

UH Bauer BBA Finance Degree
REAL ESTATE CERTIFICATE

Academic Program

The BBA Finance Real Estate Certificate offers a 4-6 course, 12 – 18 credit hour curriculum.

Certificate:

1. FINA 4397: Essentials of Real Estate Fundamentals
2. FINA 4397: Developing a Real Estate Project
3. FINA 4380: Real Estate Finance and Investment
4. FINA 4397: Real Estate Market Research and Valuation
5. FINA 4397: Residential Real Estate
6. FINA 4397: Mastery of Real Estate: Capstone

Admission Steps

<u>Academic Program</u>	<u>Real Estate Center</u>
<p>Admission Steps:</p> <ol style="list-style-type: none"> 1. Junior Level 2. Average grade of B or better in courses taken in Freshman and Sophomore Years 3. Successfully taken FINA 4380 Real Estate Finance and Investment and received a grade of B or better. Or, student must have financial analysis skills including time value of money calculations-NPV, ROI, etc. and ability to operate a financial calculator) 4. Agreement to the Real Estate Program’s Orientation Standards 5. Submit completed application and essay to the Graduate Real Estate Program no later than 2 weeks prior to beginning of your Junior Year in BBA Program. 6. Essay (minimum two (2) pages) covering the following topics: <ol style="list-style-type: none"> a. Why do you wish to study real Estate? b. Why are you qualified to perform well in graduate level courses? c. What do you plan to do with the real estate education you are pursuing? d. Do you plan to pursue real estate as a career profession? If so, what area of the industry interests you most? e. What else would you like to be considered for admission to the BBA Real Estate Certificate Program? 7. The Undergraduate BBA Program Office Advisor and representatives of the Graduate Real Estate Program will consider your application and make a determination on your admission. 8. Once admitted, students will have access to the Real Estate Program and a degree plan will be developed to guide course registration through to graduation and receipt of the Real Estate Certificate. 	

Stanford Alexander Center for Excellence in Real Estate
Student Success Program

The Center’s Student Success Program offers students the opportunity to enhance their readiness for a successful career in real estate. Programs include:

Scholarships: Real estate students are eligible for scholarships available from real estate professional organizations.

Internships: Real estate students are assured of internships with major employers in a wide range of industry sectors.

Mentorships: Students have the benefit of mentorship by leaders in the real estate profession.

Real Estate Club: The Undergraduate Real Estate Scholars is an active student organization offering social and professional networking opportunities.

Career Counseling: Real estate professionals assist students in career planning and placement.

Professional Organization Memberships: Professional Real Estate Organizations and the UH Bauer College of Business Real Estate Program share the goal of developing tomorrow’s real estate leadership through education and practical experience, and have established working relationships through Partnership Agreements. Students are encouraged to join an organization.



UH Bauer BBA Finance Degree
REAL ESTATE CERTIFICATE

Admission Application

The UH Bauer Real Estate Certificate prepares students for a successful career in the dynamic field of real estate through practice based academic courses and close working relationships with Houston's most successful real estate executives.

I. Requirements for Admission to the Real Estate Track and Certificate Program

- Junior or senior declared Finance major
- A 3.0 or higher cumulative grade point average
- Completion of FINA 4330 Corporate Finance with Grade of B or higher.
- An essay (2 page minimum) outlining personal, professional, and/or career goals as they relate to the real estate profession
 - Compose an essay (minimum two (2) pages) covering the following topics
 1. Why do you wish to study real Estate?
 2. Why are you qualified to perform well in graduate level courses?
 3. What do you plan to do with the real estate education you are pursuing?
 4. Do you plan to pursue real estate as a career profession?
If so, what area of the industry interests you most?
 5. What else would you like to be considered for admission to the BBA Real Estate Certificate Program?
- Attendance at a mandatory orientation session and assent to a code of conduct: several of the real estate courses are cross-listed with graduate courses, so a high degree of in-class professional conduct is expected. Note, however, that course requirements for graduates will be more rigorous than those for undergraduates.
- FINA 4380 Real Estate Finance and Investment is "co-requisite" for taking Real Estate 4397 course and a grade of B or higher is required to enter the Program.

II. Application for Admission Process

- f. Submit this completed application and essay to the Graduate Real Estate Program no later than 2 weeks prior to beginning of your Junior Year in BBA Program.
- g. The Undergraduate BBA Program Office Advisor and representatives of the Graduate Real Estate Program will consider your application and make a determination on your admission
- h. Results will be communicated to you within two weeks prior to beginning of classes in semester you will be entering the program.

III. Advising and Degree/Certificate Planning

Once admitted, students will have access to advisors in the Undergraduate BBA Program office and also those in the Graduate Real Estate Program and a degree plan will be developed to guide course registration through to graduation and receipt of the Real Estate Certificate. See enclosed degree planning template.



UH Bauer BBA Finance Degree
REAL ESTATE CERTIFICATE

Admission Application

____ Register me in the Bauer BBA Real Estate Certificate Program

Date: _____

Student Information:

Name: _____ Race: _____ Male: _____ Female: _____

Current Address: _____
Street Address City State Zip code

Primary E-mail: _____ Phone: _____

Grade Level: Freshman Sophomore Junior Senior Anticipated Graduation: _____

What is your country of origin? _____

Please describe your citizenship status: _____

Are you fluent in other languages? If yes, please list: _____

Please list any professional licenses/accreditations you hold: _____

Do you have any real estate experience? Yes No: If yes, briefly describe: _____

Current Employment status: Full-time Part-time NA

If employed, please list: Employer: _____

Occupation: _____

How did you initially hear about the Real Estate Program? _____

Why did you pick C.T. Bauer College of Business, Real Estate Program over other Certificate Programs: _____

In pursuing the Real Estate Certificate, what are your career objectives upon graduation: _____

Besides obtaining a real estate certificate, what else do you hope to gain from being registered in the Real Estate Program: _____

Student Signature: _____ **Date:** _____ Essay Attached: Yes No

Please return completed form and required essay to the Real Estate Program: uhgrep@bauer.uh.edu.

You will be contacted by our program staff to complete the New Student Orientation.

