### INTRO TO FINA 7360 Class Overview, FX Rates, The FX Market & FX Rate Regimes (for private use, not to be posted/shared online)

• Everything is online (syllabus, lecture notes, class slides, cases, data, old exams, schedule, etc.)

Check my homepage: www.bauer.uh.edu/rsusmel/7386/7386.htm

• Exams and Grading

- Midterms 2: Week 8 (March 9) and Week 14/15 (April 20/27)

- Paper: Week 10/11 (March 30/April 6)

- Case Presentations: First: Week 4 (Feb 9); Second: Week 6 (Feb 23).

- Homework: Due on case presentation dates

• Case Presentations

Small groups (2-3 students). Ideally, 4-5 presentations.

### • Homework

Every case comes with a Class Assignment, which is a small part of the case. Every student not in the group presenting the case has to do the Case's Class Assignment.

### Class Structure

Given last semester experience, we will restrict each lecture to two 60'-75' segments, with a 15' break in the middle.

PPT slides are already available on my homepage.

### Two Midterms

The midterms are open everything, computer included. Collaboration with others is not allowed.

If taken online. I will send you the exam 10'-15' before 6 PM. You will have to return the exam by 9:10 PM. Every 10' of delay will be penalized with 10 points off.

You can type the exam or just send me pictures taken with your phone of your work (some students have sent me individual pictures numbered or a pdf with the pictures).

### • Comments from previous classes

### - "Class is somewhat technical"

We will emphasize the numerical/mathematical aspects of international finance. We will use regressions, simulations, the CAPM, NPV formulas, Black-Scholes option pricing formulas, etc. We will review all topics in class.

### - "Class covers a lot of material"

We cover FX rates and how to manage FX risk (first part of the class), International asset allocation, International Stock Markets, International Corporate Finance, Currency Swaps, International Bond Market and Eurocurrencies.

### - "Instructor (me) goes fast"

Questions are a great way to slow me down. Ask questions. All questions and interruptions are greatly appreciated.

### • More comments from previous classes

"It was difficult to keep awake in the class."

"Very technical course."

"Learned a lot. Good course. Enjoyed the exams. One of the good courses in MBA (program)."

"This course is much too quantitative."

"We covered too much info too fast."

"This is one of the few courses that I feel I've truly earned what I'm paying the university."

"I enjoyed the AMA at the beginning of each class."

"He fried my brain."

### International Finance

### - Similar to (Domestic) Finance

We use same models and formulas: NPV, CAPM, option pricing, etc.

### - What makes International Finance a different class

- Different currencies across the world (USD, EUR, JPY, MXN)

- Different countries, with different political and legal systems, regulations, social structures, institutions, etc.

These two features come with an associated a risk

- FX or Currency risk
- Country Risk

### - Goal of the class

Learn how to minimize these risks in different markets.

### • International Finance

### - Questions to answer

- When does a Central Bank intervene in the FX Market?
- Does arbitrage in FX Market work? More specific, does IRP hold?
- Which theory best explain the behavior of the exchange rate?
- What tools do companies have to protect against Currency Risk?
- How does a company protect a FC receivable from currency risk?
- Does international diversification pays?
- How do companies compute the NPV of CFs in an foreign investment?
- How do companies compute the expected return of a foreign asset?
- What methods are used to establish the Country Risk of a country?
- What tools do companies have to protect against Country Risk?
- How does a MNC issue bonds in the World Bond Market?
- What are the advantages of using Eurobond debt over domestic debt?
- How do companies do financial engineering in international markets?

### Today's class

It will look more like an Economics class, than a Finance class. Next class, we will go over more Finance oriented topics.

### - FX Market

- Exchange Rate, St, & Determinants of Supply & Demand
- FX Market: Organization, Activities, Players, & Segments

### - FX Rate Regimes

- Flexible & Fixed
- Central Bank Intervention



Q: What is confusing in the FX Market?
A simple price, S<sub>t</sub> = 1.0630 USD/EUR ⇒ EUR 1 = USD 1.0630
But, a little bit different: Both, the numerator (USD) and the denominator (EUR), are easily exchanged for each other. We can also write:
S<sub>t</sub> = 0.9407 EUR/USD ⇒ USD 1 = (EUR 1/1.0630) = EUR 0.9407
In the case of the price of milk, only one good (USD) can be used to buy the other.
Q: What makes exchange rate quotes tricky?
A: Both traded goods (USD and EUR) can be exchanged for the other.
Again, we will think of the currency in the denominator as the good we buy/sell, the FC. (*direct quote*.) Easy to translate FC prices to DC: Multiply a foreign price (in FC) by direct quote = price in DC

### • Just a Price, but an Important One

 $S_t$  plays a very important role in the economy. It influences the current account (CA = X (exports) – M (imports)), cross-border investments, the domestic price level,  $P_d$ , and real wages.

**Examples:** Suppose the EUR appreciates vs the USD –i.e., EUR is more expensive in terms of USD. Using direct quote,  $S_t$ <sup>↑</sup>.

- When  $S_t$ , imports become more expensive in USD  $\Rightarrow$  M  $\downarrow$  & P<sub>d</sub>  $\uparrow$ 

 $\Rightarrow$  Real wages  $\downarrow$  (through a reduction in purchasing power).

- Also, when  $S_t$ , USD-denominated goods and assets are more affordable to foreigners.

 $\Rightarrow$  Foreigners buy more goods and assets in the U.S. (X, bonds, real estate, companies, etc.).

Note: Under normal circumstances, CA <sup>↑</sup> ("improves"). ¶







• The Real Exchange Rate (R<sub>t</sub>) S<sub>t</sub> is a *nominal* variable: The price (in DC) of one unit of FC. Economists distinguish between Nominal & Real values.

To compare where things are more expensive, *the real exchange rate*,  $\mathbf{R}_t$ , is used.  $\mathbf{R}_t$  measures the cost of foreign goods relative to domestic goods, once denominated in the same currency (DC):

 $\mathbf{R}_{t} = S_{t} P_{f} / P_{d},$ 

where  $P_f$  is the price of foreign goods (in FC) and  $P_d$  is the price of domestic goods (in DC).

### Example:

Price of Oil in Europe:  $P_f = EUR 68$ ; Price of Oil in U.S.:  $P_d = USD 70$   $S_t = 1.0630 USD/EUR$  $\Rightarrow R_t = 1.0630 USD/EUR * EUR 68/USD 70 = 1.0326$ 

### • The Real Exchange Rate (R<sub>t</sub>)

 $\mathbf{R}_{t}$  gives a measure of competitiveness:

 $\mathbf{R}_{t} > 1$ , Domestic goods are more competitive.

**Example (continuation)**: Once translated to same currency, oil is cheaper in the U.S.: **3.26%** cheaper  $\Rightarrow$  "U.S. more efficient."

Terminology:

If  $\mathbf{R}_t$  increases, DC *depreciates in real terms*  $\Rightarrow$  domestic goods become more competitive (*cheaper*) relative to foreign goods.





### • What moves Supply & Demand?

- International Investing

- International Trade

- International Tourism

- Other factors (Central Banks needs, international transfers, etc.)

All these activities are reflected in the Balance of Payments (BOP).

### • Balance of Payments

BOP = Current Account (CA) + Capital Account (KA)

CA = Net Exports of goods and services (main component) + Net Investment Income + Net Transfers

KA = Financial capital inflows – Financial capital outflows

The BOP =  $0 \Rightarrow$  The CA is financed by the KA.

• Balance of Payments BOP = Current Account (CA) + Capital Account (KA)

• We model:

- CA as influenced by prices:  $P_d$ ,  $P_f$ ,  $S_t$  (or  $\mathbf{R}_t$ )

- KA as influenced by expected rates of returns. In the short term, interest rates  $(i_d \& i_f)$  dominate.

- Y (income) influences both CA & KA.

- Factors that affect prices, expected rates of returns, & income, such as taxes, tariffs, tech, uncertainty, etc., also have an influence on the BOP.

- Economic Variables ("Fundamentals") Affecting the BOP (S & D)
  - Interest rates  $(i_{USD} i_{FC})$
  - Inflation rates  $(I_{USD} I_{FC})$
  - Income growth rates  $(y_{USD} y_{FC})$

– Others: Tariffs, quotas, other trade barriers, expectations, taxes, tastes, expected returns in financial assets/real estate, technology, etc.

 $\Rightarrow$  Changes in the fundamentals will affect S<sub>t</sub>.

### • A Word about Models

In the economy variables are interrelated. *Models* simplify interactions & focus on the main impact, say money markets, goods markets.

### • Remarks

• *Interactions among variables*: In S & D graphs, we assume that only one variable changes (*ceteris paribus* assumption). But, variables are interrelated. For example:

Higher I  $\Rightarrow$  higher i;

Restrictions to trade affect Y & P; Y affects i, P affects I, etc.

S & D graphs make assumptions about which curve moves more ("dominant" effect).

• *No dynamics*: In S&D graphs we present two situations:

- Initial equilibrium (with S<sub>0</sub>)
- Final equilibrium (with S<sub>1</sub>).

We pay no attention to the adjustment process.

















### **Example: The Role of Expectations**

Story: Because of an expectation (say, based on a rumor) people expect the GBP to depreciate. Then, it may be optimal to sell GBP, regardless of the truth behind the rumor/expectation.

 $\Rightarrow$  It is optimal to behave like the average.

The GBP can depreciate in a hurry (think of the Keynesian beauty contest). Expectations matter.











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Overview	Ame	ericas	EMEA		APAC
Currency data is 5 minutes	delayed (times in ET) and ba	sed on the Bloomberg	Generic Composite rate (BGN).	See full <u>details and dis</u>	sclaimer.
United States D			Fune (FUD)		
United States L	ioliar (USD)	$\leftrightarrow$	Euro (EUR)		
Þ			ε.		
1 USD = 0.8182 EUF	<sup>و سر</sup> (2 day)		1 EUR = 1.2222 USD		
CURRENCY	VALUE	CHANGE	NET CHANGE	TIME (EST)	2 DA)
EUR-USD	1.2222	-0.0016	-0.13%	1/19/2018	and the second
USD-JPY	110.7700	-0.3400	-0.31%	1/19/2018	-m Winn
CBP-USD	1.3858	-0.0036	-0.26%	1/19/2018	M
abr-oob					
AUD-USD	0.7995	-0.0006	-0.07%	1/19/2018	and the second s
AUD-USD	0.7995	-0.0006	-0.07%	1/19/2018	around
AUD-USD USD-CAD	0.7995	-0.0006 0.0075	-0.07% +0.60%	1/19/2018 1/19/2018	and and and
AUD-USD USD-CAD USD-CHF	0.7995 1.2493 0.9628	-0.0006 0.0075 0.0039	-0.07% +0.80% +0.41%	1/19/2018 1/19/2018 1/19/2018	arman and a second
AUD-USD USD-CAD USD-CHF EUR-JPY	0.7995 1.2493 0.9628 135.4500	-0.0006 0.0075 0.0039 -0.5300	-0.07% +0.60% +0.41% -0.39%	1/19/2018 1/19/2018 1/19/2018 1/19/2018	and
AUD-USD USD-CAD USD-CHF EUR-JPY EUR-GBP	0.7995 1.2493 0.9628 135.4500 0.8818	-0.0006 0.0075 0.0039 -0.5300 0.0010	-0.07% +0.60% +0.41% -0.39% +0.12%	1/19/2018 1/19/2018 1/19/2018 1/19/2018 1/19/2018	
AUD-USD USD-CAD USD-CHF EUR-JPY EUR-GBP USD-HKD	0.7995 1.2493 0.9628 135.4500 0.8818 7.8171	-0.0006 0.0075 0.0039 -0.5300 0.0010 0.0001	-0.07% +0.60% +0.41% -0.39% +0.12% +0.00%	1/19/2018 1/19/2018 1/19/2018 1/19/2018 1/19/2018 1/19/2018	and a share a





• Characteristics of the FX market (continuation)

- Geographically dispersed, but volume concentrated in a few markets: Tokyo (4% of volume), HK (7%), Singapore (9%), Zurich (5%), London (largest market, 38%), NY (19%).

- Open 24 hours a day, 365 days a year.

- Organization:

- OTC market, where brokers and dealers negotiate directly.
- Typical transaction in USD: About 1 million ("one dollar").
- Typical minimum trading size is 100K units (a standard "lot").

- Currencies are noted by a three-letter code, the ISO 4217: USD, EUR, JPY, GBP, CHF, AUD, CAD, SEK, HKD, MXN.

- USD, EUR, and JPY are the major currencies.
- USD involved in 88% of transactions (EUR 31%, JPY 17%).
- USD/EUR most traded currency pair (23% of turnover).

• Characteristics of the FX market (continuation)

- Emerging market currencies: 18% of turnover (CNY, HKD, KRW).

- 78% of emerging market currencies are traded against the USD (for the MXN 98% of trades are against the USD).

- 62% of transactions involve a cross-border counterpart.

- Counterparties: Reporting dealers (46%), other financial institutions (non-reporting banks, HF, Institutional investors, 48%)

- Electronic trading (direct & indirect) dominates (58%). Voice direct still popular (28%).

- "Non market-facing" trading –i.e., deals with no contribution to price formation- amounted to **12%** of volume.

• <u>Characteristics of the FX market</u> (continuation)

- Very small *bid-ask* spreads for actively traded pairs, usually no more than 3 *pips* –i.e., 0.0003.

**Example**: A bid/ask quote of USD/EUR: 1.2397/1.2398 (spread: one *pip* or 0.008%). See screenshot from electronic trading platform EBS below:







• Characteristics of FX Mkt: Direct & Indirect quotes with spreads i. *indirect quote* or "European" quote S(*indirect*) = units of FC that one domestic unit will buy. ii. *direct quote* or "American" quote. S(*direct*) = units of DC that one foreign unit will buy. **Remark**: indirect quotation = reciprocal of the direct quotation. **Example**: A U.S. tourist wishes to buy JPY at LAX. (A) Indirect quotation (JPY/USD). A quote of JPY **108.04** – **113.90** means: Dealer buys one USD for JPY 108.04 (bid) sells one USD for JPY 113.90 (ask). For each round-trip USD transaction, she makes a profit of JPY 5.86. (B) Direct quotation (USD/JPY). If the dealer at LAX uses direct quotations, the bid-ask quote will be 0.008780 – .009256 USD/JPY. ¶ <u>Calculation</u>:  $S(direct)_{bid} = 1/S(indirect)_{ask} = 1/113.90 = 0.008780 \text{ USD/JPY}$ 



• <u>Characteristics of FX Mkt:</u> Cross-quotes Most currencies are quotes against the USD. *Cross-rates* are rates calculated from USD quotations. (Think of liquidity!) Rule for cross-rates with 3 currencies: X (CHF), Y (EUR), and Z (common currency, usually, USD):  $\Rightarrow S_{X/Y,t} = \frac{S_{X/Z,t}}{S_{Y/Z,t}}$  (common currency Z cancels out!) **Example**: Calculate the CHF/EUR cross rate, based on the following quotes:  $S_t = 1.03$  CHF/USD  $S_t = 1.06$  EUR/USD Common currency (Z) = USD  $S_{CHF/EUR,t} = \frac{1.03 CHF/USD}{1.06 EUR/USD} = 0.9712$  CHF/EUR. ¶



• <u>Dealers</u> :		
— Market-makers	(Hold inventories to provide liquidity.	
	Give a two-way quote: <i>bid</i> and <i>ask</i> )	
— Traders	(Buy and sell on their own accounts)	
— Brokers	(Finds the best price for another player)	
Until recently, FX brokers di	d large amounts of business for small fees.	
<b>≵ UBS </b> → <b>4 UBS ≵ UBS</b>	₩UBS :::	



### • Speculation and Trading

A market participant that holds an open FX position at the end of the day is classified as a *speculator*.

An FX trader will attempt to be *square* or *flat* by the end of the day. That is, with *no* open FX position or *exposure* (or risk) on the FX market.

*Terminology*: Squaring up/going flat is when you have an open position and you are going to close. A trader is:

- '*squaring up*' when buying a currency to close a position (the trader sold the currency before)

- 'going flat' when selling a currency to close a position.



## Segments of the FX Mkt <u>1. The Spot Market</u> The spot market is the FX market for payment and delivery today. In practice, "today" means today only in the retailer tier. Usually, it means 2 business days. The Spot Market represents 28% of total daily turnover. **Example**: Bank of America (BOFA) buys GBP 1M in the spot market at S<sub>t</sub> = 1.20 USD/GBP. In 2 business days, BOFA will receive a GBP 1M deposit and will transfer to the counterparty a USD 1.2M deposit. ¶

# Settlement of FX transactions At the wholesale tier, no real money changes hands: ⇒ Electronic transactions. Banks involved transfer bank deposits. Example: Parties: Argentine Bank: Banco de Galicia (BG) Malayan Bank: Malayan Banking Berhard (MBB) Transaction: BG sells BRL (Brazilian real) to MBB for JPY. Settlement: a transfer of two bank deposits: (1) BG turns over to MBB a **BRL deposit** at a bank in Brazil, (2) MBB turns over to BG a **JPY deposit** at a bank in Japan. ¶

### 2. The Forward Market A forward transaction is generally the same as a spot transaction: ⇒ but settlement is *deferred* much further into the future. "Further into the future" = Maturity = T: 7-day, 15-day, 1-, 2-, 3- and 12-month settlements (& up to 10 years). Notation: F<sub>t,T</sub>: Today's (time t) forward price of a forward contract with maturity T. Characteristics: Transactions are tailor-made. Contracts allow firms and investors to transfer risk.

- Forward transactions are classified into two classes:

- Outright

- FX swap

Outright & FX swap
The (outright) Forward Market represents 15% of total daily turnover.
⇒ Outright forward transaction: Uncovered speculative position in a currency.

- 40% of outright forwards have duration of less than 7 days.

• The FX Swap combines a forward transaction with a spot transaction.

**Example**: Outright forward.

BOFA *sells* **GBP 1M forward** using a 7-day GBP forward contract at  $F_{t,7-day}$ = 1.205 USD/GBP.

In 7 days, BOFA will receive a **USD 1,205,000** deposit and will transfer to the counterparty a **GBP 1M** deposit. ¶

Terminology: FX premium • A FC is a premium (discount) currency if its forward rate is higher (lower) than the spot rate.  $F_{t,T} > S_t$  for a premium currency.  $F_{t,T} < S_t$  for a discount currency. Example: From previous examples  $S_t = 1.20 \text{ USD/GBP}$   $F_{t,7-day} = 1.205 \text{ USD/GBP}$   $F_{t,7-day} > S_t \implies \text{``GBP trades at a premium in the forward market.'' ¶}$ Premium & discount are expressed as an annualized percentage deviation from  $S_t$ . The forward premium, p, is calculated as follows:  $p = \frac{F_{t,T} - S_t}{S_t} * \frac{360}{T}$ Note: p could be a premium (if p > 0), or a discount (if p < 0).

The forward premium, *p*, is calculated as follows:  $p = \frac{F_{t,T} - S_t}{S_t} * \frac{360}{T}$ Example: The 7-day USD/GBP forward premium is:

$$p = \frac{1.205 - 1.20}{1.20} * \frac{360}{7} = .2143 \text{ (or } 21.43\%.)$$

The GBP is trading at an annualized **21.43%** premium for delivery in 7 days. ¶

<u>Remark</u>: Think of *p* as the annualized return of:

- Selling forward the FC for T days
- Buying the FC spot today.

### 3. The FX Swap

FX swap involves 2 transactions:

- A spot & a forward with opposite signs (a sale & a purchase).
- With approximately an equal amount of FC.
- Executed together (simultaneous).

FX swap: Simultaneous sale (or purchase) of spot foreign exchange against a forward purchase (or sale) of approximately an equal amount of the foreign currency.

Rationale of an FX Swap: A position taken to reduce the exposure in a forward trade.

- The FX Swap Market represents 51% of total daily turnover.

- The majority of FX Swaps ( $\approx$ 70%) are short-term ( $\geq$  7 days).

**Example**: A U.S. trader wants to invest in a **GBP 1M** bond position for a 7-day period.

Simultaneously, the U.S. trader

(1) Buys **GBP 1M** spot at  $S_t = 1.20$  USD/GBP

- (2) Buys the short-term GBP 1M bond position, and
- (3) Sells GBP 1M forward at  $F_{t,7-day}$  = 1.205 USD/GBP.

Selling **GBP 1M** forward protects ("covers") against an appreciation of the USD.

Return of FX Swap =  $(1.205 - 1.20)/1.20 = 0.004167 (\approx 0.42\% \text{ in 7 days})$  $\Rightarrow$  Annualized  $\approx 0.004167 * 360/7 = 0.2143 (= p). \P$ 

The FX swap market is the segment of the FX market with the highest daily volume.



Exchange Rate Systems
• Pure FX Rate Systems
Defined by the role of the Central Bank (CB):
– Free Float or Flexible
- Fixed
• CB: Brief Review
A CB is a "bank." It holds:
<ul><li>Assets: Foreign (FC Reserves, FC bonds)) + Gold + Domestic (U.S.</li></ul>
Treasuries, Mortgage Back Securities )
Liabilities: DC outstanding + Deposits of banks.
<u>Remark</u> : Change in assets = Change in liabilities
⇒ A purchase of an asset or FC results in an increase in the liabilities, usually through an increase in the MS.





• CB: Brief Review – Balance Sheet						
Table II.1U.S. Federal Reserve Balance Sheet (December 2017)						
Liabilities		Assets				
Federal Reserve Notes	1,569.1	U.S. Treasuries	2,454.2			
Reverse Repurchase Agreements	386.8	Mortgage Backed Securities	1,764.9			
Deposits	2,445.1	Gold	11.0			
Other liabilities	6.3	SDR	5.2			
Total	4,407.3	FC Denominated Assets	21.2			
		Central Bank Liquidity Swaps	12.0			
Capital Account	41.4	Other assets	180.2			
Capital paid in	31.4	Total	4,448.7			
Surplus	10.0					

### Capital Account

Capital Account = Total Assets – Total Liabilities = **USD 41.4 B** Surplus: Retained earnings not paid to the US Treasury (USD 10 B).

• CB: Brief Review – Roles
• Historical roles of a CB:

Lender of last resort ("Bank of banks")
Supervisor of financial institutions.

This is the banking side of a CB.
• But, a CB is also the Monetary Authority: It controls domestic money supply (MS), with responsibility over

Inflation (I<sub>d</sub> low)
Economic GDP (Y<sub>d</sub> close to full employment).

This is the economic policy side of a modern CB (today, the main role).
• Targets are conflicting: i<sub>d</sub>↑ ⇒ I<sub>d</sub>↓, but Y<sub>d</sub>↓. i<sub>d</sub>↓ ⇒ I<sub>d</sub>↑, but Y<sub>d</sub>↓.
⇒ CBs set i<sub>d</sub>, balancing I<sub>d</sub> and Y<sub>d</sub>.



• CB: Brief Review – Policy Rules • CBs balance I<sub>d</sub> & Y<sub>d</sub> following a *policy rule*:  $i_d = f(I_d, Y_gap = Real GDP_d / Real GDP_{Full Employment} - 1)$ In practice, CBs tend to follow a Taylor rule:  $i_d = \omega + \lambda I_d + \theta Y_gap$ Usually, we set  $\omega = \mathbf{r}^* + \mathbf{\gamma} \left( -\mathbf{I}_d^* \right)$  $r^* = real interest rate = 2\%$  $I_d^* = CB$ 's target  $I_d = 2\%$  $\gamma = 0.5$  $\Rightarrow \omega = 2\% + 0.5 * (-2\%) = 1\%$  $\lambda = 1 + \gamma = 1.5$  $\theta = 0.5$ **Note:** According to the Taylor rule, id is very low now (2021 Q3): It should be **6.21%**, but it is 0.08%.  $i_d = .01 + 1.5 * (.04) + 0.5 * (-.016) = .062$ 





### • CB: Brief Review - Names

Around the world, CBs have different names: U.S. Federal Reserve System ("The Fed"), European Central Bank (ECB), Bank of Mexico ("Banxico"), Central Bank of UAE, Central Reserve Bank of Peru, Swiss National Bank, Monetary Authority of Singapore, etc.







### Features of a Free Float

- S<sub>t</sub> reflects economic activity, through S & D.
- S<sub>t</sub> is subject to volatility (FX risk!).
- Money supply is exogenous, independent of FX Market. Thus, the CB has an independent monetary policy.
- Under certain assumptions (IS-LM model, perfect capital mobility), fiscal policy does not work. But, monetary policy works.
- External shocks (say, oil shocks) can be quickly absorbed by changes in S<sub>t</sub><sup>E</sup>.

Milton Friedman, Nobel Prize Winner, (1953) argued that under a free float "changes in  $S_t$  occur rapidly, automatically, and continuously and so tend to produce corrective movements before tensions can accumulate and a crisis develop."

### Terminology

A currency *depreciates (appreciates)* when, under a free float, it becomes less (more) expensive in terms of foreign currency.

Aside: Mundell-Fleming Model = IS-LM + Perfect Capital Mobility Open macroeconomic model combining:

- (1) Aggregate demand (IS and LM curves, representing equilibrium in goods and money markets)
- (2) Aggregate supply (production function and labor market)

(3) BOP (= CA + KA)

### **Mundell-Fleming Model - Assumptions**

- Exchange rate regime: Flexible (Fixed, in the next section)

- Perfect capital mobility.
- Under utilized resources & no supply constraints -i.e., Keynesian world
- The Marshall-Lerner condition is satisfied –i.e.,  $S_t \uparrow (\downarrow) \implies CA \uparrow (\downarrow)$
- The price level, P<sub>d</sub>, is fixed (in particular, no FX rate pass-through)
- No currency substitution (say, dollarization).
- Exchange rate expectations are static and/or there is no risk premium.
- P<sub>f</sub>, Y<sub>f</sub>, & i<sub>f</sub> are given –i.e., not influenced at all by domestic changes.



Example (continuation):

<u>Remark</u>: The HKD is not fixed against all FCs, only against the USD: USD moves against EUR  $\Rightarrow$  HKD moves against EUR.

From 2010 to 2015, USD moved widely against the EUR, HKD also moved: From 11.50 HKD/EUR (Apr 24, 2011) to 9.15 HKD/EUR (Jan 8, 2015).

• Close to 50 countries follow a conventional fixed system. Africa has most of them: 19 countries -14 use the CFA franc, pegged to EUR, & 3 use the South African Rand (ZAR).

• In order to support the fixed parity **S\***, a CB needs:

(a) Enough DC to buy "unlimited" amounts of FC.

(b) Enough reserves (FC) to buy "unlimited" amounts of DC.

Two observations:

(1) Element (a) is not a problem. CBs own the machines that print DC. Element (b) is the one that causes problems to CBs.

A CB may not have enough FC to buy all the DC in circulation. If there is not enough FC reserves and the demand for FC cannot be met, the CB has a problem: *A currency crisis*.

CB *credibility* plays a big role in currency crisis. A government may reach and use the CB reserves for other purposes, besides supporting the fixed parity.

**Note:** Element (b) can be addressed by placing enough FC reserves to buy the DC MS (keep 100% reserves) outside the reach of a CB/government. This arrangement is called *Currency Board*.

Small Caribbean countries (Grenada, Saint Lucia, Dominica, etc.) have a fixed exchange rate system (pegged to the USD) with a currency board.

(2) Every time somebody buys (sells) FC from (to) the CB, the domestic MS decreases (increases)  $\Rightarrow$  A CB does not control the MS.

Thus, MS is *endogenous* to the FC demand/supply. Thus, international capital flows affect the domestic MS. Difficult to do monetary policy!







### Fixed FX System: Variations

Some CBs have a fixed exchange rate system, but S<sub>t</sub> is not really fixed:

- "Target zone system."  $S_{\rm t}$  is kept within a band ("target zone").
- "Crawling peg system." St is regularly adjusted.

### Example:

"Target zone system."

On July 21, 2005, the People's Bank of China (China's CB) announced that the CNY would trade within a narrow 0.3% band against the basket of currencies. The basket is dominated by the USD, EUR, JPY and KOW.

"Crawling peg system."

The Central Bank of Chile, in 1983, adopted a crawling peg with a fluctuation band of  $\pm$  0.5%. The CLP/USD is adjusted according to the previous month's inflation minus an estimate of U.S. inflation (around 2% annually).

**Example**: Giving up Monetary Policy

Since 1982, Denmark adopted a target zone system, pegging against the DEM and, in 1999, to the EUR. Following the ERM II,  $S_t$  is fixed at **S\***= **7.46038 DEK/EUR**, but it may fluctuate by  $\pm$  2.25%.

When the ECB changes its interest rates, Danmarks Nationalbank responds by making similar changes.





Inconsistent Monetary Policy Problem: Example 1
Under a fixed system, MS<sub>d</sub>↑ to finance deficit spending or to mitigate an external shock:
MS<sub>d</sub>↑ ⇒ i<sub>d</sub>↓ ⇒ (i<sub>d</sub>-i<sub>f</sub>)↓ ⇒ International capital outflows ⇒ CB's FC reserves ↓.
Notice that under a free float,
MS<sub>d</sub>↑ ⇒ i<sub>d</sub>↓ ⇒ (i<sub>d</sub>-i<sub>f</sub>)↓ ⇒ International capital outflows ⇒ S<sub>t</sub>↑ (> S\*). That's the adjustment.
But, under a fixed system, S\* does not change. This is a problem!

### Inconsistent Monetary Policy Problem: Example 2 • Under a fixed system, $i_{USD} \uparrow$ but, the CB, to avoid its negative effect on GDP, does not match this increase (& attempts to do monetary policy!). $i_f \uparrow \Rightarrow (i_d - i_f) \downarrow \qquad \Rightarrow$ International capital outflows $\Rightarrow$ CB's FC reserves $\downarrow$ . • Again, under a free float: $i_f \uparrow \Rightarrow (i_d - i_f) \downarrow \qquad \Rightarrow$ International capital outflows $\Rightarrow S_t \uparrow (> S^*)$ . <u>Remark from Examples</u>: Under a free float, $S_t \uparrow (> S^*)$ . Under a fixed regime, $S_t = S^*$ . In DC terms, things are undervalued relative to rest of the world. Domestic Prices, relative to Foreign Prices, increase: $\Rightarrow \mathbf{R}_t = S^* \mathbf{P}_f / \mathbf{P}_d \downarrow$ .

### **Inconsistent Monetary Policy Problems**

• In both situations, under a free float,  $S_t \uparrow (> S^*)$ .

### Notes:

- We think of free float  $S_t$  as the "true equilibrium" (or "shadow") rate.

- The size of  $(S_t - S^*)$  signals the magnitude of the inconsistency. It is also the size of the potential profit for speculators if CB abandons fixed parity.

Eventually, as inconsistency grows, a speculative attack on FC reserves occurs.

Speculators will attack the CB reserves when they have doubts that the CB will defend the parity. In these situations, we usually say a CB (or a country) faces a *currency crisis*.

• <u>CB Dilemma</u>: To Defend or Not To Defend parity? A CB considers costs & benefits of defending fixed parity, **S**\*.

Usually, CBs defend S\*.

Currency crisis

Usually, CBs defend S\*. Tools:

- Sell FC reserves
- Borrow FC
- Substantially raise  $i_d$
- Impose capital controls.

These actions may be costly & cause (or make worse) a recession.

• Definite solution to a speculative attack: Float the currency (abandon S\*).

• When a CB abandons **S**\* because it is running out of FC reserves, a devaluation/depreciation occurs. Speculators gain!

• Speculators questions: Will the CB be able to defend the parity **S**\*? Will the government bear the costs of defending it?

• *Currency* Run: Domestic residents *run* to banks to exchange DC for FC, before the devaluation occurs (or banks run out of FC!).

### **Currency Crisis**

• Terminology

A *devaluation* (*revaluation*) occurs when the price of FC under a fixed exchange rate regime is increased (decreased) by the CB.

**Note:** The possibility of a currency crisis creates a risk: *devaluation risk*. The magnitude of this risk depends on the CB credibility –i.e., very credible CB, devaluation risk near zero.



 $MS_d \uparrow$ . FC reserves went from **USD 18B** in October 1994 to **USD 5B** in December 1994, when CB abandoned the fixed system.

Overall, Mexico spent **USD 25B** in FC reserves to defend the peso & also borrowed **USD 25B** (bailout funds from the U.S. Fed).



### **Currency Crisis: Devaluations**

• On average, a currency crisis is followed by a 30% devaluation of the DC. In many cases, there is a temporary higher drop (say, 50%).

A very serious crisis: 75%+ (Indonesia '97, Argentina '01).

**Examples**: India '91, UK '92 (Black Wednesday), Mexico '94 (Tequila), Thailand '97 (Rice), Russia '98 (Vodka), Brazil '99 (Caipirinha), Argentina '01 (Tango), Uruguay '03, Iceland '08, Nigeria '16, Turkey '18, Lebanon '20 (ongoing).





Currency Crisis: Predictors ("*Early warning signals*") <u>Predictors of a currency crisis</u>: Low FX reserves, high government deficits, low real exchange rate (DC overvalued, often due to high domestic inflation), weak financial system, high short-term debt, etc.

Many traders use an index to predict a currency crisis. A new one is the "*Damocles Index*," used by *Nomura*. (Nomura claims 67% of past 54 EM currency crisis were predicted 12 months in advanced.)



### **Devaluations Are Unpopular**

• Economic Reasons:

- *Pass-through* to import prices (Domestic prices increase)  $\Rightarrow$  Inflation
- Real wages decrease

- Contractionary impact on the economy, especially in EM: 3% average loss of GDP after 7 years!

The contraction is usually associated with balance sheet effects –i.e., a mismatch between currency of denomination of debt (mainly, in FC) and income (mainly, in DC)– in corporate and government sectors.



### **Devaluations Are Unpopular**

• Politicians are run out of office.

- Cooper (1971) finds that heads of state lose their jobs twice as often within 1 year of devaluation:

30% as compared to 14% in a non-devaluation control group.

– Frankel (2005), updated sample 1971 – 2003 and measured exit 6 months after devaluation:

23% (=43/109) as compared to 12% in control group.

### Twin Ds

• A currency crisis is a product of serious macro-economic problems: Sovereign defaults and/or banking crisis are not rare during these times.

In general, sovereign defaults are accompanied by large devaluations. These are the "*Twin Ds*": *Default* and *Devaluation*.

• Reinhart (2002), looking at the period 1970 – 1999:

- Prob[Devaluation | Default] = 84%
- Prob[Devaluation | No Default] = 17%

Na et al. (2017) expand sample to 2013: 84% is too high.

- Prob[Devaluation | Default] = 50%

Laevan and Valencia (2012), using their own definitions of a currency crisis, find a similar probability: 56% (=37/66).





### 3. Managed Float

In practice, the FX rate system is a mixture: *Managed floating* or *dirty float*. We see a free float, but the CB *intervenes* to buy & sell FC with the *intent* of changing the market determined  $S_t$ , every time the CB does not like  $S_t$ . CBs from EM countries tend to intervene much more than others.

### 4. Dual Systems

In some markets,  $S_t$  is fixed by the government. But, the government sells FC at the official  $S_t$  only for some transactions. For all the other transactions, a *black market* is created.

**Example**: Until 2002, Iran had three officially recognized FX rates: 1) The "official" rate of 1,750 IRR/USD, for oil, gas and essential imports; the "export" rate of 3,000 IRR/USD;

2) The variable Tehran Stock Exchange rate of 7,863 IRR/USD, used by some exporters.

3) For all other transactions, the rate was 8,615 IRR/USD.

Range of Exchange Rate Regimes
Ranked in terms of (decreasing) flexibility for the CB:
Free Float or Flexible
Managed "Dirty" Float
Crawling Peg
Fixed
Currency Board (Fixed + 100% FC reserves)
Adopting a FC as legal tender, for example, "dollarization" (Panama, British Virgin Islands, El Salvador, Ecuador, Zimbabwe).
In 2017, the IMF classifies:

54% of currencies as "anchored" (fixed FX rate)
20% as "stabilized" (anchored, but allowed to vary in some way)
26% as "floating" (occasional CB Intervention OK).

Feature	Fixed	Flexible
	Cons	Pros
Adjustment to imbalances	Difficult	Easy
External shocks	Vulnerable	Less vulnerable
Support S <sub>t</sub>	May need to raise $i_d$ (or cause recession)	No need to do anything
Monetary policy	Ineffective	Effective
	Pros	Cons
FX Volatility	Stable S <sub>t</sub> (good for trade & investments)	Volatile (P <sub>d</sub> also volatile)
I <sub>d</sub> : Control/Reduce	Good (with credibility)	Harder
Fiscal policy	Effective	Ineffective

### Exchange Rate Regimes: Fixed or Flexible?

• Both regimes have pros and cons: No clear winner.

• We observe:

- Large economies with sound economic policies, good institutions & high credibility prefer a flexible regime.

- Developed economies with bad economic policies, bad institutions & low credibility rely on a fixed regime.

• <u>Aside Q</u>: If a CB decides to fix, which currency should be the anchor? Stable trade & investments advantage: Fix against currency of a large trading partner:

– In Latin America, the USD is a good choice.

- In Andorra (between Spain and France), the EUR should be the anchor.