The Effect of Unlimiting Bankers' Incentive Pay on Bank's Risk Profile and Value[*]

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November 2025

Abstract

How does allowing banks to offer higher incentive compensation affect bank risk and shareholder value? We address this question using UK's recent banker pay deregulation, which removed major restrictions on variable pay imposed earlier by the EU that were binding for UK banks. Contrary to policymakers' fears, UK banks do not experience any increase in tail risk following the pay deregulation, but there is an increase in their systematic risk and leverage. Surprisingly, the pay deregulation does not have a positive effect on UK banks' equity value, which we attribute to intensified labor competition for banker talent. Using hand-collected data, we document a significant increase in the per-person remuneration of senior managers at UK banks, driven by an increase in their variable pay even as fixed pay remains unchanged. This effect is stronger for UK banks that relied more on variable pay prior to the imposition of EU's bonus cap a decade ago, which is consistent with the existence of a persistent bonus culture at some banks. Our findings highlight the unintended labor market effects of regulating bankers' pay.

Keywords: Bonus cap, bank risk, equity value, labor market competition, bonus culture

JEL Codes: G21, G28, G32, J30, J33

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1 Introduction

> "*Decisions about pay are a matter for shareholders and not politicians.*"- British Bankers Association. (Vander Weyer, 2014)

> "*Let's not have a short memory! We all saw during the crisis that the risks of financial instability were ultimately borne by taxpayers – not only in the UK. We saw for instance that remuneration of bankers set the wrong incentives and allowed excessive risk-taking.*"- Michel Barnier, European Union's Chief Brexit Negotiator. (Barnier, 2018)

> "*These changes are good for banks, but not for bankers*" said one senior deal-maker at a European bank. "*Our people don't want compensation to change — fixed allowances have been good to us.*" (Clark, 2024)

There is a robust debate among policymakers on whether to impose restrictions on the incentive pay of bankers. Proponents of such restrictions point to the great financial crisis, and argue that high-powered compensation packages incentivize top executives and traders in banking institutions to take on tail risks that may enhance performance in the short run but can cause significant damage to the institution when such risks materialize (Rajan, 2005; Kashyap et al., 2008). These concerns led to regulations on bankers' incentive pay, such as the 2013 Capital Requirements Directive (CRD) IV "bonus cap" regulation in the EU which required that the maximum variable-to-fixed compensation ratio at EU banks should not exceed 100% (or 200%, subject to shareholder approval), and less draconian regulations in the US.[1] On the other hand, opponents argue that the restrictions on incentive pay make it harder for banks to attract high-quality executives and traders, thus hurting bank value.

We note that there is no empirical evidence that pay restrictions are either necessary or sufficient to curtail bank risk, or that repealing the restrictions will improve bank value.

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[1] See Section 956 of the Dodd-Frank Act, which addresses "*incentive-based compensation arrangements offered by 'covered financial institutions'*" and would "*prohibit incentive-based compensation arrangements for 'covered persons' that would encourage inappropriate risks by providing 'excessive' compensation.*" See https://www.fdic.gov/news/board-matters/2011/2011memo2.pdf.

Examining the causal effect of incentive pay on bank risk and value is challenging due to omitted variable bias, and the existing literature (which we review in detail in Section 2) finds no conclusive evidence that increase in banker pay convexity *leads to* greater risk. Tighter banking regulations introduced by the Basel III accords also limit the risk-taking by bank executives and traders. Moreover, theories of labor market competition for banker talent (e.g., Thanassoulis, 2012; Acharya et al., 2016) highlight unintended consequences of regulating incentive-based compensation, and cast doubt on the idea that it will lead to lower risk. Does allowing banks to offer higher incentive compensation lead to higher risk? What is the effect on shareholder value? These are the questions we address in this paper.

We use a recent deregulation of banker compensation in the UK to identify the causal effect of bankers' incentive pay on bank's risk and shareholder value; and also to evaluate whether government regulations on banker compensation are effective in curtailing bank risk. On October 24, 2023, UK financial regulators announced that UK banks will not be subject to the EU's bonus cap regulation starting on October 31, 2023 (see Section 3 for details). We use unique hand-collected data on banker remuneration to show that EU's bonus cap rule led to a sharp drop in the variable-to-fixed ratio of compensation for not only C-suite executives (also see Colonnello et al., 2023; Kleymenova and Tuna, 2021) but also non-C-suite material risk takers at UK banks in 2014. Therefore, the recent bonus cap removal significantly expands the compensation contracting space of UK banks. It is widely expected that UK banks will respond to the bonus cap removal by significantly increasing their reliance on variable compensation;[2] and we use recently disclosed UK banker remuneration reports for 2024 to show that there was an uptick in the variable-to-fixed pay ratio right after removal of the cap. Hence, we employ a quasi-natural experiment framework, using UK's bonus cap removal as an exogenous and positive shock to the variable compensation of UK bankers, to study the effect of increase in variable compensation on bank risk and value.

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[2] For example, as per a Reuters report in August 2024, an internal memo at the Barclays bank stipulated that: "*The lender's senior bankers will now be able to earn payouts of up to 10 times their base salary, up from a two-to-one ratio previously imposed by the European Union back in 2014 when the UK was a member.*" (White, 2024)

We use a difference-in-differences (DiD) framework, estimated on a bank-quarter panel, to examine changes in bank risk and value of UK banks (the "treated" sample) relative to EU banks (the "control" sample) following the announcements of UK's bonus cap removal policy. We consider the effects of two significant announcement events (see Section 3 for details): the first event was in 2022Q3 when the UK Chancellor announced the government's intention to repeal the banker bonus cap; and the second event was in 2023Q4 when the UK financial regulators formally announced the repeal of the banker bonus cap. We consider both these event dates because we expect the market to price the risk and return implications of change in banker compensation structure when the government first announces its intention to repeal the bonus cap, as well when the policy formally comes into effect. We use the EU banks as control banks because they will continue to be subject to EU's bonus cap.

Contrary to the fears expressed by policymakers, we find no evidence of a significant increase in credit risk or tail risk of UK banks relative to EU banks following UK's bonus cap removal. We establish this using several different measures of risk: CDS spreads of different maturities; measures of tail/downside risk, such as expected shortfall and value-at-risk; total stock volatility and idiosyncratic volatility. One potential explanation for this (non-)result is that banking regulation has been tightened significantly in response to the great financial crisis, which limits risk-taking by bank executives and traders. For example, Basel III accords increased bank capital requirements, introduced new liquidity standards, and tightened risk supervision.

Interestingly, we find a significant increase in the systemic risk (i.e., *beta*) of UK banks relative to EU banks following the announcements of UK's bonus cap removal. The economic magnitude of the effect is large: the *beta* of UK banks increases by about 0.22 after each event, representing a 16% increase relative to the sample mean. This result is consistent with the notion of differential risk-taking incentives associated with variable pay, particularly the use of stock options (Armstrong and Vashishtha, 2012). The idea being that increase in pay convexity provides risk-averse managers with an incentive to increase systematic risk rather

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than idiosyncratic risk (Armstrong and Vashishtha, 2012), because managers can hedge the increase in systematic risk by trading the market portfolio (Tian, 2004; Duan and Wei, 2005) but cannot hedge idiosyncratic risk (Carpenter, 1998, 2000). Our evidence is consistent with these arguments, as we observe a quick and sharp increase in UK bank's systematic risk following the removal of the cap, but no significant variation in idiosyncratic risk. We also find that the value at risk of UK banks conditional on the system's value at risk—an alternative measure of systemic risk—increased significantly following the announcements of the bonus cap removal, although the magnitude is modest. Consistent with the increase in systemic risk, we find that UK banks significantly increase their leverage relative to EU banks after the bonus cap goes into effect.

The critics of EU's bonus cap policy in UK argued that restrictions on incentive pay make it harder for UK banks to attract high-quality executives and traders, thus hurting bank values and making London less attractive to global banks. As per the arguments of these critics– which were crucial to UK's bonus cap removal policy– we would expect an increase in the equity values of UK banks following the repeal of the bonus cap policy, because UK banks now have more flexibility in designing compensation contracts to incentivize and attract high-quality bankers. Surprisingly, however, we find that the announcements of UK's bonus cap removal have no significant effect on the equity value of UK banks relative to EU banks. If anything, there is a short-lived decrease in the Sharpe ratio of UK banks relative to EU banks after the removal of the bonus cap.

The lack of a positive effect on equity value of UK banks suggests that the repeal of the bonus cap has some countervailing negative effect on UK banks which negates the benefits of greater flexibility in compensation contracting. One possibility, based on the theoretical framework of Thanassoulis (2012), is that the bonus cap removal is expected to intensify the competition for banker talent in the UK, thus imposing a negative externality on all UK banks. Thanassoulis argues that competition by banks for banker talent drives up banker remuneration and generates a negative externality that drives up rival banks' default risk

(also see Bijlsma et al., 2018). This externality can be economically significant because total remuneration costs accounts for a significant share of banks' shareholder equity.[3] In a related vein, Acharya et al. (2016) argue that intense competition for banker talent drives up the incentive compensation for bankers (also see Bénabou and Tirole, 2016) and makes it easy for them to leave their current banks before the long-term risks associated with their strategies materialize, which in turn, makes it harder for banks to observe the true quality or "alpha" of their employees. Therefore, bonus caps may actually benefit banks by lowering the intensity of labor market competition among banks; and conversely, removal of bonus caps can hurt banks by re-intensifying the competition for banker talent.

To test these theoretical arguments about the negative externalities imposed by labor market competition among banks, we examine how the level and composition of banker pay in UK changes after the bonus cap removal. A novel aspect of our analysis is that we hand-collect information on the compensation structure of material risk takers (MRTs) of UK and EU banks for both senior management positions and non-senior management positions. Thus, we can separately test the effects of UK's bonus cap removal policy on the compensation packages of senior managers and non-senior managers. Because the UK bonus cap removal went into effect in late 2023, we only have compensation data for one year (i.e., 2024) after this policy went into effect. Despite this short treatment period, we find some strong effects of UK's bonus cap removal on the compensation of UK bankers.

We show that the *total compensation per person* at the senior management level increases by about 17% in 2024 (i.e., the year after the bonus cap removal went into effect) at UK banks compared to EU banks, which is consistent with the prediction in Thanassoulis (2012). This effect is driven by a large increase in the variable pay of senior management at UK banks, whereas there is no significant change in their fixed pay. Overall, there is a significant increase in the variable-to-fixed ratio of the compensation of senior managers at UK banks in 2024 relative to those of EU banks, which is consistent with the prediction of Acharya

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[3] For instance, Thanassoulis notes that in about 10% of cases, the remuneration bill was worth more than 80% of the bank's equity capital.

et al. (2016) that intense competition for banker talent drives up the incentive compensation for bankers. In contrast, in case of MRTs in non-senior management positions, we find that although there is some evidence of increase in variable compensation per person at UK banks compared to EU banks in 2024, these effects are not statistically significant and are smaller in magnitude compared to the effects for senior managers. These contrasting results may arise if compensation of senior managers is adjusted quickly compared to those of non-senior managers. Thus, the lack of a significant effect for non-senior managers can be due to the fact that we have only one year of compensation data after the cap removal.

It is possible that the increase in compensation can be due to top executives being entrenched and thus using the cap removal as a way to increase their *total* compensation. The fact that the fixed pay component does not go down would be consistent with this argument. Some recent media articles allude to this concern (e.g., see Martin, 2024). However, we observe the effect across a significant number of employees beyond the top 5 executives (on average there are 50 senior managers per UK bank in our sample), which make it unlikely that the effect is fully driven by top managerial entrenchment arguments. Indeed, the fact that a significant portion of employees obtains greater compensation can more easily explain the fact that bank value did not increase due to increased total labor costs.

Finally, we explore how the treatment effect of UK's bonus cap removal varies based on UK banks' compensation structures prior to the implementation of EU's bonus cap in 2014 (i.e, almost a decade prior to UK's bonus cap removal). Accordingly, we classify UK banks into two pre-treatment groups– high and low– based on their variable-to-fixed ratio in 2013. We find that the increase in variable-to-fixed ratio of top managers at UK banks in 2024 (i.e., after UK's bonus cap removal) is almost three times larger for UK banks in the high pre-treatment group compared to those in the low pre-treatment group. This is a striking result because restrictions on variable pay were in place for almost a decade. Therefore, the fact that UK banks which used to rely heavily on high-powered compensation packages prior to 2014 revert back to such compensation schemes in 2024 after UK's bonus cap removal points

to the existence of a persistent "bonus culture" at some banks. This result is reminiscent of the finding of a persistent risk culture at banks (Fahlenbrach et al., 2012). It also relates to the findings of persistence in residual pay at banks (Cheng et al., 2015) and persistence of corporate capital structures (Lemmon et al., 2008).

In summary, the main takeaways from our analysis are as follows. First, in the presence of stringent banking regulations, increase in pay convexity of bankers may not have a significant effect on bank left-tail risk, but can still incentivize managers to increase bank systematic risk, highlighting the importance of considering differential risk-taking incentive effects. Second, regulatory interventions in bankers' pay can have unintended effects on the labor market competition for banker talent and equity value of banks, as predicted by Thanassoulis (2012). Restrictions on incentive pay benefit banks by limiting labor market competition among banks, and this may counteract the adverse effects arising from the restrictions on the compensation contracting space. Therefore, repeal of restrictions on incentive pay does not automatically result in increase in bank equity value. To our knowledge, we are the first to empirically examine these labor market effects of regulatory interventions in bankers' pay. Third, compensation culture at banks tends to be persistent.

2   Related Literature

Our paper is closely related to Colonnello et al. (2023) who examine the effects of the imposition of EU's bonus cap policy in 2014 (when UK was part of the EU).[4] Among other things, they also examine how this policy affected the risk of EU banks ("treated" sample) compared to that of US banks which were unaffected by this policy ("control" banks). An important difference is that while Colonnello et al. (2023) focus on changes in executive compensation following EU's bonus cap policy, we use unique hand-collected data to examine the changes in compensation of all material risk takers following UK's bonus cap removal.

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[4] See also Sakalauskaite and Harris (2022) who study how compensation within UK banks changes after the 2014 bonus cap implementation.

This is important for two reasons. First, as we show below in Figure 1, EU's bonus cap policy was not a binding constraint for EU banks outside of the UK in 2014; and hence, this policy is unlikely to have had a significant effect on the risk-taking incentives of EU bankers outside of the UK. Second, given the intense competition for talent and high labor costs, it is possible that banks use more high-powered compensation contracts for traders compared to C-suite executives. Therefore, as Colonnello et al. (2023) acknowledge, measures of pay convexity based on the CEO's compensation may not reflect the risk-taking incentives of key risk takers within the bank.

We believe that UK's bonus cap removal is a relatively cleaner setting compared to the EU's bonus cap implementation to study the effects of banker compensation on bank risk. First, unlike for non-UK banks, EU's bonus cap policy was a highly binding constraint for UK banks in 2014. Hence, UK's bonus cap removal policy is a positive shock to the variable compensation of UK's bankers. Second, both US and EU banks were subject to other confounding shocks around 2014, which make it hard to isolate the effects of the EU bonus cap policy on bank risk. US banks were subject to a series of major regulatory changes implemented during the 2011–2015 period which were aimed at lowering bank risk,[5] whereas EU banks were still feeling the after-effects of the Eurozone debt crisis during this period. Possibly because of these confounding shocks, Colonnello et al. (2023) find that EU banks actually experience an *increase* in CDS spread, systemic risk, and systematic risk compared to US banks after the imposition of the bonus cap.

Some of our findings are also related to those presented in Kleymenova and Tuna (2021), who study the effects of the UK Remuneration Code implemented in 2010, shortly after the financial crisis. The Remuneration Code is UK's domestic legislation of the remuneration

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[5] Buchak et al. (2018) discuss these regulatory shock in detail: tightening of risk-weighted capital requirements under Basel III; mortgage-related lawsuits pertaining to banks' conduct during the financial crisis; and closure of the Office of Thrift Supervision (OTS) which had the reputation of being a lax regulator. Next, the 2013 Supervisory Guidance on Leveraged Lending (GLL) and the subsequent 2014 FAQ notice, which clarified expectations on the GLL, had a negative effect on speculative-grade term-loan origination by banks (Calem et al., 2020). The Comprehensive Capital Analysis and Review (CCAR) stress tests of 2011 and 2012 also had a significant negative effect on the provision of mortgage credit by US banks in subsequent years (see Calem et al., 2020; Gete and Zecchetto, 2024).

provisions in Capital Requirement Directives (CRD) III, which regulated some aspects of the compensation contract, such as requiring that a portion of bonuses must be deferred for at least 3 years. Kleymenova and Tuna (2021) find mixed evidence. While UK banks' contribution to systemic risk decreases after the code relative to other UK firms, the effect does not hold when compared to EU or US banks. The mixed results could be due to the fact that world-wide regulations in the banking sector were happening during that time. For example, the adoption of the CRD III in the EU in 2010.

Our paper is also related to several other strands of literature. Several papers have examined the relation between banker compensation structure and bank risk, but have found mixed evidence. On the one hand, Fahlenbrach and Stulz (2011) fail to find evidence that CEO incentives for short-termism impacted bank performance during the financial crisis. Similarly, Erel et al. (2014) conclude that CEO incentives were unrelated to bank holdings of highly-rated mortgage-backed securities which were at the heart of the financial crisis. On the other hand, DeYoung et al. (2013) find a strong positive link between the risk-taking incentives of large US bank CEOs (as measured by their vega and delta) and ex-post risks of these institutions. Similarly, Kolasinski and Yang (2018) find that US financial institutions whose CEOs had more short-term incentives (i.e., those who could cash out their stock and option grants sooner) had more subprime exposure, a higher probability of financial distress, and lower risk-adjusted stock returns during the crisis, as well as higher fines and settlements for subprime-related fraud.

While the extant literature generally highlights the incentive effects of banker variable pay and potential adverse implications for bank risk, some studies highlight that variable pay can contribute to optimal risk sharing between bank shareholders and employees and, thereby, improve bank resilience against financial shocks because variable pay partially absorbs the effect of negative shocks (see Thanassoulis, 2012; Bijlsma et al., 2018, for theoretical arguments). The implication of this theory is that the effect of banker variable pay on bank

risk is not clear cut. Efing et al. (2023) provide empirical support for this view of variable pay as a risk sharing contract.

Our paper is also related to the wider (i.e., outside of the financial sector) literature on the effects of CEO compensation design on firm risk. We note that theory has ambiguous predictions regarding the effect of option compensation on firm risk (e.g., see Carpenter, 2000). Moreover, omitted variable bias is a serious concern in this setting because executive compensation design is endogenous, and the literature show that a firm's risk profile itself affects compensation design (e.g., see Gormley et al., 2013; De Angelis et al., 2017).

To overcome these challenges, researchers have designed various ways to capture exogenous variations in compensation design. For example, Coles et al. (2006) estimate simultaneous equation models and find that convexity in pay for performance relation (vega), a measure of risk-taking incentives often linked to option pay, is associated with riskier corporate policies. Armstrong and Vashishtha (2012) use an instrumental variable approach with cash reserves, tax-loss carry-forward, ROA and stock returns as instruments for CEO equity incentives, and find evidence that vega incentivizes managers to increase firm's systematic risk (but not idiosyncratic risk). Our results, using a shock to the contracting space that captures exogenous variations in pay convexity, are consistent with their findings.

More recently, researchers have used the stock option expense regulation as a negative shock to the use of stock options. The overall evidence using that shock is mixed. While some of the evidence indicates that a decline in option pay leads management to reduce risk, such as by decreasing leverage (Chava and Purnanandam, 2010), increasing corporate hedging intensity (Bakke et al., 2016), and shifting corporate activities to safer segments (Carline et al., 2023), Hayes et al. (2012) fail to find that the decline in option usage leads to less risky corporate policies. Finally, Shue and Townsend (2017) use variations in the timing of multiyear compensation plans to capture large variations in new at-the-money options grants. They finds that an increase in stock option grant is associated with an increase in equity volatility, and that the increased risk is driven for the most part by an

increase in leverage. Given the stringent recent banking regulations, it is unclear whether bank executives could activate that lever nowadays.

3 Institutional Background

3.1 Banker Compensation Regulation in the EU

Given the widely prevalent view that high-powered compensation packages at banks encouraging excessive risk-taking and contributed to the financial crisis of 2008–09, regulators and policymakers around the world have proposed new restrictions on banker compensation structure. In particular, the EU's Capital Requirement Directives (CRD) III introduced a series of rules on the bankers' compensation package in order to prevent excessive risk-taking, which was published in December 2010 and became effective as of January 2011.[6] The regulation prescribes minimum levels of deferral and equity grants for identified staff at significant institutions, designed to link bankers' incentives more closely with long-term bank performance and favor prudent risk-taking. At least 50% of any variable remuneration should be in shares, share-linked instruments, or equivalent non-cash instruments. At least 40% of variable compensation must be deferred for at least three years.

CRD III was further updated to CRD IV, which was introduced in 2013 and became binding in January 2014.[7] CRD IV complements the compensation provisions in CRD III with the so-called bankers' bonus cap, which limit the ratio of variable-to-fixed compensation at 100%, or 200% if the shareholders agree. These compensation regulations apply to all so-called material risk takers (MRTs), namely senior managers, internal supervisors, but also those lower-rank employees that can substantially alter the bank's risk profile with their

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[6] The text of CRD III (Directive 2010/76/EU) is available at https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32010L0076.

[7] Text of CRD IV (Directive 2013/36/EU) is available at https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32013L0036.

choices (e.g., selected traders). The detailed qualitative and quantitative criteria of MRTs are further set out in Regulation (EU) No. 604/2014.[8]

3.2 Banker Compensation Regulation in the UK

The UK was part of the EU when CRD III and IV came into force. Accordingly, the UK enacted its Remuneration Code in late 2010 to be in compliance with CRD III, and this was revised in January 2014 to incorporate the changes introduced by CRD IV, most notably, the banker bonus cap. However, prominent members of the UK's governing Conservative party broadly opposed the bonus cap, arguing that it would make it harder for UK banks to attract skilled bankers, who would instead flee to rival hubs in New York, Singapore or Zurich. After CRD IV was published in September 2013 but before it came into force, the UK submitted six pleas before the Court of Justice of the European Union (CJEU), challenging the legality of the banker bonus cap (Case C-507/13). All the six pleas were dismissed by the CJEU in November 2014.

After Brexit in January 2020, the legal barrier for the UK to remove the bonus cap was significantly reduced. Despite this, removing the banker bonus cap was considered politically unpopular amidst a cost-of-living crisis in the UK. Indeed, on June 23, 2022, UK's Prime Minister, Boris Johnson, ruled out lifting caps on banker bonuses.[9] However, the next government under Prime Minister Liz Truss soon reversed this stance a few months later. On September 14, 2022, in a significant announcement, the Financial Times reported that chancellor Kwasi Kwarteng was considering removing the banker bonus cap as part of a post-Brexit shake-up of rules to make London a more attractive place for global banks to do business. The government's desire to remove the banker bonus cap was announced by the chancellor to the UK Parliament as part of the "Growth Plan 2022" speech on

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[8] Text of Regulation (EU) No 604/2014: https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32014R0604.

[9] See https://www.reuters.com/world/uk/uks-boris-johnson-rules-out-lifting-curbs-banker-bonuses-2022-06-23/.

September 23, 2022.[10] After a long process of consultations, the two UK financial regulators, the Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA), formally announced the removal of the bonus cap on October 24, 2023; and the policy came into force a week later on October 31, 2023.[11]

We must note that the announcements pertaining to the banker bonus cap removal occurred during a period of political and financial turmoil in the UK and other confounding events in the EU. For instance, the Boris Johnson announcement was preceded by announcements of significant policy changes by the European Central Bank (ECB) which was trying to combat fears of a Eurozone debt crisis. Similarly, the "Growth Plan 2022" speech (also known as the "mini budget") delivered by the UK chancellor on September 23, 2022 – which also mentioned the government's desire to remove the banker bonus cap — triggered market instability in the UK and ultimately led to the ouster of the Prime Minister, Liz Truss, after a loss of confidence within her party. Finally, on October 23, 2022 (i.e., the day on which the bonus cap removal was announced), Barclays released its 2023 Q3 financial results that indicated poor performance in corporate and investment sector, and experienced a share price decline of about 6% on that day.

3.3   Banker Compensation Disclosure Requirements

CRD III also proposed compensation disclosure requirements whereby EU banks would be required to disclose detailed information on the compensation of MRTs on at least an annual basis. As per these proposals, banks are required to report aggregate quantitative information on remuneration, broken down by business area and by different categories of MRTs (i.e., senior managers vs. others). For each category, banks are required to report the number of employees and total remuneration, split into fixed and variable remuneration; and the

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[10] The Financial Times report is available at https://www.ft.com/content/e5dac84e-dabf-4408-8d65-1db0ecc315c3. The full text of the Growth Plan 2022 speech is available at https://www.gov.uk/government/speeches/the-growth-plan-2022-speech.

[11] PRA PS 9/23 FCA PS 23/15: https://www.bankofengland.co.uk/prudential-regulation/publication/2023/october/remuneration-ratio-between-fixed-and-variable-components-of-total-remuneration

variable remuneration is further split into cash bonus, shares, share-linked instruments, and other types. Banks are also required to disclose the amounts of deferred remuneration, new sign-on, and severance payments.

CRD III is a directive which needs to be transferred into law before it comes to be effective. Because of the variation in local legislation process across EU countries of turning CRD III into laws, banks in certain countries did not disclose the information of MRT compensation as CRD III required immediately. In 2013, the EU published Capital Requirements Regulations (CRR) [12] which documented the disclosure requirements of MRT compensation in Article 450, and came into effect in 2014. CRR is directly applicable so all banks operate in the EU disclose the MRT compensation since 2014. Although CRR documented the disclosure requirements of MRT compensation, it did not provide detailed specifications on the format or template of the disclosure report. Therefore, banks designed their disclosure reports according to their business operations and governance environment, within which they exercised substantial discretion. For example, banks have different classification of the categories of MRTs and business segments. The disclosure of MRT compensation is poorly comparable across banks.

The compensation disclosure report was standardized after the European Commission published Regulation (EU) 2021/637 in 2021, which lays down the format and templates of the disclosure of MRT compensation.[13] Banks are required to disclose the MRT compensation using the same templates (Template EU REM1 - REM5). Although Brexit took effect in 2020, UK regulators required domestic banks to continue adhering to the disclosure standards established under Regulation (EU) 2021/637. Therefore, UK banks and EU banks use the same disclosure template since 2021.

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[12] The text of CRR (Regulation (EU) No 575/2013) ia available at https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32013R0575. CRR was published along with CRD IV.

[13] The text of Regulation (EU) 2021/637 ia available at https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32021R0637. The disclosure templates are EU REM1 - REM5 that documented in Annex XXXIII.

4 Data and Empirical Methodology

4.1 Data Sources

Identifying UK and EU banks: UK banks are regulated by the Prudential Regulation Authority (PRA). Therefore, we use the list of PRA-regulated institutions to identify UK banks. To be as comprehensive as possible, and to be consistent with the sampling methodologies employed by recent studies of UK and EU banks (e.g., Kleymenova and Tuna, 2021), we also include building societies, a special form of credit institutions, in the list of UK banks. We use the 2022 NAICS codes to identify EU banks. Specifically, we identify all EU institutions with NAICS codes starting with 522 ("Credit Intermediation and Related Activities") or the code 551111 ("Bank Holding Companies").

CDS spreads and stock returns: We obtain data on bank daily CDS spreads from Markit. We use the 5-year CDS spread as the main measure of bank risk but also examine CDS spreads for other maturities: 1 year, 3 years, 7 years and 10 years. Henceforth, we refer to the sample of UK and EU banks for which we are able to find CDS spread data on Markit as the "CDS sample." Please see the Appendix for a detailed list of banks in the CDS sample.

We obtain daily stock returns of UK and EU banks from Bloomberg. Henceforth, we refer to the sample of UK and EU banks for which we are able to find stock return information as the "stock return sample." The stock return sample is significantly smaller than the CDS sample because the latter also includes many private banks which do not trade on the stock market.

Banker compensation data: As we noted in Section 3.3, the CRD III regulation, which was published in 2011, requires UK banks and EU banks to disclose the remuneration information of material risk-taker (MRT) employees at least once a year. In practice, banks disclose the information in one of the following documents: the annual report, the Pillar

3 report[14], or an individual remuneration report. We use these regulatory disclosures to hand-collect detailed information on the remuneration structure of MRT employees. Given the effort involved in hand-collection, we collect this information for only the banks in our CDS sample.

To hand-collect information on MRT remuneration, we first review all the corporate filings and regulatory filings from 2011 to 2024 of all banks in CDS sample, and extract the sections on the remuneration report for MRTs. Next, we collect the information of the number of MRTs, fixed remuneration, variable remuneration, and the breakdown of detailed remuneration components if available. We are able to find the MRT remuneration data for most banks in our CDS sample, although there are a few missing bank-year observations.

As discussed in Section 3, the format and template of MRT remuneration disclosure were not standardized until 2021. Prior to that, the classification of the categories of MRTs varied across banks. To ensure comparability across years and banks, we reclassify the different categories of MRTs in each bank's pre-2021 disclosure reports based on the disclosure templates set out in Regulation (EU) 2021/637. Regulation (EU) 2021/637 classifies MRTs into four categories: Management Body (MB) Supervisory function, MB Management function, other senior management and other identified staff.[15] Following the definitions provided in Regulation (EU) 2021/637, we classify executive directors as MB Management function; non-executive directors as MB Supervisory function; senior managers who are not in the board as other senior management; and all other MRTs as other identified staff. We further simplify these four categories into two groups: MB Management function, MB Supervisory function, and other senior management are classified as Senior Management, other identified staff is Non-senior Management. Some banks classified MRTs only into Senior Management and Non-senior Management, or disclosed only aggregate MRT data in certain years prior

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[14] Basel 3 consists of three main pillars: minimum capital requirements (Pillar 1), supervisory review (Pillar 2) and market discipline (Pillar 3). Pillar 3 promotes market discipline through prescribed public disclosures for banks. Pillar 3 report is the disclosure of key information on capital structure, risk-weighted assets (RWAs), credit risk, market risk, operational risk, leverage ratio, liquidity metrics, and remuneration policies.

[15] See Annex XXXIV of Regulation (EU) 2021/637 for the definitions of the four categories.

to 2021. [16] In such cases, we keep the original data without any further reclassification. For the aggregate amount of remuneration and the number of all employees, we get the data from annual reports.

One should note that there are several entities in our CDS sample that belong to the same banking group (for example, Barclays Bank plc and Barclays plc). In such cases, We use the consolidated compensation data of the parent. Therefore, the sample for the compensation data includes all the unique parent banks of banks in the CDS sample.

Bank fundamental data: We obtain the key fundamental data of banks from Capital IQ, including total assets, total liabilities, Tier 1 capital ratio, ROA, and ROE. The fundamental data is quarterly based and the data period is 2021Q1 - 2024Q4. Same with the banker compensation data, the bank fundamental data is also based on parent level.

4.2   Empirical Methodology

Our empirical strategy is based on the idea that UK's bonus cap removal is an exogenous and positive shock to the variable compensation of UK banks (the "treated" sample), but has no direct effect on the compensation of EU banks (the "control" sample) which are still subject to the EU's bonus cap policy. As noted in Section 3, all the announcements by the UK government pertaining to the banker bonus cap removal occurred during a period of political and financial turmoil in the UK and other confounding events in the EU. Because of these confounding effects, we cannot undertake short-term event studies around these announcement dates. Instead, we will examine the longer-term effects of these policy changes on the risk metrics and equity value of UK banks relative to EU banks.

We recall the following important dates from Section 3. The UK government's desire to repeal the banker bonus cap was first announced on September 22, 2022, that is, in *2022Q3* (henceforth "first announcement"). The repeal of the UK bonus cap removal was formally

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[16] Examples of disclosure report of MRT compensation are in Internet Appendix.

announced on October 23, 2023, that is, *2023Q4* (henceforth, "second announcement"), and became effective shortly thereafter. Market prices should reflect the effects of the bonus cap removal when this policy can be clearly anticipated or formally announced, i.e., starting in 2022Q3. Because we have two significant announcements relating to the bonus cap removal policy, we estimate variants of the following difference-in-differences (DiD) regression to understand the differential effects of these policy announcements on bank risk and equity value of UK banks relative to EU banks:

$$y_{i,c,t} = \alpha + \beta_1 \times Treat_i \times Post_1 + \beta_2 \times Treat_i \times Post_2 + \delta_i + \gamma_t + \psi \cdot X_{c,t} + \epsilon_{i,t} \quad (1)$$

We estimate this regression on a panel dataset in which each observation corresponds to a bank-quarter combination and includes all UK banks and EU banks. In order to avoid the confounding effects caused by the Brexit, which formally took effect on January 31, 2020 with a transition period lasting until December 31, 2020, the data period spans from 2021Q1 to 2024Q4. The subscripts 'i', 'c', and 't' denote the bank, the country in which the bank is located, and the quarter, respectively. $Treat_i$ is an indicator variable to identify UK banks (the treated sample); hence, $Treat_i = 0$ identifies EU banks (the control sample). $Post_1$ is an indicator variable to identify the period between the first and second announcements; i.e., it takes the value of 1 between 2022Q3 and 2023Q3 (inclusive), and the value of 0 otherwise. $Post_2$ is an indicator variable to identify the period after the second announcement; i.e., it takes the value of 1 for 2023Q4 and beyond, and the value of 0 in other time periods. Hence, the omitted time period in regression (1) is the time period before 2022Q3 when both $Post_1$ and $Post_2$ equal 0. The regression includes bank fixed effects (δ_i), quarter fixed effects (γ_t), and control for market characteristics in the country in which the bank is located ($X_{c,t}$). Hence, the coefficient β_1 captures the change in the outcome variable, y, of UK banks relative to EU banks after the first announcement but before the second announcement. On

the other hand, the coefficient β_2 capture the change in y of UK banks relative to EU banks after the second announcement compared to the period before the first announcement.

The dependent variable $y_{i,c,t}$ is a measure of either risk or stock return performance for bank i over the quarter t. The risk measures we examine are as follows: $Log(CDS\ spread)$ which is the natural logarithm of the average CDS spread over the quarter, and is estimated for CDS of various maturities; $Beta$ which is estimated using a market model (for UK banks, the market index is MSCI UK index; for EU banks, the market index is MSCI Europe index); $Idiosyncratic\ Risk$, which is the standard deviation of the residuals from the market model; $Return\ Volatility$, which is the standard deviation of the daily stock return over the quarter; $Expected\ Shortfall$ (or ES), which is the negative of the average return on the bank's stock over the 5% worst return days for the bank's stock over the quarter;[17] VaR or value-at-risk, which is the negative of the 5% worst daily return of the bank's stock over a quarter; and $\Delta CoVaR$ based on Adrian and Brunnermeier (2016), which captures the contribution of a bank to the systemic risk. The stock performance measures we examine are: $Cumulative\ Return$ which is obtained by compounding the daily stock returns over the quarter; $Average\ Return$ which is the arithmetic average of the daily stock returns over the quarter multiplied by the number of trading days in that quarter; and $Sharpe\ Ratio$ which is the ration of $Average\ Return$ to $Return\ Volatility$.

We also implement the following dynamic version of the DiD regression (1) to estimate the quarter-by-quarter treatment effects in the quarters prior to and after the first announcement:

$$y_{i,t} = \alpha + \sum_{\tau=-6,\tau\neq-1}^{\tau=9} \beta_\tau \times t_\tau \times Treat_i + \psi \cdot X_{c,t} + \delta_i + \gamma_t + \epsilon_{i,t} \tag{2}$$

In equation (2), t_τ for $\tau \in -6, +9$ are identifiers for quarters, where t_τ with positive (negative) values of τ identifies the quarter which comes τ quarters after (before) 2022Q3. The omitted quarter in the regression is τ_{-1}, that is, 2022Q2. Hence, the coefficient β_τ

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[17] ES is widely used within financial firms to capture expected loss conditional on returns being less than some $\alpha-$quintile (Acharya et al., 2017)

captures the change in $y_{i,t}$ for UK banks between 2022Q2 and quarter t_τ relative to EU banks. If the parallel trends assumption is met, then β_τ should equal zero for negative values of τ.

Unlike with market prices, the effects of the bonus cap removal policy on the compensation structure and financial performance of UK banks will be felt only after the policy becomes effective in 2023Q4. We get banks' quarterly financial data from Capital IQ and use equation (1) but without controls to examine the effects of UK's bonus cap removal on bank quarterly financial performance. Data on compensation structure is only available at the annual frequency so we use annual variants of the DiD regression (1) and the dynamic DiD regression (2) to examine the effects of UK's bonus cap removal on banker compensation structure. For the test of compensation structure, we estimate the regressions on a bank-year panel dataset which includes UK banks and EU banks, and only use the data of 2022 and 2024. Although we have the MRT compensation data of each bank from 2011 to 2024, we do not use the prior-2021 data in these regressions because the compensation disclosure format was standardized only starting in 2021. We exclude the data of 2021 and 2023 data to avoid confounding effects arising from the change in MRT identification criteria in 2021 and the potential adjustments on MRT compensation by some banks right after the bonus cap removal in 2023 that may bias our identification. We will discuss the details in a later session. As before, $Treat_i$ is an indicator variable to identify UK banks, whereas $Post$ is an indicator variable which takes the value of 1 for year 2024 (which is the only year after the UK bonus cap removal went into effect), and equals 0 for year 2022. In the dynamic regression, t_τ with positive (negative) values of τ are indicator variables to identify years after (before) 2023.

4.3 Descriptive Statistics

Table 1 provides a breakdown of the number of UK banks (treated banks) and EU banks (control banks) in our sample for the various analyses we conduct.

[Insert Table 1 here]

The CDS sample has 16 UK banks and 48 EU banks. The stock return sample is a smaller subset of the CDS sample because some of the banks in the CDS sample are not publicly traded on the stock markets and some of the banks in the CDS sample have the same listed parent group. It contains 6 UK banks and 29 EU banks. The MRT remuneration sample contains 8 UK banks and 34 EU banks, which is smaller than the CDS sample for two reasons. First, as we mention in Section 4.1, in case of banks where both the parent and subsidiaries have issued CDS contracts, we only have the consolidated remuneration report for the parent bank. Second, there are a few banks for which we are unable to find the remuneration disclosures. Overall, the sampling methodology and the sample sizes are broadly consistent with those in recent studies of UK and EU banks (Kleymenova and Tuna, 2021; Colonnello et al., 2023).

We report the descriptive statistics of the remuneration of senior and non-senior managers in Table 2: for senior managers of UK and EU banks in Panels A and B, respectively; and for non-senior managers of UK and EU banks in Panels C and D, respectively. As mentioned in Section 4.1, the senior managers consists of MRTs in MB Management Function, MB Supervisory Function, and Other Senior Management. The rest of the MRTs are non-senior managers. A comparison of Panels A and B indicates that, on average, UK banks employ fewer MRTs in senior-management roles than EU banks (49.35 vs. 111.98), but offer their senior MRTs higher remuneration per person ($2.13 million vs. $1.02 million) and a higher ratio of variable-to-fixed compensation (1.09 vs. 0.49). On the other hand, Panels C and D show that, on average, UK banks also employ fewer MRTs in non-senior management positions than EU banks (582.25 vs. 630.57), and also offer them a higher remuneration per person ($0.86 million vs. $0.43 million) and a higher ratio of variable-to-fixed compensation (1.08 vs. 0.49). Examining the descriptive statistics on total remuneration, it is clear that UK banks have a higher remuneration bill than EU banks for senior MRTs despite the lower

21

headcount ($81.40 million vs. $54.72 million), and a substantially higher remuneration bill for their non-senior MRTs ($538.58 million vs. $286.82 million).

[Insert Table 2 here]

In Figure 1, we plot the time-series variation in the average ratio of variable pay to fixed pay for UK and EU banks over the 2011-2024 period, separately for MRTs in senior management and non-senior management positions. As discussed in Section 3, because the disclosure format for MRT remuneration data was not standardized until 2021, we had to reclassify the pre-2021 data to make it comparable across banks and over time.

[Insert Figure 1 here]

The average ratio of variable-to-fixed compensation for UK banks in 2011 was around 260% for non-senior MRTs and around 200% for senior management MRTs, which indicates that UK banks relied more heavily on variable compensation for MRTs in non-senior management roles. After the imposition of bonus cap in 2014, the variable-to-fixed ratio for both categories drops sharply below 100%, suggesting that the bonus cap was binding for UK banks [18]. During the years when the bonus cap was in effect, the variable-to-fixed compensation ratio was well below 100% for non-senior MRTs and was at or below 100% for senior MRTs (the ratio was slightly over 100% in 2017 because some banks may have used a higher ratio with their shareholder approval).

In contrast, we observe that the average ratio of variable-to-fixed compensation at EU banks was well below 100% for MRTs in both senior-management roles and non-senior management roles even before the bonus cap came into effect in 2014. Therefore, it appears that the bonus cap was not binding, on average, for EU banks outside of UK.

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[18] Along with the bonus cap regulation, CRD IV introduced a discount rate policy in calculating the ratio variable remuneration to fixed remuneration: A firm may apply a discount rate to a maximum of 25% of an employee's total variable remuneration provided it is paid in instruments that are deferred for a period of not less than five years (See Article 94(1)(g)(iii) of CRD IV). We do not apply any discount in the calculation of variable-to-fixed ratio.

We can clearly observe that the ratio of variable-to-fixed compensation of senior MRTs at UK banks increases sharply above 100%, but is relatively unchanged for senior MRTs at EU banks. This again indicates that the bonus cap was binding at UK banks. On the other hand, the variable-to-fixed compensation ratio for non-senior MRTs at both UK banks and EU banks remains unchanged. It is plausible that compensation contracts of higher-ranked employees react faster to the change in regulation.

We report the descriptive statistics of key bank characteristics in Table 3. Panel A is for UK banks and Panel B is for EU banks. In a later section, we also investigate the effect of the imposition of the bonus cap on bankers' compensation. Because both UK banks and EU banks were all affected when the bonus cap was imposed, we use US banks as additional control sample for the analysis. The full list is in Appendix. Panel C reports the descriptive statistics of the remuneration and employment size of the US banks. Comparing the Panel A and Panel B, it is evident that, on average, UK banks are larger in size than EU banks, but are similar in terms of leverage, Tier 1 Ratio, ROA, and ROE. As noted above, UK banks have a higher total remuneration bill, on average, compared to EU banks, which can be fully explained by the difference in size because UK and EU banks have a similar ratio of remuneration to assets. The ratios of total remuneration to total equity are also similar. We also note that, regardless of maturity, the CDS spreads of EU banks are, on average, higher than those of UK banks. This may be because EU banks, on average, are smaller. UK banks, however, have higher average systematic risk (i.e., *Beta*) than EU banks. On average, UK banks and EU banks appear to be similar in terms of average quarterly return, Sharpe ratio, and the stock-based risk measures (e.g., idiosyncratic volatility, return volatility, and expected shortfall).

[Insert Table 3 here]

5 Empirical Results

5.1 Effect of Bonus Cap Removal on Bank Risk

Effects on Credit Risk

We begin by examining the effect of UK's bonus cap removal on bank CDS spreads, which are a proxy for credit risk. If high-powered compensation packages incentivize bank executives and traders to take on excessive risks to enhance short-run stock performance, then we should expect an increase in CDS spreads for UK banks relative to EU banks following the announcements of the bonus cap removal policy because the market will price in the expected increase in credit risk. We examine CDS spreads of various maturities: 1, 3, 5, 7, and 10 years.

We estimate the DiD regression (1) with $Log\ (CDS\ spread)$ as dependent variable to examine the effects of the two major announcements regarding bonus cap removal on CDS spread. We present these regression results in Table 4. In each panel, the five columns correspond to five different maturities of CDS contracts.

[Insert Table 4 here]

We find that the coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ are insignificant in all the columns, which indicates that neither of the two major announcements regarding the UK's bonus cap removal policy had any significant lasting effect on the quarterly average CDS spreads of UK banks relative to EU banks. In other words, there is no measurable worsening of the market's perception of the credit risk of UK banks relative to EU banks following the announcement of UK's bonus cap removal. As noted above, a potential explanation for this (non-)result is that banking regulation has been tightened significantly in response to the great financial crisis, which limits risk-taking by bank executives and traders.

Next, we estimate the dynamic DiD regression (2) with $Log(CDS\ spread)$ as the dependent variable for CDS of various maturities, and plot the corresponding β_τ coefficients in

Figure 2. Recall that the coefficient β_τ captures the change in $Log\ (CDS\ spread)$ for UK banks between 2022Q2 and the quarter t_τ relative to EU banks.

[Insert Figure 2 here]

We note that the β_τ coefficient for 2022Q4 is positive and significant in panels (a) through (c) but none of the other coefficients are significant. That is, the 1-year, 3-year, and 5-year CDS spreads of UK banks experience a significant increase after the first announcement relative to EU banks, but this effect is short-lived and dissipates after 2022Q4. In contrast, there is no significant change in the long-maturity (7- and 10-year) CDS spreads of UK banks relative to EU banks following these announcements. Overall, the plots in Figure 2 are consistent with the regression results in Table 4, and indicate that the announcements of UK's bonus cap removal policy had no lasting effects on the market's perception of the credit risk of UK banks.

Effect on Other Risk Measures

Next, we examine the effect of the announcements of UK's bonus cap removal on stock-based measures of risk. The results of the DiD regression with these risk measures are presented in Table 5. We control these regressions for the market volatility in the respective country, which is defined as the standard deviation of the daily market return (using that country's MSCI index) over the quarter except the regressions of conditional value at risk measures (because they are already conditional on market volatility).

[Insert Table 5 here]

The dependent variable in column (1) is $Beta$, which is a measure of systemic risk. The positive and significant coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ indicate that UK banks experience a significant increase in systematic risk relative to EU banks after each of the two announcements regarding UK's bonus cap removal compared to the pre-2022Q3

25

period. The coefficients indicate a 0.22 increase in *Beta*, which is large compared to the average UK bank *Beta* of 1.38 in our bank-quarter panel data.

The dependent variables in columns (2) and (3) are conditional value at risk measures ($\Delta CoVaR$), corresponding to contributions to systemic risk ($system|i$) or sensitivity to systemic risk ($i|system$). The UK banks' contribution to systemic risk has little change after either of the two announcements relative to EU banks. On the other hand, consistent with the increase in *Beta*, the UK banks' sensitivity to systemic risk increases significantly after each of the two announcements, although the magnitude of increase is small (0.01 and 0.007).

The dependent variables in columns (4) and (5) are both measures of stock return volatility. *Idiosyncratic Volatility* is the standard deviation of daily abnormal return (i.e., residual from the market model), and *Total Volatility* is the standard deviation of daily stock return over the quarter. The insignificant coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ in both these columns indicate that there is no significant change in either the idiosyncratic volatility or total volatility of UK banks relative to EU banks after the announcements regarding UK's bonus cap removal.

The dependent variables in columns (6) and (7) are measures of tail or downside risk. *ES* or expected shortfall is defined as the negative of the average return on the bank's stock over the 5% worst return days for the bank's stock over the quarter; and *VaR* or value at risk, is the negative of the 5% worst daily return of the bank's stock over a quarter. Once again, the insignificant coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ in both these columns indicate that there is no significant change in tail risk of UK banks relative to EU banks after the announcements regarding UK's bonus cap removal.

Next, we estimate the dynamic DiD regression (2) with each of the dependent variables in Table 5, and plot the corresponding β_τ coefficients in Figure 3 [19].

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[19] We do not report the coefficient plot for Idiosyncratic Volatility, as its pattern closely mirrors that of Total Volatility. Similarly, we do not report the coefficient plot for $\Delta CoVaR$ because its pattern is similar to that of *Beta*. Results are available upon request.

As can be seen, the plots for all the stock-based risk measures, with the exception of idiosyncratic risk, exhibit strong and positive pre-trends prior to the first announcement of UK's bonus cap removal in 2022Q3. This may be because of the political and financial turmoil in the UK prior to 2022Q3, which we touched upon in Section 3. Therefore, although we observe some positive β_τ coefficients after 2022Q3 in panels (c) through (e), it appears that there is no significant change in these risk measures for UK banks relative EU banks compared to the pre-2022Q3 period; and this is consistent with the findings in columns (3) through (5) of Table 5.

On the other hand, in case of plot (a) for $Beta$, the positive β_τ coefficients in the post-2022Q3 period are significantly larger than the coefficients before 2022Q3. This is consistent with the result in column (1) of Table 5, which indicates that UK banks experience a significant increase in systematic risk relative to EU banks after each of the two announcements regarding UK's bonus cap removal compared to the pre-2022Q3 period.

The results in this section are consistent with the notion of differential risk-taking incentives associated with variable pay, particularly the use of stock options (Armstrong and Vashishtha, 2012) that can incentivize managers to increase firm's systematic risk (rather than idiosyncratic risk) since managers can trade the market portfolio (Tian, 2004; Duan and Wei, 2005). Consistent with these arguments, we find a quick and sharp increase in UK bank's systematic risk following the removal of the cap, but no significant variation in idiosyncratic risk (and if anything a slight decrease).

5.2   Effect of Bonus Cap Removal on Bank's Equity Values

Next, we examine the effect of UK's bonus cap removal on various measures of stock return performance of UK banks relative to EU banks. The results of these DiD regressions are presented in Table 6. We control these regressions for the cumulative market return in the respective country (using that country's MSCI index) over the quarter.

[Insert Table 6 here]

The dependent variables in columns (1) and (2) are both measures of stock return over the quarter. *Cumulative Return* is obtained by compounding the daily stock returns over the quarter, whereas *Average Return* is the arithmetic average of the daily stock returns over the quarter multiplied by the number of trading days in that quarter. In both these columns we find that the coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ are statistically insignificant. That is, neither of these announcements regarding UK's bonus cap removal has a significant effect on the stock returns of UK banks.

The dependent variable in column (3) is *Sharpe Ratio*, which is the ratio of *Average Return* to the standard deviation of daily stock return over the quarter. Again, the coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ are statistically insignificant, which indicates that neither of the two announcements regarding UK's bonus cap removal has a significant effect on the Sharpe ratio of UK banks.

The corresponding dynamic DiD plots for the stock return measures are in Figure 4. As can be seen, the plots of the β_τ coefficients are broadly consistent with the regression results from Table 6. The plot in panel (c) indicates a significant drop in the Sharpe ratio of UK banks relative to EU banks in the quarter of the first announcement (i.e., 2022Q3) but this effect is short-lived and is reversed by the next quarter.

[Insert Figure 4 here]

5.3 Effect of Bonus Cap Removal on Banker Compensation

A noteworthy finding in the previous section is that the two announcements of UK's banker bonus cap removal did not have a positive effect on the equity values of UK banks. On the contrary, we find a short-lived negative effect on the Sharpe ratio of UK banks following the first announcement (see panel (c) Figure 4). This is surprising because UK's banker pay deregulation was widely expected to benefit UK banks by providing them more flexibility in

design of compensation contracts and making it easier for them to attract bank executives and traders with high talent.

One potential explanation for why we do not find an increase in equity values of UK banks following the announcement of UK's bonus cap removal policy is that pay deregulation is expected to intensify labor market competition among UK banks for banker talent, and lead to increase in total compensation (Thanassoulis, 2012) and variable compensation (Acharya et al., 2016) for UK bankers. In this subsection, we test these hypotheses using our unique hand-collected remuneration data on material risk takers (MRTs) compensation at UK banks and EU banks.

We do this using a variant of the DiD regression (1) estimated on a bank-year panel dataset, which includes all UK banks and EU banks for which we have compensation information. Note that we only include the data of 2022 and 2024 in the regressions. We do this for the following reasons. First, as we discussed in Section 3.3, the disclosure format was not standardized until 2021 so we do not use the prior-2021 data because of the poor comparability of the data across banks. Second, the European Commission made an important amendment of the quantitative criteria of the identification of MRTs: the threshold of total remuneration awarded in a financial year for an employee to be identified as MRT was raised to EUR 750,000 (previously EUR 500,000) [20]. We exclude the 2021 data to avoid the potential pre-trend of the MRT compensation. Third, because some banks adjusted their MRT compensation structure immediately after the bonus cap was removed in October 2023, treating 2023 as part of the pre-treatment period could downward bias the estimated treatment effect. Therefore, we exclude the 2023 data to obtain a cleaner estimate.

We examine the following dependent variables ($y_{i,t}$): *Log Fixed*(pp) which is log of the fixed remuneration per risk taker; *Log Var*(pp) which is log of the variable remuneration per risk taker; *Log Total*(pp) which is log of the total remuneration per risk taker; *Total*(pp) which is the total remuneration per risk taker in $ million; and *Var-Fixed Ratio* which is

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[20] The new criteria of the identification of MRTs was documented in Regulation (EU) 2021/923. The UK adopted the criteria in PRA Rulebook: CRR Firms – Remuneration Instrument 2021.

the ratio of variable remuneration to fixed remuneration. As before, $Treat_i$ is an indicator variable to identify UK banks. $Post_t$ is an indicator variable which takes the value of 1 for year 2024 (which is the only year after the UK bonus cap removal went into effect), and equals 0 for year 2022. We estimate these regressions separately for three different groups of MRTs: Top Managers (MB Management Function), Other Senior Managers, and Non-senior Managers. We do not examine the compensation of MRTs in Supervisory Function because they only receive fixed remuneration without any forms of variable remuneration, which is not our focus. The results are presented in Table 7.

[Insert Table 7 here]

The results in Panel A indicate that, after the UK's bonus cap removal went into effect, there were significant changes in both the level and composition of the pay of top managers of UK banks relative to EU banks. Specifically, total compensation per person increased by 17% (column (3)) which translates to an increase in compensation per person of $2.427 million, on average (column (4)). The increase in total compensation per person was largely driven by a 27% increase in variable compensation per person (column (2)), whereas the fixed compensation per person did not change significantly (column (1)). The increase in the variable-to-fixed ratio of compensation for top managers in UK banks is surprisingly high. The ratio increased 76.2% relative to the EU banks. Such a great magnitude implies that UK banks significantly changed the compensation structure of their top managers after the bonus cap removal. The variable remuneration/bonuses takes a large proportion in the new compensation package.

On the other hand, Panel B and C show that both fixed remuneration and variable remuneration of other senior managers and non-senior managers in UK banks increased relative to their counterparts in EU banks while the var-to-fixed ratio remained unchanged for both groups. This result shows that the compensation structure of MRTs who are not in the top management did not have significant change after the bonus cap removal. The increase in fixed remuneration and variable remuneration is consistent with the prediction

of Thanassoulis (2012). The bonus cap removal intensified the competition for the talent bankers, leading to the increase in both the base salary and bonuses. Although both increase, the magnitude of the change differs between other senior managers and non-senior managers. Compared with non-senior managers, other senior managers experienced a greater increase in both fixed and variable remuneration. Specifically, the fixed and variable remuneration of other senior managers rose by 5.6% and 15.9%, respectively, whereas the corresponding increases for non-senior managers were 2.5% and 3.1%.

Next, we estimate a variant of the dynamic DiD regression (2) on our bank-year panel dataset to estimate the year-by-year treatment effects on compensation structure in the years prior to and after the announcement of UK's bonus cap removal. We still exclude the 2021 data. We estimate the dynamic DiD regression using all the dependent variables ($y_{i,t}$) in Table 7, and plot the corresponding β_τ coefficients for top managers, other senior managers, and non-senior managers in Panel A, B, and C of Figure 5. The results in Figure 5 are broadly consistent with those in Table 7. Panel A points to an increase in the variable compensation per person, total compensation per person, and the ratio of variable pay to fixed pay for top managers at UK banks relative EU banks in the year after UK's bonus cap removal. Panel B and C shows an increase in fixed compensation per person, variable compensation per person, and total compensation per person but little change in the ratio of variable pay to fixed pay for other senior managers and non-senior managers at UK banks relative to EU banks in the year after UK's bonus cap removal.

[Insert Figure 5 here]

Overall, our results are consistent with the predictions in Thanassoulis (2012) and Acharya et al. (2016). After the bonus cap removal, variable compensation and total compensation increase for all types of MRTs and variable compensation takes a large proportion of the compensation package of top managers. Fixed compensation also increase for most of MRTs. These effects would increase the remuneration bill for UK banks, which can explain the lack of increase in equity value.

31

5.4 Bank "Bonus Culture" and Reaction to Bonus Cap Removal

It is possible that banks have persistent differences in their reliance on high-powered compensation packages ("bonus culture"), and these differences may shape their reaction to UK's bonus cap removal policy. To test this hypothesis, we explore how the treatment effect of UK's bonus cap removal varies based on UK banks' compensation structures prior to the implementation of EU's bonus cap in 2014 (i.e, almost a decade prior to UK's bonus cap removal).

We capture the bonus culture of UK banks by examining the ratio of variable compensation to fixed compensation of all MRTs in 2013 ("pre-treatment ratio"), which is the year before the EU bonus cap was implemented and a decade before UK's bonus cap removal. We use the ratio of all MRTs instead of the ratio of the specific type of MRTs because some banks only disclose the compensation data of all MRTs at the aggregate level without detailed classification of MRTs before 2014 (see examples in the Internet Appendix). We use the pre-treatment ratio as a proxy for banks' bonus culture because it reflects banks' compensation practices in the absence of any restrictions on incentive pay. We define the indicator variables, *High* and *Low*, to identify UK banks whose pre-treatment ratio is higher than and lower than, respectively, the sample median. We then estimate the following variant of the DiD regression (1):

$$y_{i,t} = \alpha + \beta_1 \times Treat_i \times Post_t \times High_i + \beta_2 \times Treat_i \times Post_t \times Low_i + \delta_i + \gamma_t + \epsilon_{i,t} \quad (3)$$

We examine the same dependent variables as in Section 5.3 using the data of year 2022 and year 2024. We present the results in Table 8, separately for top managers, other senior managers, and non-senior managers in Panels A, B and C, respectively. The coefficients, β_1 and β_2, capture the responses of UK banks in the *High* and *Low* pre-treatment groups, respectively, to UK's bonus cap removal. We report the statistical significance of the difference, $\beta_1 - \beta_2$, in the row titled "High−Low".

The results in Panel A indicate that the treatment effects of UK's bonus cap removal on the compensation of senior managers vary significantly between the high and low pre-treatment groups. The positive and significant coefficient on $Treat \times Post \times High$ in columns (2) through (5) indicate that UK banks with high ratio of variable compensation in 2013 significantly increased the variable compensation, total compensation, and the variable-to-fixed ratio of their top managers after UK's bonus cap removal. In contrast, the corresponding coefficients on $Treat \times Post \times Low$ are statistically insignificant (except in column (4)) and have a lower magnitude. We can see from column (5) that the increase in variable-to-fixed ratio for the high group is almost 3 times that for the low group (121% vs. 42.4%), and the difference is statistically significant. However, the differences between the β_1 and β_2 coefficients is not statistically significant in the other columns, possibly because of the large standard errors associated with these coefficients.

The results in Panels B and C exhibit similar patterns as in Panel A but the effects are weaker. The increase in the variable compensation per person and total compensation per person is significant for other senior managers and non-senior managers only in the high pre-treatment group. However, the differences in coefficients between these two groups are generally not statistically significant.

The results in Table 8, especially Panel A, are striking because restrictions on variable pay were in place for almost a decade. Therefore, the fact that UK banks which used to rely heavily on high-powered compensation packages prior to 2014 are more likely to revert to such compensation schemes in 2024 after UK's bonus cap removal points to the existence of a persistent bonus culture at some banks.

5.5   Effect of EU's Bonus Cap Policy on Banker Compensation

An important caveat with the analysis in Section 5.3 is that we only have compensation data for one year after UK's bonus cap removal went into effect. Therefore, to complement

the analysis of the effect of UK's bonus cap removal on banker compensation, we also study changes in banker compensation following the imposition of EU's bonus cap policy in 2014 to see if these potential changes are consistent with the theoretical predictions of Thanassoulis (2012) and Acharya et al. (2016).

We use a variant of the DiD regression (1) estimated on a bank-year panel dataset to examine the effect of EU's bonus cap policy on banker compensation. We use the consolidated remuneration data in the analysis so we only include the unique parent banks of our CDS sample. Recall that UK was part of the EU in 2014, and hence, was subject to EU's bonus cap policy. Therefore, both UK banks and EU banks are considered treated banks in these tests (identified by $Treat_i = 1$). We use a set of major publicly listed US banks as the control group (identified by $Treat_i = 0$). The summary of the sample is presented in Panel B of Table 1. The regression spans the time period from 2011 to 2023 (i.e., till UK's bonus cap removal), and we use the indicator variable $Post_t$ to identify years after 2014. Unfortunately, US banks are not required to disclose compensation structure of all MRTs. Hence, we can only examine the following dependent variables ($y_{i,t}$): *Log Remuneration(pp)* which is log of remuneration per employee; *Log Remuneration* which is log of total remuneration ; and *Log Assets(pp)* which is log of the ratio of total assets to number of employees. Again, note that the employees here, in the analysis presented in this subsection, represent "all" the employees of the bank, not just the MRTs, as presented in the previous subsection. We present the results of these regressions in Table 9, separately for UK banks versus US banks (Panel A) and EU banks versus US banks (Panel B).

[Insert Table 9 here]

The results in panels A and B are qualitatively similar. We find that both UK banks and EU banks experienced a significant reduction in their remuneration per employee following EU's imposition of bonus cap in 2014 (column (1)). The economic magnitude of this effects is large: compared to US banks, the remuneration per employee decreased by about 10%

for UK banks and by about 19% for EU banks in the post-2014 period relative to the pre-2014 period. The total remuneration bill of UK and EU banks also fell dramatically in the post-2014 period relative to US banks (column (2)), but this was partly due to the reduction in the asset size of UK and EU banks (column (3)). The sharp drop in remuneration per employee suggests that the EU bonus cap policy improved the bargaining power of EU banks (including UK banks) in the labor market for banker talent. Logically, therefore, we should expect the UK bonus cap removal to weaken the bargaining power of UK banks in the labor market for banker talent and lead to increases in remuneration costs, which can explain the fact that equity values of UK banks did not increase after the bonus cap removal.

We also estimate a variant of the dynamic DiD regression (2) on our bank-year panel dataset to estimate the year-by-year treatment effects on compensation structure in the years prior to and after the EU's bonus cap policy went into effect. We plot the β_τ coefficients from these regressions in Figure 6. The dependent variables is *Log Remuneration(pp)* in Panel (a) and (b), which show the effects for UK banks and EU banks (versus US banks), respectively. As can be seen, the effects on remuneration per employee took time to materialize in the UK, whereas the effects were more immediate for EU banks. The dependent variables is *Log Remuneration* in Panel (c) and (d), which show the effects for UK banks and EU banks (versus US banks), respectively. Both these figures point to a sharp drop in total remuneration for UK and EU banks relative to US banks after the imposition of EU's bonus cap policy. The dependent variables is *Log Assets(pp)* in Panel (e) and (f), which show the effects for UK banks and EU banks (versus US banks), respectively. Both these plots indicate a sharp drop in the ratio of assets per employee of UK and EU banks relative to US banks after the imposition of EU's bonus cap policy, which can partly explain the sharp drop in total remuneration. However, the drop in the ratio of assets to employees of UK banks is reversed by about 2020.

[Insert Figure 6 here]

35

Overall, these results are consistent with the ones in Section 5.3. The existence of the bonus caps helps to decrease compensation expenses for the treated banks.

5.6   Effect of Bonus Cap Removal on Bank Fundamentals

Our analysis in Section 5.3 shows that the MRT compensation changed significantly, especially for the top managers, after the removal of bonus cap. The significant change in the compensation and incentives of top managers may affect their decision-making and further affect the performance of the banks. We further investigate the potential effects of the change of MRT compensation on bank fundamentals. We estimate the DiD regression (1) estimated on a bank-quarter panel dataset using the fundamental data of the same sample as Section 5.5 from 2021 to 2024. We test changes in the following five variables: *Log Assets*, *Leverage*, *Tier 1 Ratio*, *ROA*, and *ROE*, which captures key fundamentals of banks such as bank size, capital structure, risk exposure, and operating performance. The results are presented in Table 10.

[Insert Table 10 here]

Overall, we observe that UK bank size remains similar remains similar after the announcement and after the implementation of the bonus cap (see Column (1)). On the other hand, both the coefficients on $Treat \times Post_1$ and $Treat \times Post_2$ are statistically significant in Column (2), indicating that UK bank leverage increases significantly after each event. This increase in leverage can explain the increase in systematic that we observe in Table 5 and point to actions that banks can do to increase systematic risk. We note that it is perhaps surprising that leverage increases directly after the first announcement as the bonus cap is not removed yet. Yet bankers may anticipate its removal after the first announcement and may wish to increase systematic risk already. Consistent with this result, we also observe that *Tier 1 Ratio*, which is the ratio of Tier 1 Capital to risk-weighted assets, significantly increases after each event. Finally, we observe some weak evidence that both ROA and

ROE decrease after the implementation of the cap removal policy. The coefficients are not statistically significant at the standard level, perhaps because of the limited time span of data after the bonus cap implementation. The increase in labor costs due to the bonus cap removal is a likely explanation for the potential decline in profitability in UK banks.

We also run dynamic DiD regressions (2) of all the dependent variables ($y_{i,t}$) of Table 10 on the bank-quarter panel dataset. We plot the corresponding β_τ coefficients in Figure 7. The results in Figure 7 are broadly consistent with those in Table 10.

[Insert Figure 7 here]

6 Conclusion

We use a recent regulatory change in the UK, which removed restrictions on banker variable pay that were earlier imposed by the EU, to identify the effect of bankers' incentive pay on bank risk and shareholder value. Hand-collecting remuneration data on all material risk takers for each UK and EU banks in our sample, we show that the bonus cap implementation and its removal were highly binding and had significant effects on banker pay.

We find that the announcement of UK's bonus cap removal does not have a significant effect on the CDS spreads and on other measures of left-tail risk of UK banks. That is, there is no measurable worsening of the market's perception of the credit risk of UK banks following the announcement of UK's bonus cap removal, which goes against the fears expressed by policymakers that increase in the pay convexity of bankers will lead to an increase in tail risk. On the other hand, the removal of the cap is associated with a significant increase in bank's market beta, suggesting that UK bank's systematic risk increased. We also observe that UK banks significantly increased their leverage. These results are consistent with the notion of differential risk-taking incentives associated with variable pay, which can incentivize managers to increase firm's systematic risk (rather than idiosyncratic risk).

37

Surprisingly, however, the announcement of the bonus cap removal is not associated with a positive effect on the equity value of UK banks. It is surprising that such a strong and binding constraint on the contracting space has no significant impact on firm value. Our analysis shows that a potential explanation for this muted effect on the equity value of UK banks is that the removal of the bonus cap is expected to intensify labor market competition among UK banks for banker talent. By unrestricting variable compensation, the positive effect arising from the expanded contracting space can be offset by the negative effect from more intense labor market competition among banks.

Our analysis also shows strong heterogeneity in the treatment effect. In particular, the effect is almost three times larger for UK banks that relied more heavily on the variable pay before the introduction of bonus cap, consistent with the argument that bank's bonus culture is persistent.

Overall, our analysis offers three main takeaways. First, in the presence of stringent banking regulations, increase in pay convexity of bankers may not have a significant effect on bank left-tail risk, but can still incentivize managers to increase bank systematic risk, highlighting the importance of considering differential risk-taking incentive effects. Second, regulatory interventions in bankers' pay can have unintended effects on the labor market competition for banker talent. Third, bank-specific bonus culture tends to be persistent.

Appendix A: List of Sample Banks

UK and EU banks (all included in the CDS analysis)

Bank Name	Remuneration Sample	Stock Return Sample	MRT Sample
UK			
Barclays Bank plc			
Barclays plc	Yes	Yes	Yes
HSBC Bank plc			
HSBC Holdings plc	Yes	Yes	Yes
Investec Bank plc	Yes	Yes	Yes
Bank of Scotland plc			
Lloyds Bank plc			
Lloyds Bankig Group plc	Yes	Yes	Yes
National Westminster Bank plc			
NatWest Group plc	Yes	Yes	Yes
NatWest Markets plc			
Standard Chartered Bank plc			
Standard Chartered plc	Yes	Yes	Yes
FCE Bank plc	Yes		
Nationwide Building Society	Yes		Yes
Yorkshire Building Society	Yes		Yes
EU			
ABN AMRO Bank NV	Yes	Yes	Yes
Banca Monte dei Paschi di Siena SPA	Yes	Yes	Yes
Banca Nazionale del Lavoro SPA			
Banco Bilbao Vizcaya Argentaria SA (BBVA)	Yes	Yes	Yes
Banco BPI SA			
Banco BPM SPA	Yes	Yes	Yes
Banco Comercial Portugues SA	Yes	Yes	Yes
Banco de Sabadell SA	Yes	Yes	Yes
Banco Santander SA	Yes	Yes	Yes
Bank of Ireland	Yes	Yes	Yes
Bankinter SA	Yes	Yes	Yes
Bayerische Landesbank	Yes		
BNP Paribas	Yes	Yes	Yes
BNP Paribas Fortis SA/NV			
BPCE SA	Yes		Yes
Caixa Geral de Depositos	Yes		Yes

Continued

Bank Name	Remuneration Sample	Stock Return Sample	MRT Sample
CaixaBank, S.A.	Yes	Yes	Yes
Commerzbank AG	Yes	Yes	Yes
Cooperatieve Rabobank U.A.	Yes		Yes
Crédit Agricole	Yes	Yes	Yes
Criteria Caixa, S.A.			
Danske Bank A/S	Yes	Yes	Yes
Deutsche Bank AG	Yes	Yes	Yes
Dexia	Yes		Yes
DZ Bank AG	Yes		Yes
Erste Group Bank AG	Yes	Yes	Yes
Hamburg Commercial Bank	Yes		Yes
ING Bank NV			
ING Groep NV	Yes	Yes	Yes
Intesa Sanpaolo SPA	Yes	Yes	Yes
Intrum AB	Yes	Yes	
KBC Bank NV	Yes	Yes	Yes
Landesbank Baden-Württemberg	Yes		Yes
Helaba (Landesbank Hessen-Thüringen)	Yes		
Mediobanca Banca di Credito Finanziario SPA	Yes	Yes	Yes
Natixis SA			
Nexi SPA	Yes	Yes	
Norddeutsche Landesbank	Yes		
Nordea Bank Abp	Yes	Yes	Yes
Oesterreichische Kontrollbank AG	Yes		
Portigon AG	Yes		
Raiffeisen Bank International AG	Yes	Yes	Yes
Skandinaviska Enskilda Banken AB	Yes	Yes	Yes
Societe Generale	Yes	Yes	Yes
Svenska Handelsbanken AB	Yes	Yes	Yes
Swedbank AB	Yes	Yes	Yes
Unicredit Bank GMBH			
Unicredit SPA	Yes	Yes	Yes

US banks

Bank Name	Country
Ally Financial	US
American Express Company	US
Bank of America Corporation	US
Capital One Financial Corporation	US
Citi Group Inc.	US
Franklin Resources, Inc.	US
JPMorgan Chase & Co	US
KeyCorp	US
Mastercard Incorporated	US
Morgan Stanley	US
Navient Corporation	US
Charles Schwab Corporation	US
Goldman Sachs Group, INC.	US
The PNC Financial Services Group, Inc.	US
Truist Financial Corporation	US
Wells Fargo & Company	US

Appendix B: Definition of Variables

Variable	Definition
CDS Spreads	
1-year CDS Spread	Quarterly average of 1-year daily credit default spread for senior secured debt(in bps, 1bp = 0.01%)
3-year CDS Spread	Quarterly average of 3-year daily credit default spread for senior secured debt(in bps, 1bp = 0.01%)
5-year CDS Spread	Quarterly average of 5-year daily credit default spread for senior secured debt(in bps, 1bp = 0.01%)
7-year CDS Spread	Quarterly average of 7-year daily credit default spread for senior secured debt(in bps, 1bp = 0.01%)
10-year CDS Spread	Quarterly average of 10-year daily credit default spread for senior secured debt(in bps, 1bp = 0.01%)
Stock Market Measures	
Beta	Market Beta of the bank based on MSCI UK index (UK banks) and MSCI Europe index (EU banks)
$\Delta CoVaR_{95\%,t}^{system|i}$	Value at risk of the entire system conditional upon institution i's level of distress based on Adrian and Brunnermeier (2016)
$\Delta CoVaR_{95\%,t}^{i|system}$	Value at risk of an individual bank conditional on the value at risk of the system based on Adrian and Brunnermeier (2016)
Idiosyncratic Volatility	Standard deviation of the residuals from a market model estimated quarterly
VaR	5% Value at Risk, computed as the negative of the 5% worst daily return of the bank's stock over a quarter
ES	Expected Shortfall, the negative of the average return on the bank's stock over the 5% worst return days for the bank's stock over a quarter
Cumulative Return	Quarterly compounded return from daily stock returns
Average Return	Arithmetic average of daily stock returns over a quarter multiplies number of trading days in a quarter
Total Volatility	Standard deviation of cumulative return
Sharpe-Ratio	Ratio of Average Return over Return Volatility
MRT Remuneration	
Log Fixed(pp)	Log (1 + fixed remuneration per person for material risk takers)

Continued

Variable	Definition
Log Var(pp)	Log (1 + variable remuneration per person for material risk takers)
Log Total(pp)	Log (1 + total remuneration per person for material risk takers)
Total(pp)	Total remuneration per person for material risk takers
Var-to-Fixed Ratio	The ratio of variable remuneration to fixed remuneration of material risk takers
Bank Fundamentals	
Log Assets	Log (1 + total assets (CIQ Data Item 1007))
Leverage	The ratio of total liabilities (CIQ Data Item 1276) to total assets (CIQ Data Item 1007)
Tier 1 Ratio	The ratio of Tier 1 regulatory capital to risk weighted assets (CIQ Data Item 4292)
ROA	Return on assets (CIQ Data Item 4178), computed as (EBIT $\times$ 0.625) / ((total assets(t) + total assets(t-1)) / 2)
ROE	Return on Equity (CIQ Data Item 4128), computed as continuing operations / ((total equity(t) + total equity(t-1)) / 2)
Total Remuneration	
Log Remuneration	Log (1 + total remuneration of all employees)
Log Remuneration(pp)	Log (1 + total remuneration of all employees/employee number)
Log Assets(pp)	Log (1 + total assets/total number of employees)

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Table 1: Sample Summary

The table provides an overview of the samples used in our analysis. Panel A reports the multiple samples that we use for the analysis of the removal of bonus cap. The observations in CDS sample are bank entities that have issued CDS contracts. The observations in stock return sample are listed bodies. For banks where both the parent and subsidiaries have issued CDS contracts, both entities are included in the CDS sample, but only the parent is kept in the stock return sample. We construct our MRT (material risk taker) remuneration sample based on the CDS sample. We collect the MRT remuneration data for all banks in CDS sample with a few unavailable. For banks where both the parent and subsidiaries have issued CDS contracts, we only keep the parent in the MRT remuneration sample because the remuneration data for the parent is consolidated which already incorporates the data of its subsidiaries. Panel B reports the sample we use for the analysis of the imposition of bonus cap. The treated group comprises all UK and EU banks at the parent level drawn from the CDS sample, while the control group consists of a set of major publicly listed US banks. The detailed lists of banks is provided in the Appendix.

Panel A: Bonus Cap Removal Analysis

Group	CDS Sample	Stock Return Sample	MRT Remuneration Sample
UK Banks (Treated)	16	6	8
EU Banks (Control)	48	29	34
Total	64	35	42

Panel B: Bonus Cap Implementation Analysis

Group	Total Remuneration Sample
UK Banks (Treated)	9
EU Banks (Treated)	41
US Banks (Control)	16
Total	66

Table 2: Summary of Remuneration of MRTs

The table reports the descriptive statistics of the remuneration of different categories of material risk takers (MRTs). The sample period is 2011 - 2024. The 2024 data is missing for a few banks (see Appendix). Panel A reports the MRTs in Senior Management positions for UK banks; Panel B reports the MRTs in Senior Management positions for EU banks; Panel C reports the MRTs in Non-senior Management positions for UK banks; and Panel D reports the MRTs in Non-senior Management positions for EU banks. The reported figures for fixed, variable, and total remuneration represent aggregate amounts, unless otherwise indicated as per-person values. The values are in $Million except for Number of MRTs and Var-Fixed Ratio. The original values of the remuneration of MRTs are reported in local currency of the country in which the banks operate. We converted the values into US dollars using the annual spot exchange rates of each year. The exchange rate is from FRED St. Louis.

Panel A: Senior Managers (UK)						
	Mean	Std.Dev.	p25	p50	p75	Obs.
Number of MRTs	49.35	41.16	26.60	30.00	58.50	80
Fixed Remuneration	39.76	26.91	18.13	35.33	51.27	95
Variable Remuneration	41.65	32.55	18.93	33.62	56.90	95
Total Remuneration	81.40	54.90	35.34	69.77	108.80	95
Fixed Remuneration (per-person)	1.06	0.51	0.55	1.10	1.43	80
Variable Remuneration (per-person)	1.07	0.70	0.44	1.02	1.57	80
Total Remuneration (per-person)	2.13	1.09	1.09	2.10	2.96	80
Var-Fixed Ratio	1.09	0.67	0.64	0.96	1.35	95

Panel B: Senior Managers (EU)						
	Mean	Std.Dev.	p25	p50	p75	Obs.
Number of MRTs	111.98	185.50	22.00	31.50	108.00	268
Fixed Remuneration	35.61	42.82	11.25	19.29	44.40	258
Variable Remuneration	19.09	34.02	2.28	6.84	20.36	258
Total Remuneration	54.72	72.80	14.49	26.74	62.74	258
Fixed Remuneration (per-person)	0.62	0.51	0.32	0.48	0.76	257
Variable Remuneration (per-person)	0.39	0.59	0.03	0.15	0.53	257
Total Remuneration (per-person)	1.02	1.08	0.40	0.66	1.19	257
Var-Fixed Ratio	0.49	0.45	0.15	0.36	0.75	258

Panel C: Non-senior Managers (UK)

	Mean	Std.Dev.	p25	p50	p75	Obs.
Number of MRTs	582.25	553.43	81.50	530.00	1100.00	80
Fixed Remuneration	276.43	319.90	17.88	113.53	370.85	95
Variable Remuneration	262.15	313.62	18.07	110.63	470.10	95
Total Remuneration	538.58	620.79	33.69	330.19	808.50	95
Fixed Remuneration (per-person)	0.45	0.13	0.37	0.46	0.55	80
Variable Remuneration (per-person)	0.42	0.27	0.22	0.38	0.55	80
Total Remuneration (per-person)	0.86	0.36	0.61	0.88	1.13	80
Var-Fixed Ratio	1.08	0.93	0.57	0.82	1.09	95

Panel D: Non-senior Managers (EU)

	Mean	Std.Dev.	p25	p50	p75	Obs.
Number of MRTs	630.57	750.09	134.00	399.00	898.50	268
Fixed Remuneration	173.28	217.59	32.24	105.45	217.08	258
Variable Remuneration	111.86	199.01	6.77	29.36	96.26	258
Total Remuneration	286.82	405.50	42.03	139.03	317.77	258
Fixed Remuneration (per-person)	0.27	0.12	0.18	0.26	0.33	257
Variable Remuneration (per-person)	0.16	0.18	0.03	0.09	0.21	257
Total Remuneration (per-person)	0.43	0.28	0.22	0.35	0.56	257
Var-Fixed Ratio	0.49	0.42	0.19	0.36	0.71	258

Table 3: Descriptive Statistics

The table reports the descriptive statistics for the variables used in our analysis. Panel A, B, and C is for UK banks, EU banks, and US banks respectively. The variable definitions are in Appendix B. The CDS spreads are the average of daily spreads over a quarter and in bps (1bp = 0.01%). The stock market measures and bank fundamentals are quarterly. Remuneration and employment variables are annual.

Panel A: UK Banks						
	Mean	Std.Dev.	p25	p50	p75	Obs.
CDS spreads (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
1-year CDS Spread	39.29	32.71	18.91	28.05	40.52	256
3-year CDS Spread	57.24	36.58	32.52	43.64	69.71	256
5-year CDS Spread	77.16	40.78	47.74	61.00	102.99	256
7-year CDS Spread	92.54	44.13	61.31	78.93	117.08	256
10-year CDS Spread	105.60	47.41	71.66	92.44	124.19	256
Stock Market Measures (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
Beta	1.38	0.32	1.13	1.40	1.58	96
$\Delta CoVaR_{95\%,t}^{system\|i}$	0.04	0.01	0.03	0.04	0.04	96
$\Delta CoVaR_{95\%,t}^{i\|system}$	0.05	0.01	0.04	0.05	0.06	96
Idiosyncratic Volatility	0.11	0.02	0.10	0.11	0.13	96
Value at Risk	0.03	0.01	0.02	0.02	0.03	96
Expected Shortfall	0.04	0.01	0.03	0.04	0.04	96
Cumulative Return	0.07	0.12	-0.01	0.05	0.15	96
Average Return	0.07	0.11	-0.00	0.06	0.14	96
Total Volatility	0.14	0.03	0.12	0.14	0.16	96
Sharpe Ratio	0.53	0.78	-0.01	0.46	1.04	96
Bank fundamentals (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
Total Assets (in $B)	1041.94	944.23	87.85	864.43	1823.84	127
ROA (%)	0.59	0.31	0.42	0.53	0.69	124
ROE (%)	9.42	4.04	7.41	9.22	11.60	126
Tier1 Ratio (%)	19.02	4.95	16.40	17.05	18.80	104
Leverage (%)	93.80	1.47	93.54	94.09	94.65	127
Employment and Remuneration (Annual)(Sample Period: 2011 - 2023)						
Total Remuneration (in $B)	6.22	6.41	0.74	5.22	9.62	117
Remuneration per person (in $M)	0.09	0.03	0.07	0.08	0.11	104
Total Remuneration/Equity(%)	11.57	6.25	7.37	9.81	13.94	117
Assets per person (in $M)	14.46	3.99	11.90	14.26	17.11	104

Panel B: EU Banks

	Mean	Std.Dev.	p25	p50	p75	Obs.
CDS spreads (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
1-year CDS Spread	73.10	414.91	17.65	30.63	48.78	751
3-year CDS Spread	89.26	322.71	31.10	48.33	73.81	751
5-year CDS Spread	108.11	291.16	44.48	65.41	102.76	751
7-year CDS Spread	120.79	275.23	57.36	77.03	119.42	751
10-year CDS Spread	131.21	261.65	67.54	88.12	130.93	751
Stock Market Measures (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
Beta	0.91	0.36	0.66	0.90	1.14	464
$\Delta CoVaR_{95\%,t}^{system|i}$	0.04	0.02	0.03	0.04	0.05	464
$\Delta CoVaR_{95\%,t}^{i|system}$	0.05	0.01	0.04	0.05	0.06	464
Idiosyncratic Volatility	0.13	0.06	0.10	0.12	0.16	464
Value at Risk	0.03	0.01	0.02	0.03	0.04	464
Expected Shortfall	0.04	0.02	0.03	0.04	0.05	464
Cumulative Return	0.07	0.15	-0.02	0.07	0.15	464
Average Return	0.06	0.15	-0.01	0.07	0.15	464
Total Volatility	0.16	0.07	0.11	0.14	0.18	464
Sharpe Ratio	0.53	0.84	-0.05	0.53	1.03	464
Bank fundamentals (Quarterly) (Sample Period: 2021Q1 - 2024Q4)						
Total Assets (in $B)	632.95	671.79	164.02	379.55	807.60	596
ROA (%)	0.69	0.62	0.33	0.61	0.91	572
ROE (%)	8.83	6.56	5.68	9.30	13.05	588
Tier1 Ratio (%)	16.93	3.19	14.90	16.40	18.70	499
Leverage (%)	92.42	6.21	92.35	94.11	95.00	596
Employment and Remuneration (Annual) (Sample Period: 2011 - 2023)						
Total Remuneration (in $B)	4.00	4.48	0.85	2.14	5.83	485
Remuneration per person (in $M)	0.10	0.04	0.07	0.10	0.12	475
Total Remuneration/Equity(%)	11.28	4.47	8.02	10.79	13.39	485
Assets per person (in $M)	24.93	34.20	9.58	16.55	27.46	475

Panel C: US Banks

	Mean	Std.Dev.	p25	p50	p75	Obs.
Employment and Remuneration (Annual) (Sample Period: 2011 - 2023)						
Total Remuneration (in $B)	12.19	12.16	2.31	5.92	21.77	202
Remuneration per person (in $M)	0.16	0.07	0.11	0.14	0.17	202
Total Remuneration/Equity(%)	16.43	6.78	12.03	14.56	18.84	202
Assets per person (in $M)	10.26	6.98	5.82	8.72	14.14	202

Table 4: Change in CDS Spread

The table reports the results of OLS estimation of equation (1) to estimate the effect of bonus cap removal on the CDS Spread with maturity of 1-year, 3-year, 5-year, 7-year, and 10-year. Bank fixed effects and quarter fixed effects are included. The treated group consists of UK banks. The control group consists of EU banks. $Treat$ is equal to 1 for the treated group. $Post1$ is equal to 1 for quarters from 2022Q3 to 2023Q3, starting at the quarter when the UK regulator announced the intention to remove the bonus cap and ending at one quarter before the quarter when the UK regulator formally announced the removal of the bonus cap. $Post2$ is equal to 1 for quarters starting from 2023Q4, when the UK regulator formally announced the removal of the bonus cap. The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

	(1) 1-year	(2) 3-year	(3) 5-year	(4) 7-year	(5) 10-year
Treat×Post1	0.071	0.019	0.006	0.001	0.005
	(0.119)	(0.091)	(0.074)	(0.062)	(0.057)
Treat×Post2	0.062	-0.007	-0.022	-0.022	-0.018
	(0.093)	(0.070)	(0.058)	(0.051)	(0.050)
Log 5-year country-average Spread	0.200	0.143	0.123	0.118	0.118
	(0.153)	(0.126)	(0.107)	(0.095)	(0.088)
Constant	-4.947***	-4.688***	-4.436***	-4.267***	-4.134***
	(0.652)	(0.537)	(0.453)	(0.403)	(0.374)
Bank FE	Yes	Yes	Yes	Yes	Yes
Quarter FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.8494	0.8679	0.8812	0.8926	0.8955
Observations	1007	1007	1007	1007	1007

Table 5: Change in Stock Market Risk Measures

The table reports the results of OLS estimation of equation (1) to estimate the effect of bonus cap removal on different risk measures of stock market. Bank fixed effects and quarter fixed effects are included. *Beta* is the market beta. $\Delta CoVaR$ corresponds to contributions to systemic risk $system|i$ or sensitivity to systemic risk $i|system$. *Idiosyncratic Volatility* is the standard deviation of residuals of market model. *Total Volatility* is the standard deviation of cumulative stock return over a quarter. *ES* is the expected shortfall, which is the negative of the average return on the bank's stock over the 5% worst return days for the bank's stock over a quarter. *VaR* is Value at Risk, computed as the negative of the 5% worst daily return of the bank's stock over a quarter. *Treat* is equal to 1 for the treated group. *Post*1 is equal to 1 for quarters from 2022Q3 to 2023Q3, starting at the quarter when the UK regulator announced the intention to remove the bonus cap and ending at one quarter before the quarter when the UK regulator formally announced the removal of the bonus cap. *Post*2 is equal to 1 for quarters starting from 2023Q4, when the UK regulator formally announced the removal of the bonus cap. The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

	(1) Beta	(2) $\Delta CoVaR_{95\%,t}^{system|i}$	(3) $\Delta CoVaR_{95\%,t}^{i|system}$	(4) Idiosyncratic Volatility	(5) Total Volatility	(6) ES	(7) VaR
Treat×Post1	0.228***	0.001	0.010***	-0.009	-0.008	-0.000	0.003
	(0.060)	(0.003)	(0.002)	(0.008)	(0.010)	(0.003)	(0.002)
Treat×Post2	0.215**	0.002	0.007***	-0.000	0.001	-0.000	0.002
	(0.097)	(0.002)	(0.000)	(0.013)	(0.014)	(0.004)	(0.003)
Market Volatility	3.674***			0.424**	0.680**	0.221**	0.179**
	(1.202)			(0.193)	(0.259)	(0.095)	(0.069)
Constant	0.664***	0.037***	0.050***	0.096***	0.100***	0.022***	0.014**
	(0.098)	(0.000)	(0.000)	(0.016)	(0.021)	(0.008)	(0.006)
Bank FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.5477	0.8551	0.9716	0.4853	0.5279	0.4299	0.5764
Observations	560	560	560	560	560	560	560

Table 6: Change in Stock Returns and Sharpe-Ratio

The table reports the results of OLS estimation of equation (1) to estimate the effect of bonus cap removal on stock returns and sharpe ratio. Bank fixed effects and quarter fixed effects are included. *Cumulative Return* is quarterly compounded return from daily stock returns. *Average Return* is arithmetic average of daily stock returns over a quarter multiplies number of trading days in a quarter. *Sharpe-Ratio* is the ratio of *Average Return* over *Return Volatility*. *Treat* is equal to 1 for the treated group. *Post*1 is equal to 1 for quarters from 2022Q3 to 2023Q3, starting at the quarter when the UK regulator announced the intention to remove the bonus cap and ending at one quarter before the quarter when the UK regulator formally announced the removal of the bonus cap. *Post*2 is equal to 1 for quarters starting from 2023Q4, when the UK regulator formally announced the removal of the bonus cap. The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

	(1) Cumulative Return	(2) Average Return	(3) Sharpe Ratio
Treat×Post1	-0.022	-0.020	-0.093
	(0.025)	(0.025)	(0.160)
Treat×Post2	0.007	0.007	0.177
	(0.036)	(0.032)	(0.209)
Market Return	0.703***	0.648***	3.973***
	(0.138)	(0.134)	(0.814)
Constant	0.052***	0.052***	0.439***
	(0.005)	(0.004)	(0.029)
Bank FE	Yes	Yes	Yes
Quarter FE	Yes	Yes	Yes
AdjR^2	0.2564	0.2245	0.3479
Observations	560	560	560

Table 7: Change in MRT Remuneration around 2023 Bonus Cap Removal

This table reports the results of OLS estimation of equation (1) to estimate the effect of the removal of bonus cap in 2023 on remuneration of the material risk takers (MRTs) in different positions. Panel A reports the results of the top managers (MRTs in Management Function); Panel B reports the results of other senior managers; and Panel C reports the results of non-senior managers. Bank fixed effects and year fixed effects are included. The sample includes the data of 2022 and 2024. The treated group consists of UK banks. The control group consists of EU banks. *Post* is equal to 1 for 2024. *Log Fixed*(pp) is log (1 + fixed remuneration per risk taker); *Log Var*(pp) is log (1 + variable remuneration per risk taker); *Log Total*(pp) is log (1 + total remuneration per risk taker); *Total*(pp) is total remuneration per risk taker (in $Million); and *Var-Fixed Ratio* is the ratio of variable remuneration to fixed remuneration. The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

Panel A: Top Managers

	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post	-0.018	0.276***	0.171*	2.427**	0.762***
	(0.052)	(0.096)	(0.084)	(0.925)	(0.247)
Constant	0.954***	0.824***	1.347***	3.699***	0.871***
	(0.005)	(0.009)	(0.008)	(0.090)	(0.024)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9277	0.9469	0.9370	0.9172	0.8224
Observations	72	72	72	72	72

Panel B: Other Senior Managers

	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post	0.056*	0.159*	0.137*	0.690**	0.152
	(0.028)	(0.092)	(0.072)	(0.299)	(0.157)
Constant	0.524***	0.400***	0.751***	1.424***	0.623***
	(0.003)	(0.010)	(0.008)	(0.032)	(0.017)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9850	0.9626	0.9802	0.9705	0.8834
Observations	66	66	66	66	66

Panel C: Non-senior Managers

	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post	0.025*	0.031*	0.043**	0.082**	0.034
	(0.014)	(0.016)	(0.020)	(0.032)	(0.037)
Constant	0.249***	0.169***	0.375***	0.493***	0.540***
	(0.001)	(0.002)	(0.002)	(0.003)	(0.004)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9834	0.9846	0.9880	0.9869	0.9694
Observations	72	72	72	72	72

Table 8: Heterogeneous Effects of 2023 Bonus Cap Removal on MRT Remuneration

This table reports the results of OLS estimation of equation (3) to estimate the heterogeneous effects of the removal of bonus cap in 2023 on remuneration of the material risk takers (MRTs) in different positions at banks with high and low *pre-treatment ratio*. Panel A reports the results of the top managers (MRTs in Management Function); Panel B reports the results of other senior managers; and Panel C reports the results of non-senior managers. Bank fixed effects and year fixed effects are included. The sample includes the data of 2022 and 2024. The treated group consists of UK banks. The control group consists of EU banks. $Treat$ is equal to 1 for treated group. $Post$ is equal to 1 for 2024. $High$ is equal to 1 for banks in high *pre-treatment ratio* group. Low is equal to 1 for banks in low *pre-treatment ratio* group. $High-Low$ is the difference of the coefficients of $Treat \times Post \times High$ and $Treat \times Post \times Low$. *Log Fixed*$(pp)$ is log $(1 + $ fixed remuneration per risk taker); *Log Var*(pp) is log $(1 + $ variable remuneration per risk taker); *Log Total*(pp) is log $(1 + $ total remuneration per risk taker); $Total(pp)$ is total remuneration per risk taker (in \$Million); and *Var-Fixed Ratio* is the ratio of variable remuneration to fixed remuneration. The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

Panel A: Top Managers					
	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post×High	-0.014	0.409***	0.277**	3.737**	1.213***
	(0.071)	(0.112)	(0.111)	(1.520)	(0.186)
Treat×Post×Low	-0.022	0.176	0.090	1.445*	0.424
	(0.066)	(0.111)	(0.090)	(0.826)	(0.298)
Constant	0.954***	0.824***	1.347***	3.699***	0.871***
	(0.005)	(0.008)	(0.007)	(0.080)	(0.019)
High-Low	0.007	0.232	0.187	2.292	0.789**
	(0.088)	(0.145)	(0.128)	(1.702)	(0.331)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9254	0.9479	0.9371	0.9248	0.8416
Observations	72	72	72	72	72

Panel B: Other Senior Managers

	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post×High	0.055	0.161*	0.144**	0.274*	0.146
	(0.052)	(0.080)	(0.064)	(0.160)	(0.135)
Treat×Post×Low	0.056*	0.157	0.133	-0.081	0.156
	(0.030)	(0.150)	(0.118)	(0.078)	(0.254)
Constant	0.524***	0.400***	0.751***	3.419***	0.623***
	(0.003)	(0.010)	(0.008)	(0.009)	(0.017)
High-Low	-0.001	0.004	0.011	0.354**	-0.011
	(0.058)	(0.170)	(0.133)	(0.163)	(0.284)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9845	0.9613	0.9796	0.9747	0.8794
Observations	66	66	66	66	66

Panel C: Non-senior Managers

	(1) Log Fixed(pp)	(2) Log Var(pp)	(3) Log Total(pp)	(4) Total(pp)	(5) Var-Fixed Ratio
Treat×Post×High	0.004	0.045***	0.033***	-0.120	0.076**
	(0.010)	(0.008)	(0.010)	(0.085)	(0.035)
Treat×Post×Low	0.040**	0.020	0.050	-0.128	0.002
	(0.019)	(0.025)	(0.033)	(0.114)	(0.050)
Constant	0.249***	0.169***	0.375***	5.027***	0.540***
	(0.001)	(0.001)	(0.002)	(0.007)	(0.003)
High-Low	-0.036	0.025	-0.018	0.007	0.074
	(0.021)	(0.025)	(0.034)	(0.139)	(0.056)
Bank FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9853	0.9847	0.9878	0.9949	0.9695
Observations	72	72	72	72	72

Table 9: Change in Total Remuneration around 2014 Bonus Cap Imposition

The table reports the results of OLS estimation of equation (1) to estimate the effect of the introduction of bonus cap in 2014 on total remuneration. Bank fixed effects and year fixed effects are included. The sample period is 2011 - 2023. The treated group consists of UK banks and EU banks. The control group consists of US banks. Panel A compares UK banks to US banks. Panel B compares EU banks to US banks. $Treat$ is equal to 1 for treated group. $Post$ is equal to 1 for years starting from 2014. $Log\ Remuneration(pp)$ is log (1 + remuneration per person). $Log\ Remuneration$ is log (1 + total remuneration). $Log\ Assets(pp)$ is log (1 + assets per person). The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

Panel A: UK vs US

	(1) Log Remuneration(pp)	(2) Log Remuneration	(3) Log Assets(pp)
Treat×Post	-0.100**	-0.422***	-0.089
	(0.042)	(0.115)	(0.055)
Constant	11.716***	22.343***	16.096***
	(0.011)	(0.033)	(0.014)
Bank FE	Yes	Yes	Yes
Year FE	Yes	Yes	Yes
AdjR^2	0.9400	0.9801	0.9710
Observations	305	319	305

Panel B: EU vs US

	(1) Log Remuneration(pp)	(2) Log Remuneration	(3) Log Assets(pp)
Treat×Post	-0.184***	-0.410***	-0.307***
	(0.040)	(0.079)	(0.054)
Constant	11.688***	22.002***	16.571***
	(0.022)	(0.044)	(0.030)
Bank FE	Yes	Yes	Yes
Year FE	Yes	Yes	Yes
AdjR^2	0.8654	0.9801	0.9519
Observations	677	687	677

**Table 10: Change in Bank Fundamentals around 2023 Bonus Cap Removal**

This table reports the results of OLS estimation of equation (1) to estimate the effect of the removal of bonus cap in 2023 on bank key fundamentals. The fundamental data are quarterly. Bank fixed effects and quarterly fixed effects are included. The sample period is 2021Q1 - 2024Q4. The treated group consists of UK banks. The control group consists of EU banks. $Treat$ is equal to 1 for the treated group. $Post1$ is equal to 1 for quarters from 2022Q3 to 2023Q3, starting at the quarter when the UK regulator announced the intention to remove the bonus cap and ending at one quarter before the quarter when the UK regulator formally announced the removal of the bonus cap. $Post2$ is equal to 1 for quarters starting from 2023Q4, when the UK regulator formally announced the removal of the bonus cap. $Log\ Assets$ is log $(1 + $ total assets$)$; $Leverage$ is the ratio of total liabilities to total assets(in pct); $Tier\ 1\ Ratio$ is the ratio of Tier 1 Capital to risk-weighted assets(in pct); ROA is return on assets (in pct); ROE is return on equity (in pct). The standard errors clustered by bank are in parentheses. ***, **, and * denote statistical significance at the 1%, 5%, and 10%, respectively.

|	(1) Log Assets	(2) Leverage	(3) Tier1 Ratio	(4) ROA	(5) ROE
Treat×Post1	0.030	0.721**	-1.049*	-0.041	-0.311
	(0.030)	(0.320)	(0.545)	(0.092)	(1.216)
Treat×Post2	0.046	0.654	-1.330**	-0.155	-1.828
	(0.033)	(0.392)	(0.625)	(0.100)	(1.362)
Constant	5.937***	92.588***	17.421***	0.679***	9.051***
	(0.003)	(0.038)	(0.063)	(0.010)	(0.134)
Bank FE	Yes	Yes	Yes	Yes	Yes
Quarter FE	Yes	Yes	Yes	Yes	Yes
AdjR^2	0.9968	0.9245	0.8666	0.4847	0.4317
Observations	723	723	603	696	714

Figure 1: Change in Var-Fixed Ratio of MRTs

The figure plots the trend in the ratio of variable remuneration to fixed remuneration for two groups of material risk takers (MRTs): Senior Managers (Panel a) and Non-senior Managers (Panel b) from 2011 to 2024. The dash line denotes the imposition of the bonus cap in 2014. The solid line denotes the removal of the bonus cap in 2023.
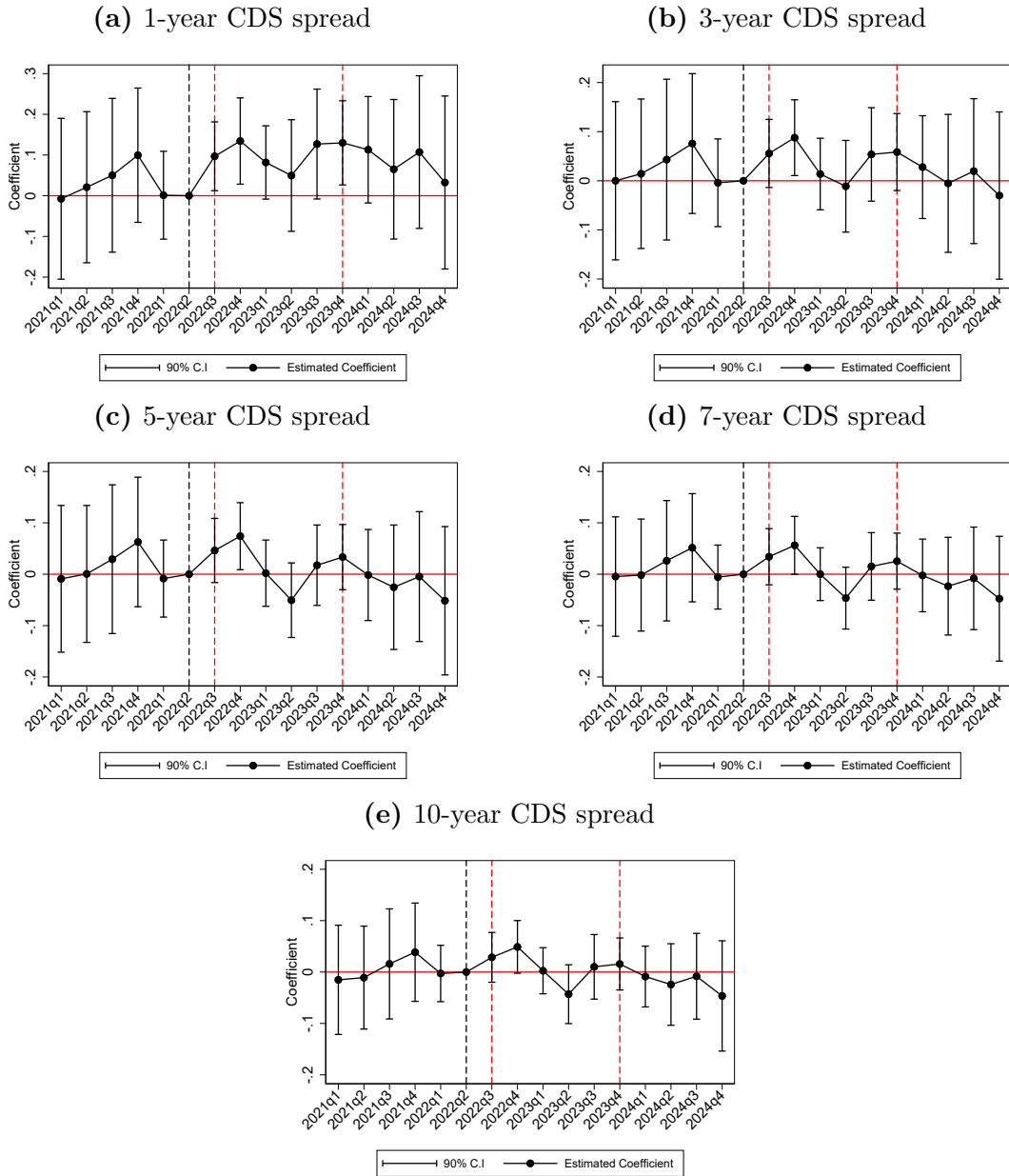
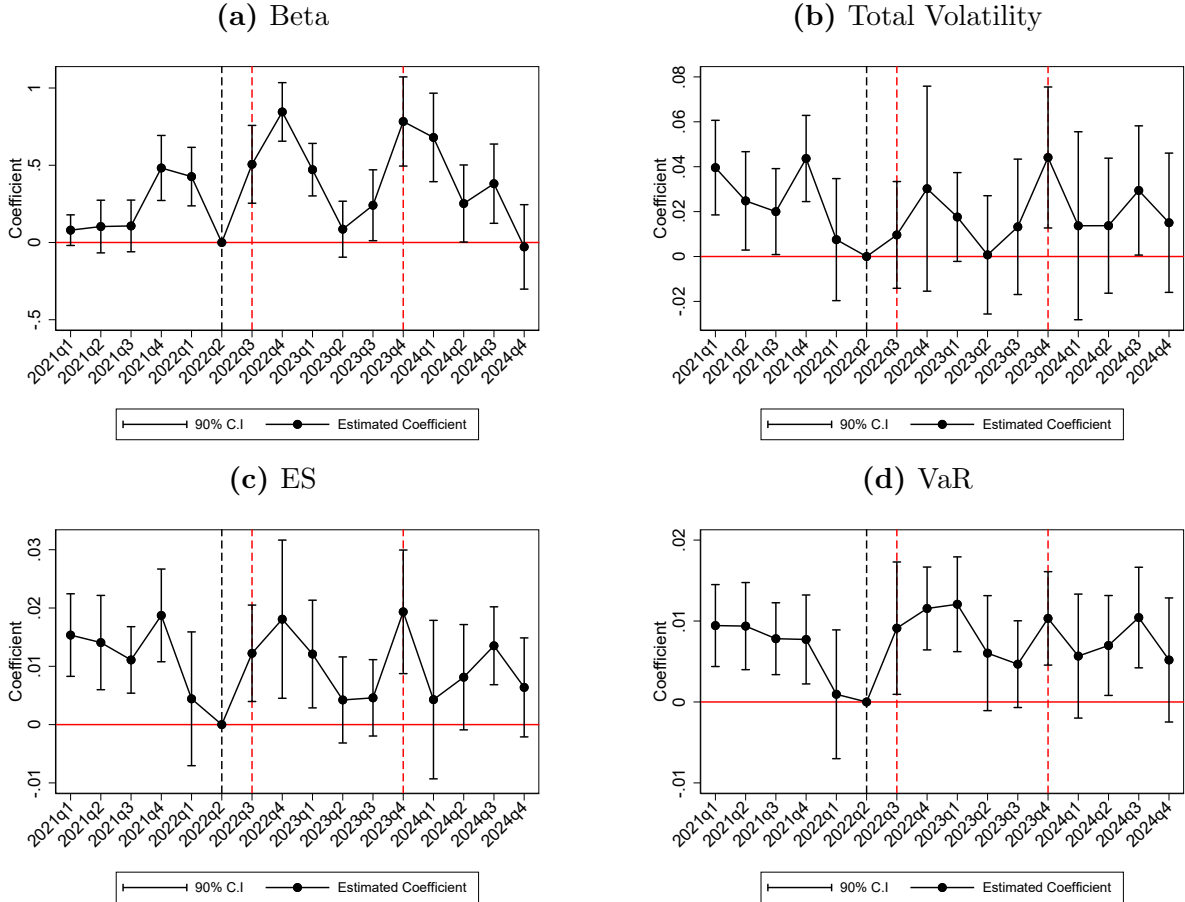**(a)** Senior Managers
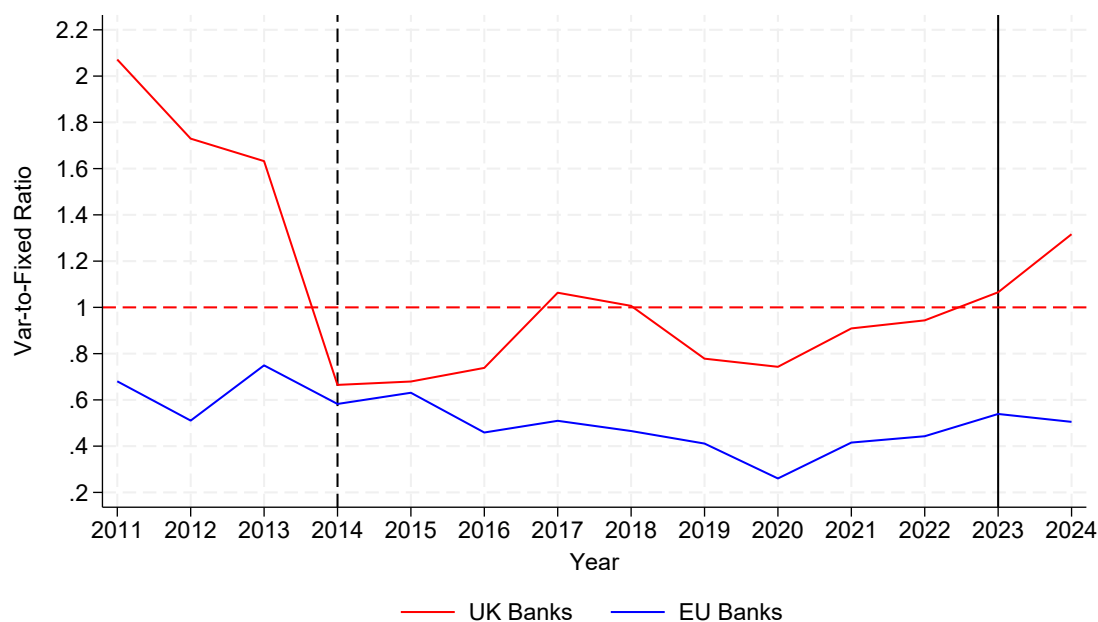
(b) Non-senior Managers
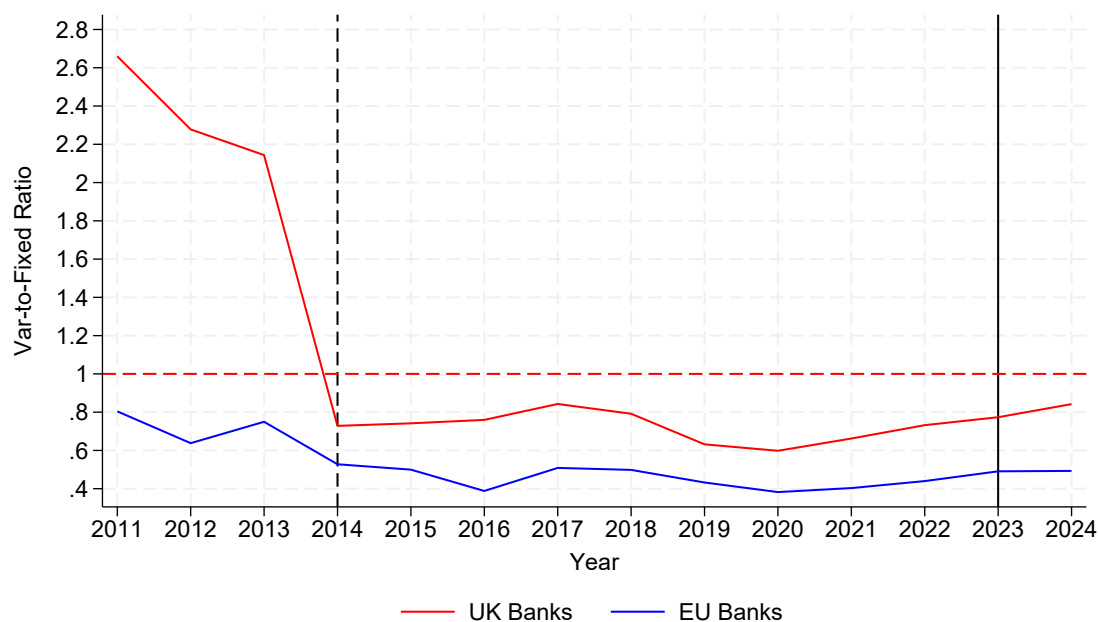
Figure 2: Dynamic Effects of Bonus Cap Removal on CDS Spreads

The figure plots the dynamic effects of Bonus Cap Removal in 2023 on CDS spread with 1-year, 3-year, 5-year, 7-year, and 10-year maturity. We estimated equation (1) except that we replace *Post* with quarter dummies. The treated group consists of UK banks. The control group consists of EU banks. The dots represent the coefficient estimates on the quarter dummies. The black dash line indicates the benchmark quarter. The first red dash line indicates 2022Q3, when the UK regulator announced the intention to remove the bonus cap. The second red dash line indicates 2023Q4, when the UK regulator formally announced the removal of the bonus cap. All regressions include bank and quarter fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents quarters.

(a) 1-year CDS spread

(b) 3-year CDS spread

(c) 5-year CDS spread

(d) 7-year CDS spread

(e) 10-year CDS spread

Figure 3: Dynamic Effects of Bonus Cap Removal on Stock Market Risk Measures

The figure plots the dynamic effects of Bonus Cap Removal in 2023 on different risk measures of stock market. *Beta* is the market beta. *Total Volatility* is the standard deviation of cumulative stock return over a quarter. *ES* is the expected shortfall, which is the negative of the average return on the bank's stock over the 5% worst return days for the bank's stock over a quarter. *VaR* is Value at Risk, computed as the negative of the 5% worst daily return of the bank's stock over a quarter. We estimated equation (1) except that we replace *Post* with quarter dummies. The treated group consists of UK banks. The control group consists of EU banks. The dots represent the coefficient estimates on the quarter dummies. The black dash line indicates the benchmark quarter. The first red dash line indicates 2022Q3, when the UK regulator announced the intention to remove the bonus cap. The second red dash line indicates 2023Q4, when the UK regulator formally announced the removal of the bonus cap. All regressions include bank and quarter fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents quarters.

(a) Beta

(b) Total Volatility

(c) ES

(d) VaR

Figure 4: Dynamic Effects of Bonus Cap Removal on Stock Returns and Sharpe-Ratio

The figure plots the dynamic effects of Bonus Cap Removal in 2023 on stock returns and Sharpe Ratio. *Cumulative Return* is quarterly compounded return from daily stock returns. *Average Return* is arithmetic average of daily stock returns over a quarter multiplies number of trading days in a quarter. *Sharpe-Ratio* is the ratio of *Average Return* over *Return Volatility*. We estimated equation (1) except that we replace *Post* with quarter dummies. The treated group consists of UK banks. The control group consists of EU banks. The dots represent the coefficient estimates on the quarter dummies. The black dash line indicates the benchmark quarter. The first red dash line indicates 2022Q3, when the UK regulator announced the intention to remove the bonus cap. The second red dash line indicates 2023Q4, when the UK regulator formally announced the removal of the bonus cap. All regressions include bank and quarter fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents quarters.

(a) Cumulative Return

(b) Average Return

(c) Sharpe-Ratio

64

# Figure 5: Dynamic Effects of Bonus Cap Removal on Remuneration of MRTs

The figure plots the dynamic effects of the removal of bonus cap in 2023 on remuneration of material risk takers (MRTs) in different positions. Panel A plots the dynamic effects of the top managers (MRTs in Management Function); Panel B plots the dynamic effects of other senior managers; and Panel C plots the dynamic effects of non-senior managers. The sample period is 2022 - 2024. We estimated equation (1) except that we replace *Post* with year dummies. The treatment group consists of UK banks. The control group consists of EU banks. The dots represent the coefficient estimates on year dummies of 2022 - 2024. All regressions include bank and year fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents the years. We use year 2023 as the base year. We define year 2024 as the event year which is denoted by the red dash line. *Log Fixed(pp)* is log (1+fixed remuneration per risk taker) ; *Log Var(pp)* is log (1+variable remuneration per risk taker) ; *Log Total(pp)* is log (1+total remuneration per risk taker); and *Var-Fixed Ratio* is is the ratio of variable compensation to fixed compensation.
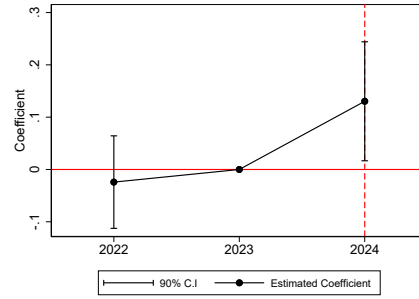
Panel A: Top Managers

(a) Log Fixed(pp)

(b) Log Var(pp)

(c) Log Total(pp)

(d) Var-Fixed Ratio

65
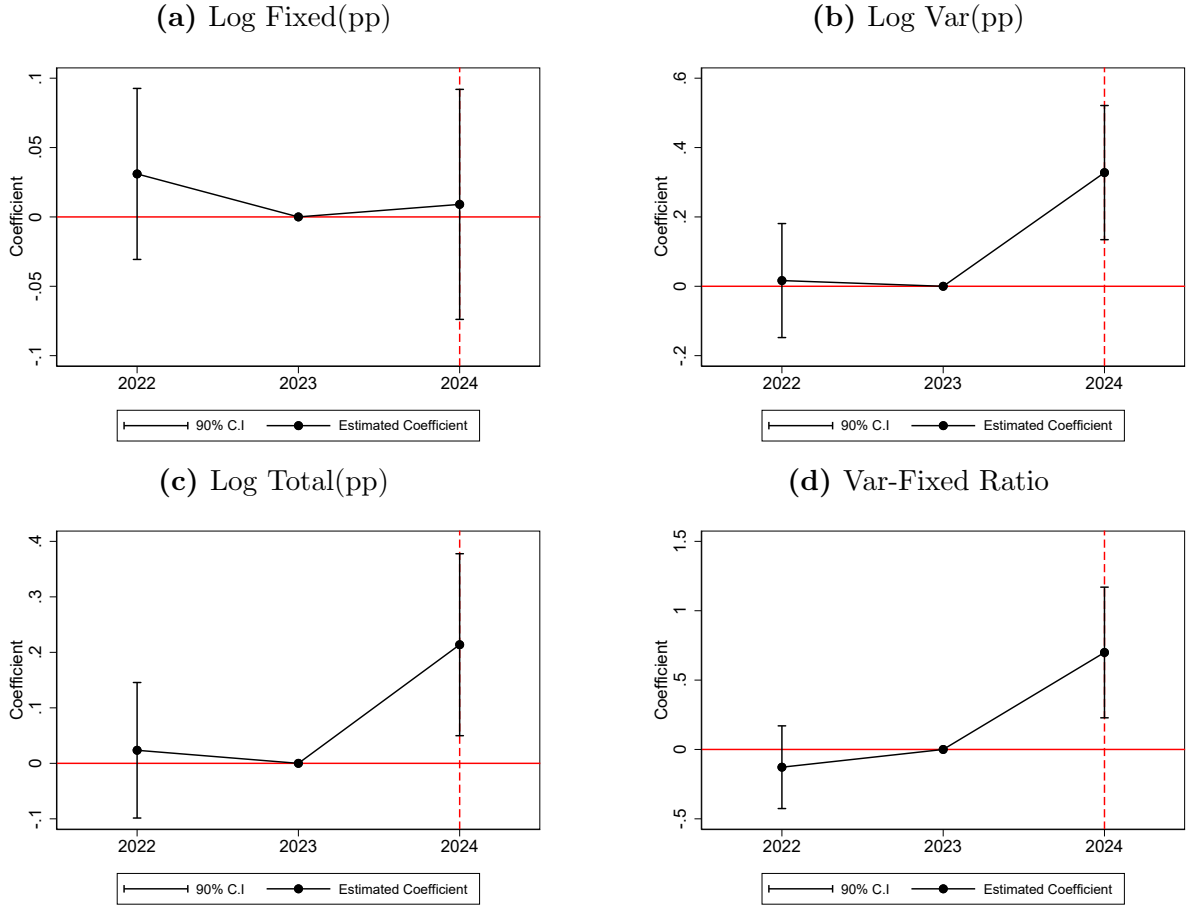
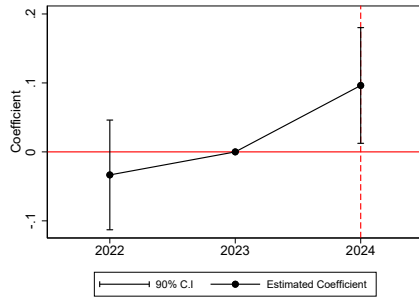# Panel B: Other Senior Managers
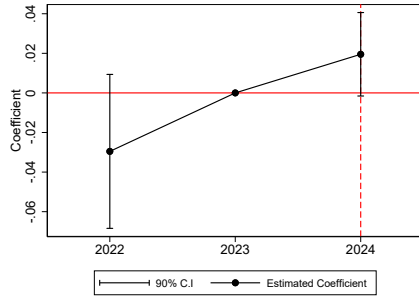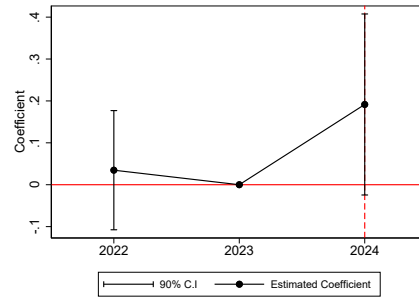
(a) Log Fixed(pp)

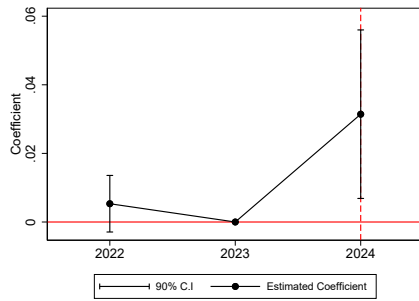**(b)** Log Var(pp)

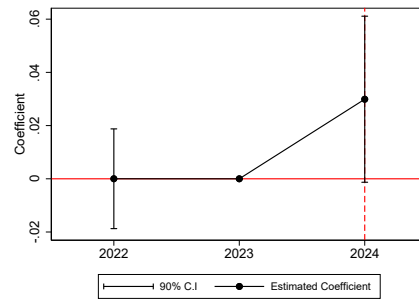**(c)** Log Total(pp)

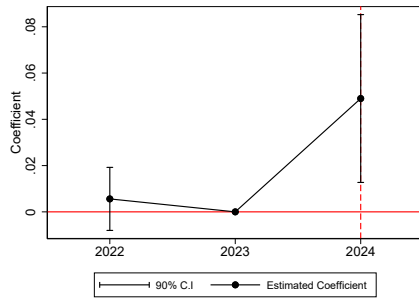

(d) Var-Fixed Ratio

Panel C: Non-senior Managers
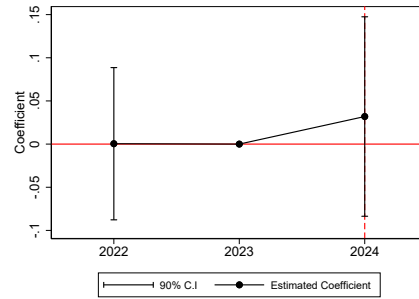
(a) Log Fixed(pp)
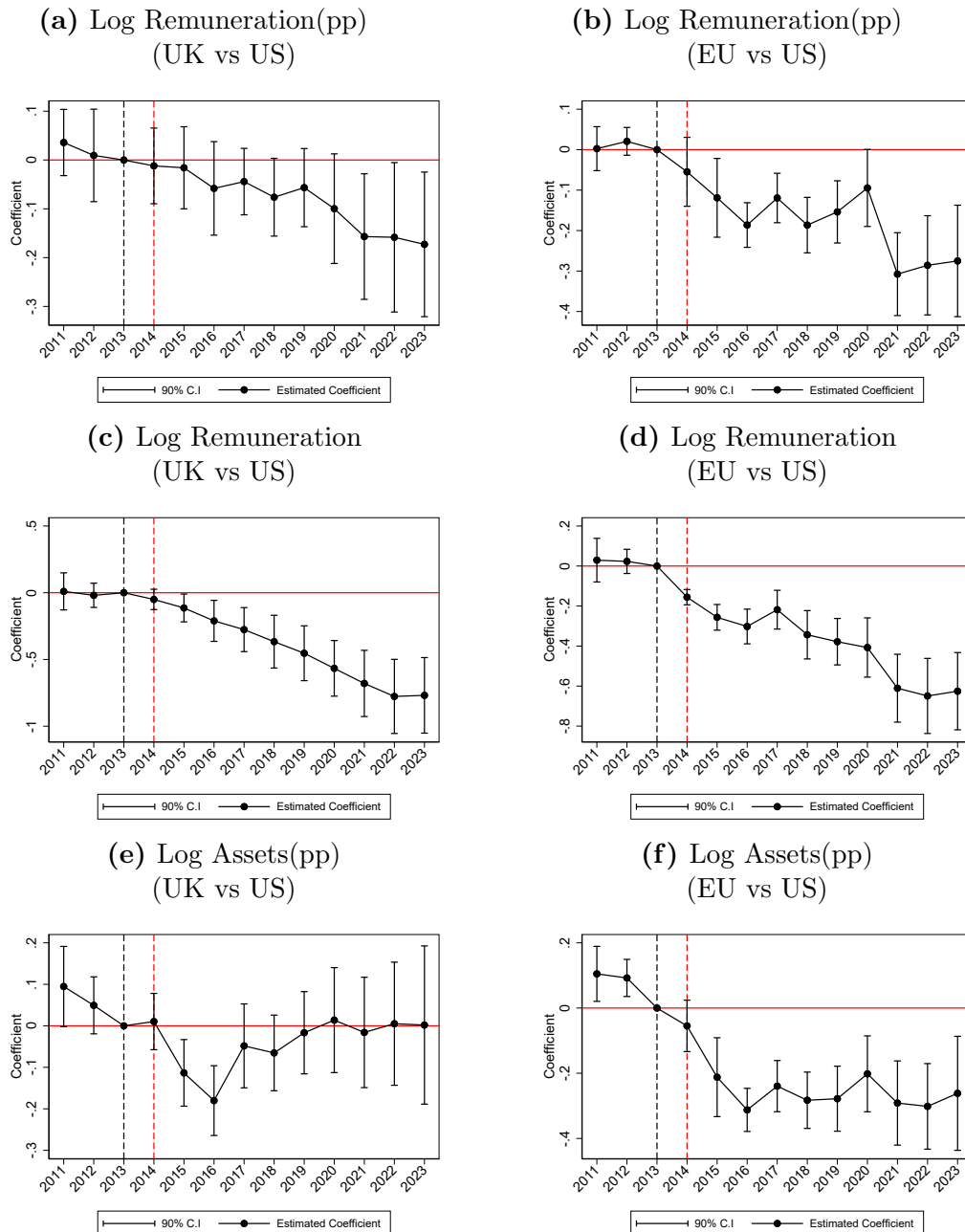

(b) Log Var(pp)

(c) Log Total(pp)


(d) Var-Fixed Ratio

Figure 6: Dynamic Effects of 2014 Bonus Cap Imposition on Total Remuneration

The figure plots the dynamic effect of the imposition of bonus cap in 2014 on total remuneration. The sample period is 2011 - 2023. We estimated equation (1) except that we replace *Post* with year dummies. The treatment group consists of UK banks and EU banks. The control group consists of US banks. The dots represent the coefficient estimates on year dummies of 2011 - 2023. All regressions include bank and year fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents the years. The red dash line denotes the year in which the bonus cap was imposed. The black dash line denotes the base year. *Log Remuneration(pp)* is log (1+remuneration per person). *Log Remuneration* is log (1+total remuneration) . *Log Assets(pp)* is log (1+assets per person) .

(a) Log Remuneration(pp)
(UK vs US)

(b) Log Remuneration(pp)
(EU vs US)

(c) Log Remuneration
(UK vs US)

(d) Log Remuneration
(EU vs US)

(e) Log Assets(pp)
(UK vs US)

(f) Log Assets(pp)
(EU vs US)

67

Figure 7: Dynamic Effects of Bonus Cap Removal of Bank Fundamentals

The figure plots the dynamic effect of the removal of bonus cap in 2023 on remuneration of bank fundamentals. The sample period is 2021 - 2024. We estimated equation (2). The treatment group consists of UK banks. The control groups consists of EU banks. The dots represent the coefficient estimates on quarter dummies of 2021Q1 - 2024Q4. All regressions include bank and quarter fixed effects. Standard errors are clustered by bank. The intervals around dots represent 90% confident intervals. The horizontal axis represents the quarters. The first red dash line denotes 2022Q3, when the UK regulator announced the intention to remove the bonus cap; the second red dash line denotes 2023Q4, when the UK regulator formally announced the removal of the bonus cap. The black dash line denotes the benchmark quarter. *Log Assets* is log (1 + total assets); *Leverage* is the ratio of total liabilities to total assets(in pct); *Tier* 1 *Ratio* is the ratio of Tier 1 capital to risk-weighted assets(in pct); *ROA* is return on assets (in pct); *ROE* is return on equity (in pct).

(a) Log Assets

(b) Leverage

(c) Tier 1 Ratio

(d) ROA

(e) ROE

68
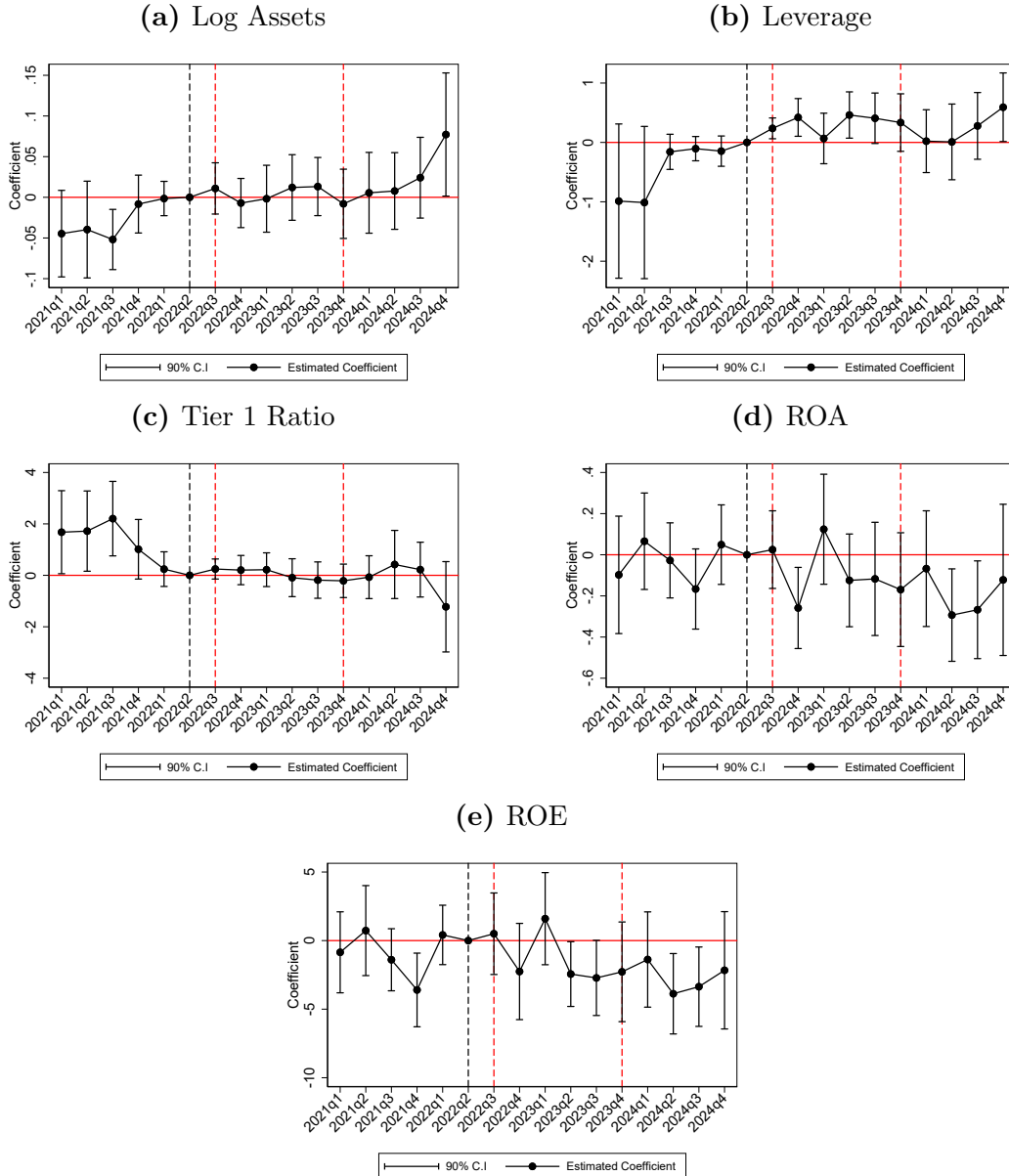
Internet Appendix

"The Effect of Unlimiting Bankers' Incentive Pay on Bank's Risk Profile and Value"

A.1 Remuneration Policies and Bonus Cap

CRD III (Directive 2010/76/EU):

Capital Requirement Directive (CRD) III made several important amendments to CRD I (Directive 2006/48/EC), one of which is the introduction of remuneration policies of MRTs to promote sound and effective risk management. The remuneration policies introduced in CRD III consist of a series of principals and requirements. Followings are the key points:

(a) the remuneration policy is consistent with and promotes sound and effective risk management and does not encourage risk-taking, and is in line with business strategy, objectives, values and long-term interests;

(b) fixed and variable components of total remuneration are appropriately balanced and the fixed component represents a sufficiently high proportion of the total remuneration to allow the operation of a fully flexible policy, on variable remuneration components, including the possibility to pay no variable remuneration component. Credit institutions shall set the appropriate ratios between the fixed and the variable component of the total remuneration;

(c) a substantial portion, and in any event at least 50%, of any variable remuneration shall consist of an appropriate balance of shares or equivalent ownership interests, subject to the legal structure of the credit institution concerned or share-linked instruments or equivalent non-cash instruments;

(d) a substantial portion, and in any event at least 40%, of the variable remuneration component is deferred over a period which is not less than 3 to 5 years;

(e) clawback and malus: Deferred remuneration is subject to performance adjustments, allowing the institution to reduce or reclaim variable pay if future performance or risks deteriorate.

CRD IV (Directive 2013/36/EU):

CRD IV tightened the requirement to set the appropriate ratios between the fixed and the variable component of the total remuneration in CRD III, which is known as the 'bonus cap':

(a) the variable component shall not exceed 100% of the fixed component of the total remuneration for each individual. Member States may set a lower maximum percentage;

(b) Members States may allow shareholders or owners or members of the institution to approve a higher maximum level of the ratio between the fixed and variable components of remuneration provided the overall level of the variable component shall not exceed 200% of the fixed component of the total remuneration for each individual. Member States may set a lower maximum percentage.

Along with imposing the 'bonus cap' regulation, CRD IV allows credit institutions to apply the discount rate to a maximum of 25% of total variable remuneration provided it is paid in instruments that are deferred for a period of not less than five years in the calculation of the ratio between the fixed and the variable component of the total remuneration.

A.2 Identification of Material Risk Taker (MRT)

CRD III specifies the categories of staff subject to the remuneration policies:

Categories of staff including senior management, risk takers, staff engaged in control functions and any employee receiving total remuneration that takes them into the same remuneration bracket as senior management and risk takers, whose professional activities have a material impact on their risk profile.

This is the first definition of what is referred to 'material risk taker' (MRT) in the later regulations. This definition is also documented in Article 92 of CRD IV. The European Banking Authority (EBA) published regulatory technical standards (RTS) in Delegated Regulation (EU) 604/2014 which include the qualitative and quantitative criteria of the identification of MRT. Staff shall be deemed to have a material impact on an institution's risk profile where any of the following qualitative criteria or quantitative criteria are met.

(EU) 604-2014 Article 3: Qualitative Criteria

(1) the staff member is a member of the management body in its management function;

(2) the staff member is a member of the management body in its supervisory function;

(3) the staff member is a member of the senior management;

(4) the staff member is responsible and accountable to the management body for the activities of the independent risk management function, compliance function or internal audit function;

(5) the staff member has overall responsibility for risk management within a business unit as defined in Article 142(1)(3) of Regulation (EU) No 575/2013 which has had internal capital distributed to it in accordance with Article 73 of Directive 2013/36/EU that represents at least 2% of the internal capital of the institution (a "material business unit");

(6) the staff member heads a material business unit;

(7) the staff member has managerial responsibility in one of the functions referred to in point (4) or in a material business unit and reports directly to a staff member identified pursuant to point (4) or (5);

(8) the staff member has managerial responsibility in a material business unit and reports directly to the staff member who heads that unit;

(9) the staff member heads a function responsible for legal affairs, finance including taxation and budgeting, human resources, remuneration policy, information technology, or economic analysis;

(10) the staff member is responsible for, or is a member of, a committee responsible for the management of a risk category provided for in Articles 79 to 87 of Directive 2013/36/EU other than credit risk and market risk;

(11) with regard to credit risk exposures of a nominal amount per transaction which represents 0.5% of the institution's Common Equity Tier 1 capital and is at least EUR 5 million, the staff member:

(a) is responsible for initiating credit proposals, or structuring credit products, which can result in such credit risk exposures; or

(b) has authority to take, approve or veto a decision on such credit risk exposures; or

(c) is a member of a committee which has authority to take the decisions referred to in point (a) or (b);

(12) in relation to an institution to which the derogation for small trading book business provided for in Article 94 of Regulation (EU) No 575/2013 does not apply, the staff member:

(a) has authority to take, approve or veto a decision on transactions on the trading book which in aggregate meet one of the following thresholds:

(i) where the standardised approach is used, an own funds requirement for market risks which represents 0.5% or more of the institution's Common Equity Tier 1 capital; or

(ii) where an internal model-based approach is approved for regulatory purposes, 5% or more of the institution's internal value-at-risk limit for trading book exposures at a 99th percentile (one-tailed confidence interval);

(b) or is a member of a committee which has authority to take decisions set out in point (a);

(13) the staff member has managerial responsibility for a group of staff members who have individual authorities to commit the institution to transactions and either of the following conditions is met:

(a) the sum of those authorities equals or exceeds a threshold set out in point 11(a), point 11(b) or point 12(a)(i); or

(b) where an internal model-based approach is approved for regulatory purposes those authorities amount to 5% or more of the institution's internal value-at-risk limit for trading book exposures at a 99th percentile (one-tailed confidence interval). Where the institution does not calculate a value-at-risk at the level of that staff member the value-at-risk limits of staff under the management of this staff member shall be added up;

(14) with regard to decisions to approve or veto the introduction of new products, the staff member:

(a) has the authority to take such decisions; or

(b) is a member of a committee which has authority to take such decisions;

(15) the staff member has managerial responsibility for a staff member who meets one of the criteria set out in points (1) to (14).

(EU) 604-2014 Article 4: Quantitative Criteria

(1) Subject to paragraphs 2 to 5, staff shall be deemed to have a material impact on an institution's risk profile where any of the following quantitative criteria are met:

(a) the staff member has been awarded total remuneration of EUR 500 000 or more in the preceding financial year;

(b) the staff member is within the 0.3% of the number of staff, rounded up to the next integer, who have been awarded the highest total remuneration in the preceding financial year;

(c) the staff member was in the preceding financial year awarded total remuneration that is equal to or greater than the lowest total remuneration awarded in that financial year to a member of senior management or meets any of the criteria in points (1), (3), (5), (6), (8), (11), (12), (13) or (14) of Article 3.

(2) A criterion set out in paragraph 1 shall not be deemed to be met where the institution determines that the professional activities of the staff member do not have a material impact on the institution's risk profile because the staff member, or the category of staff to which the staff member belongs:

(a) only carries out professional activities and has authorities in a business unit which is not a material business unit; or

(b) has no material impact on the risk profile of a material business unit through the professional activities carried out.

(3) The condition set out in point (b) of paragraph 2 shall be assessed on the basis of objective criteria which take into account all relevant risk and performance indicators used by the institution to identify, manage and monitor risks in accordance with Article 74 of Directive 2013/36/EU and on the basis of the duties and authorities of the staff member or category of staff and their impact on the institution's risk profile when compared with the impact of the professional activities of staff members identified by the criteria set out in Article 3 of this Regulation.

(4) An institution shall notify the competent authority responsible for its prudential supervision of the application of paragraph 2 in relation to the criterion in point (a) of paragraph 1. The notification shall set out the basis on which the institution has determined that the staff member concerned, or the category of staff to which the staff member belongs, meets one of the conditions laid down in paragraph 2 and shall, if applicable, include the assessment carried out by the institution pursuant to paragraph 3.

(5) The application of paragraph 2 by an institution in respect of a staff member who was awarded total remuneration of EUR 750 000 or more in the preceding financial year, or in relation to the criterion in point (b) of paragraph 1, shall be subject to the prior approval of the competent authority responsible for prudential supervision of that institution. The competent authority shall only give its prior approval where the institution can demonstrate that one of the conditions set out in paragraph 2 is satisfied, having regard, in

respect of the condition in point (b) of paragraph 2, to the assessment criteria set out in paragraph 3. Where the staff member was awarded total remuneration of EUR 1 000 000 or more in the preceding financial year the competent authority shall only give its prior approval in exceptional circumstances. In order to ensure the consistent application of this Article the competent authority shall inform the European Banking Authority before giving its approval in respect of such a staff member.

In 2021, the RTS was replaced by Delegated Regulation (EU) 923/2021. It provides detailed managerial responsibility for a staff to be identified as MRT in the qualitative criteria and makes a major amendment in the quantitative criteria that the threshold of the total remuneration awarded in one financial year for a staff to be identified as MRT is raised up from EUR 500,000 to EUR 750,000. Followings are the detailed amendments:

(EU) 2021-923 Article 5: Qualitative Criteria

1. In addition to staff members identified under the criteria set out in Article 92(3), points (a), (b) and (c) of Directive 2013/36/EU, staff members shall be deemed to have a material impact on an institution's risk profile where one or more of the following qualitative criteria are met:

   (a) the staff member has managerial responsibility for:
      (i) legal affairs;
      (ii) the soundness of accounting policies and procedures;
      (iii) finance, including taxation and budgeting;
      (iv) performing economic analysis;
      (v) the prevention of money laundering and terrorist financing;
      (vi) human resources;
      (vii) the development or implementation of the remuneration policy;
      (viii) information technology;
      (ix) information security;
      (x) managing outsourcing arrangements of critical or important functions as referred to in Article 30(1) of Commission Delegated Regulation (EU) 2017/565(7);

   (b) the staff member has managerial responsibilities for any of the risk categories set out in Articles 79 to 87 of Directive 2013/36/EU, or is a voting member of a committee responsible for the management of any of the risk categories set out in those Articles;

(c) with regard to credit risk exposures of a nominal amount per transaction, representing 0.5% of the institution's Common Equity Tier 1 capital and which is at least EUR 5 million, the staff member meets one of the following criteria:

  (i) the staff member has the authority to take, approve or veto decisions on such credit risk exposures;

  (ii) the staff member is a voting member of a committee which has the authority to take the decisions as referred to in point (i) of this point (c);

(d) in relation to an institution for which the derogation for small trading book businesses set out in Article 94 of Regulation (EU) No 575/2013 does not apply, the staff member meets one of the following criteria:

  (i) the staff member has the authority to take, approve or veto decisions on transactions on the trading book that in aggregate represent one of the following thresholds:

    • where the standardized approach is used, an own funds requirement for market risks that represents 0.5% or more of the institution's Common Equity Tier 1 capital;

    • where an internal model-based approach is approved for regulatory purposes, 5% or more of the institution's internal value-at-risk limit for trading book exposures at a 99th percentile (one-tailed confidence interval level);

  (ii) the staff member is a voting member of a committee that has the authority to take the decisions mentioned in point (i) of this point;

(e) the staff member heads a group of staff members who have individual authorities to commit the institution to transactions and either of the following conditions is met:

  (i) the sum of those authorities equals or exceeds the threshold referred to in point (c)(i) or in point (d)(i), first indent;

  (ii) where an internal model-based approach is approved for regulatory purposes, those authorities amount to 5% or more of the institution's internal value-at-risk limit for trading book exposures at a 99th percentile (one-tailed confidence interval level); where the institution does not calculate a value-at-risk at the level of that staff

member, the value-at-risk limits of staff under the management of this staff member shall be added up;

(f) the staff member meets either of the following criteria with regard to decisions on approving or vetoing the introduction of new products:

(i) the staff member has authority to take such decisions;

(ii) the staff member is a voting member of a committee that has authority to take such decisions.

(EU) 2021-923 Article 6: Quantitative Criteria

1. In addition to staff members identified under the criteria set out in Article 92(3), points (a) and (b), of Directive 2013/36/EU, staff members shall be deemed to have a material impact on an institution's risk profile where any of the following quantitative criteria are met:

(a) the staff members, including staff members as referred to in Article 92(3), point (c), of Directive 2013/36/EU, have been awarded in or for the preceding financial year a total remuneration that is equal to or greater than EUR 750 000;

(b) where the institution has over 1 000 members of staff, the staff members are within the 0.3% of staff, rounded to the next higher integral figure, which has, within the institution, been awarded the highest total remuneration in or for the preceding financial year on an individual basis.

2. The criteria laid down in paragraph 1 shall not apply where the institution determines that the professional activities of the staff member do not have a material impact on the institution's risk profile, because the staff member, or the category of staff to which the staff member belongs, meets any of the following conditions:

(a) the staff member or categories of staff only carry out professional activities and have authorities in a business unit that is not a material business unit;

(b) the professional activities of the staff member or category of staff have no significant impact on the risk profile of a material business unit having regard to the criteria set out in Article 3.

3. The application of paragraph 2 by an institution shall be subject to the prior approval of the competent authority responsible for prudential supervision of

that institution. The competent authority shall only give its prior approval where the institution can demonstrate that one of the conditions set out in paragraph 2 is satisfied.

4. Where the staff member was awarded a total remuneration of EUR 1 000 000 or more in or for the preceding financial year, the competent authority shall only give its prior approval under paragraph 3 in exceptional circumstances. In order to ensure the consistent application of this paragraph, the competent authority shall inform the EBA before giving its approval in respect of such a staff member.

The existence of exceptional circumstances shall be demonstrated by the institution and assessed by the competent authority. Exceptional circumstances shall be situations that are unusual and very infrequent or far beyond what is usual. The exceptional circumstances shall be related to the staff member.

A.3 Disclosure Requirements of MRT Compensation

CRD III (Directive 2010/76/EU):

The disclosure requirement of the compensation of MRTs was first documented in CRD III which was published in 2011. The disclosure requirement serves as the amendment of Annex XII of CRD I and specifies the frequency and the context of the disclosure of the compensation of MRTs. The following point is added:

> The following information, including regular, at least annual, updates, shall be disclosed to the public regarding the remuneration policy and practices of the credit institution for those categories of staff whose professional activities have a material impact on its risk profile:
>
> (a) information concerning the decision-making process used for determining the remuneration policy, including if applicable, information about the composition and the mandate of a remuneration committee, the external consultant whose services have been used for the determination of the remuneration policy and the role of the relevant stakeholders;
>
> (b) information on link between pay and performance;
>
> (c) the most important design characteristics of the remuneration system, including information on the criteria used for performance measurement and risk adjustment, deferral policy and vesting criteria;
>
> (d) information on the performance criteria on which the entitlement to shares, options or variable components of remuneration is based;
>
> (e) the main parameters and rationale for any variable component scheme and any other non-cash benefits;
>
> (f) aggregate quantitative information on remuneration, broken down by business area;
>
> (g) aggregate quantitative information on remuneration, broken down by senior management and members of staff whose actions have a material impact on the risk profile of the credit institution, indicating the following:
>
>> (i) the amounts of remuneration for the financial year, split into fixed and variable remuneration, and the number of beneficiaries;
>>
>> (ii) the amounts and forms of variable remuneration, split into cash, shares, share-linked instruments and other types;
>>
>> (iii) the amounts of outstanding deferred remuneration, split into vested and unvested portions;

(iv) the amounts of deferred remuneration awarded during the financial year, paid out and reduced through performance adjustments;

(v) new sign-on and severance payments made during the financial year, and the number of beneficiaries of such payments; and

(vi) the amounts of severance payments awarded during the financial year, number of beneficiaries and highest such award to a single person.
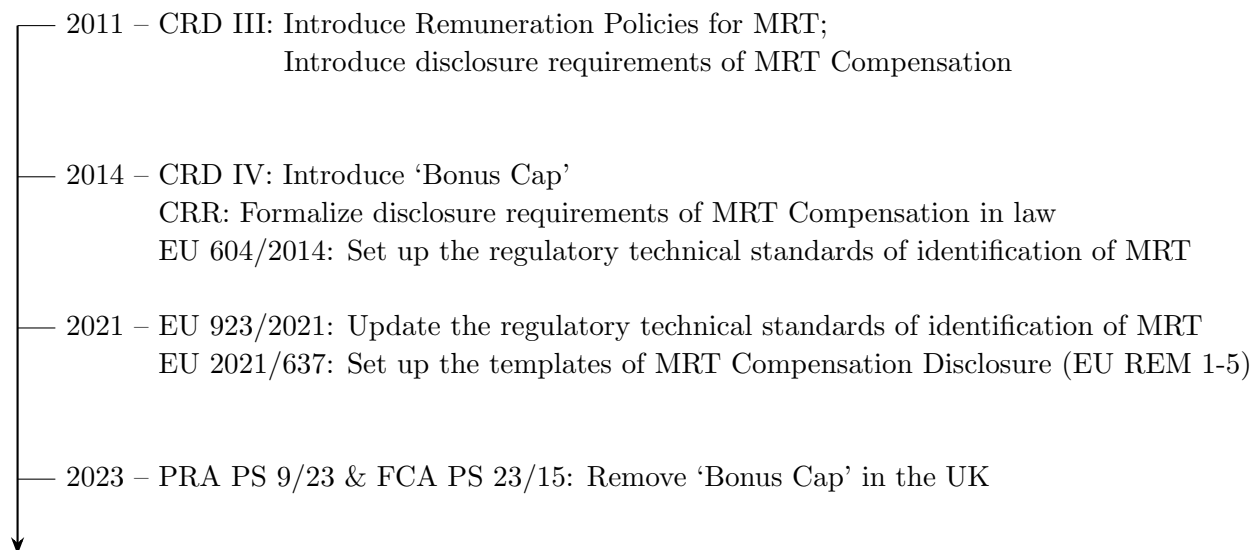
CRR (Regulation (EU) No 575/2013):

CRD III is a directive and will not be effective until it is converted into the domestic law of each EU country. Because of the different legal environment and of each EU country, the disclosure of the compensation of MRTs was not implemented immediately in some EU countries after the CRD III was published in 2011. In 2014, the council of the EU published Capital Requirements Regulations (CRR) which is directly applicable and does not require transposition into national law. CRR documents the disclosure requirements of the compensation of MRTs in CRD III in the Article 450. In addition to the information required to be disclosed under CRD III, Article 450 introduces the following new disclosure requirements:

(a) the ratios between fixed and variable remuneration (in accordance with the "bonus cap" regulation introduced in CRD IV);

(b) the number of individuals being remunerated EUR 1 million or more per financial year, for remuneration between EUR 1 million and EUR 5 million broken down into pay bands of EUR 500 000 and for remuneration of EUR 5 million and above broken down into pay bands of EUR 1 million;

(c) upon demand from the Member State or competent authority, the total remuneration for each member of the management body or senior management.

All the banks operated in the EU disclose the MRT compensation annually since 2014. Banks operate in the UK remain adhere to the disclosure requirements after Brexit.

Timeline of UK and EU MRT Compensation Regulations

— 2011 – CRD III: Introduce Remuneration Policies for MRT;
                 Introduce disclosure requirements of MRT Compensation

— 2014 – CRD IV: Introduce 'Bonus Cap'
         CRR: Formalize disclosure requirements of MRT Compensation in law
         EU 604/2014: Set up the regulatory technical standards of identification of MRT

— 2021 – EU 923/2021: Update the regulatory technical standards of identification of MRT
         EU 2021/637: Set up the templates of MRT Compensation Disclosure (EU REM 1-5)

— 2023 – PRA PS 9/23 & FCA PS 23/15: Remove 'Bonus Cap' in the UK

Timeline of MRT Compensation

MRT compensation is disclosed in the year following the performance year, typically together with or shortly after the release of the annual report, and the disclosure is based on the same fiscal year as the performance year. Following is the example timeline of 2024 MRT compensation:
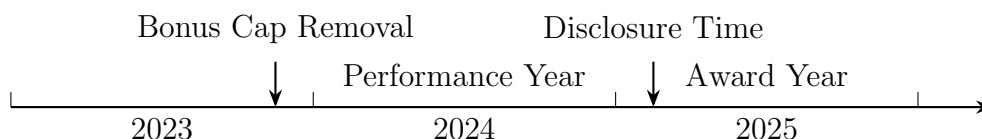
A.4 MRT Compensation Data

A.4.1 Data Collection

We collect the MRT compensation data of all the banks in our CDS sample. In case of banks where both the parent and subsidiaries have issued CDS contracts, we only collect the data of the parent bank (the data is after consolidation). To construct a comprehensive dataset, we collect the MRT compensation data of each bank since 2011 (if available). We review the annual report, Pillar 3 report, and compensation report of each sample bank for every year, and extract the relevant sections on MRT compensation to compile our dataset. We collect the data for most of banks in our sample but with a few missing. Among these banks with missing data, there are some banks are not required to disclose the MRT compensation data

because of the small size (for example, FCE Bank plc). We fail to find the disclosure reports for the rest of banks.

A.4.2 Template of Disclosure Report

Although CRD III and CRR prescribe the context of the disclosure of the compensation of MRTs, there is no requirement about the format of the disclosure. Banks have discretion to design the format of their disclosure reports in accordance with their business operations. To enhance comparability and standardization, the format of the disclosure of MRTs was standardized in the European Commission published Regulation (EU) 2021/637. The disclosure of the compensation of MRTs should apply the template EU REM1 to EU REM5. We collect the data of the fixed compensation, the variable compensation, and their compositions of MRTs awarded for the financial year, which is disclosed in the template EU REM1. Following is the sample table of the MRT compensation disclosure of HSBC Holdings plc in 2021 using the template EU REM1:

Example:

Additional regulatory remuneration disclosures

This section provides disclosures required under the Hong Kong Ordinances, Hong Kong Listing Rules and the Pillar 3 remuneration disclosures.

For the purpose of the Pillar 3 remuneration disclosures, executive Directors and non-executive Directors are considered to be members of the management body. Members of the Group Executive Committee other than the executive Directors are considered as senior management.

MRT remuneration disclosures

The following tables set out the remuneration disclosures for individuals identified as MRTs for HSBC Holdings.

Remuneration information for individuals who are only identified as MRTs at HSBC Bank plc, HSBC UK Bank plc or other solo-regulated entity levels is included, where relevant, in those entities' disclosures.

The 2021 variable pay information included in the following tables is based on the market value of awards. For share awards, the market value is based on HSBC Holdings' share price at the date of grant (unless indicated otherwise). For cash awards, it is the value of awards expected to be paid to the individual over the deferral period.

Remuneration awarded for the financial year (REM1)

		Supervisory function	Management function	Other senior management	Other identified staff
Fixed remuneration	Number of identified staff	14.0	2.0	22.9	1,020.7
	Total fixed pay ($m)	7.2	6.9	48.9	619.6
	Of which: cash-based ($m)[1]	7.2	3.1	48.9	619.6
	Of which: shares or equivalent ownership interests ($m)[2]	–	3.8	–	–
	Of which: share-linked instruments or equivalent non-cash instruments ($m)	–	–	–	–
	Of which: other instruments ($m)	–	–	–	–
	Of which: other forms ($m)	–	–	–	–
Variable remuneration[3]	Number of identified staff	14.0	2.0	22.9	1,020.7
	Total variable remuneration ($m)[4,5]	–	15.1	76.3	637.5
	Of which: cash-based ($m)	–	1.8	27.1	307.2
	Of which: deferred ($m)	–	–	16.2	161.6
	Of which: shares or equivalent ownership interests ($m)[2]	–	13.3	49.2	318.1
	Of which: deferred ($m)	–	11.5	38.3	178.2
	Of which: share-linked instruments or equivalent non-cash instruments ($m)	–	–	–	8.8
	Of which: deferred ($m)	–	–	–	4.7
	Of which: other instruments ($m)	–	–	–	–
	Of which: deferred ($m)	–	–	–	–
	Of which: other forms ($m)	–	–	–	3.4
	Of which: deferred ($m)	–	–	–	2.1
Total remuneration ($m)		7.2	22.0	125.2	1,257.1

1 Cash-based fixed remuneration is paid immediately.
2 Paid in HSBC shares. Vested shares are subject to a retention period of up to one year.
3 Variable pay awarded in respect of 2021. In accordance with shareholder approval received on 23 May 2014 (98% in favour), for each MRT the variable component of remuneration for any one year is limited to 200% of fixed component of the total remuneration.
4 The Group has used the discount rate under PRA remuneration rule 15.13 for 15 individuals for the purpose of calculating the ratio between fixed and variable components of 2021 total remuneration.
5 13 identified staff members were exempt from the application of the remuneration structure requirements for MRTs under the PRA and FCA remuneration rules. Their total remuneration is $4.2m, of which $3.6m is fixed pay and $0.6m is variable remuneration.

A.4.3 Reclassification of MRT categories

In template EU REM1, the MRTs are classified into four categories: MB (Management Body) Supervisory Function, MB Management Function, Other senior management, and Other identified staff. Following are the definitions of these four categories in Regulation (EU) 2021/637:

1. MB Supervisory Function: The members of the Management Body acting in its role of overseeing and monitoring management decision-making; this includes *non-executive directors* of any board in the scope of consolidation;

2. MB Management Function: The members of the Management Body in its management function, who have executive functions within the management body; this includes all *executive directors* of any board in the scope of consolidation;

3. Other Senior Management: Senior managers whose responsibilities are not classified as supervisory function or management function; this includes the staffs of material business units who take responsibilities for senior management but are not in the board, for example *the headers of a material business unit*;

4. Other Identified Staff: Other staff than Management Body in its Supervisory function or in its Management function, and other than senior management, whose professional activities have a material impact on the institution's risk profile in accordance with the criteria set out in the Commission Delegated Regulation on identified staff implementing Article 94(2) CRD and where appropriate in addition based on institutions' criteria

Definitions of terms:

- Management Body (MB): an institution's body or bodies,which are appointed in accordance with national law, which are empowered to set the institution's strategy, objectives and overall direction, and which oversee and monitor management decision-making, and include the persons who effectively direct the business of the institution.

- Senior Management: those natural persons who exercise executive functions within an institution and who are responsible, and accountable to the management body, for the day-to-day management of the institution.

Before Regulation (EU) 2021/637 was published in 2021, banks have discretion to classify the MRTs in accordance with their business operations and governance environment. The classification of MRTs differs across banks and may also change from year to year within the same bank. There are also some banks only disclose the aggregate compensation of MRTs without classification or simply divide MRTs into senior MRTs and non-senior MRTs in certain years. Followings are several examples:

Example 1: MRT Compensation Disclosure of HSBC Holdings plc in 2014

Remuneration – fixed and variable amounts – Group-wide

	2014			2013		
	Senior management[1]	MRTs (non-senior management)	Total	Senior management[1]	Code Staff (non-senior management)	Total
Number of 2014 MRTs/2013 Code Staff	98	1,080	1,178	66	264	330
	US$m	US$m	US$m	US$m	US$m	US$m
Fixed						
Cash-based	64.1	517.0	581.1	52.6	101.1	153.7
Shares-based	51.8	88.7	140.5	–	–	–
Total fixed	115.9	605.7	721.6	52.6	101.1	153.7
Variable[2]						
Cash	18.5	138.9	157.4	19.0	60.1	79.1
Non-deferred shares[3]	18.5	132.0	150.5	18.9	56.5	75.4
Deferred cash	24.9	119.5	144.4	26.6	79.3	105.9
Deferred shares	41.5	126.4	167.9	72.4	92.8	165.2
Total variable pay[4]	103.4	516.8	620.2	136.9	288.7	425.6

1   Definition of senior management for 2014 includes members of the Group Management Board, Group General Managers and non-executive Directors. For 2013, this includes members of the Group Management Board and Group General Managers only.
2   Variable pay awarded in respect of performance in the years 2013 and 2014.
3   Vested shares, subject to a six-month retention period.
4   In accordance with shareholder approval received on 23 May 2014, for each MRT the variable component of remuneration for any one year is limited to 200% of fixed component of total remuneration of the MRT.

Example 2: MRT Compensation Disclosure of HSBC Holdings plc in 2018

The 2018 variable pay information included in the following tables is based on the market value of awards granted to MRTs. For share awards, the market value is based on HSBC Holdings plc's share price at the date of grant (unless indicated otherwise). For cash awards, it is the value of awards expected to be paid to the individual over the deferral period.

Remuneration – fixed and variable amounts

	Executive Directors	Non-executive Directors	Senior management	Total
Number of MRTs	4	11	16	31
	$m	$m	$m	$m
Total fixed	13.8	6.3	36.4	56.5
Cash-based[1]	6.7	6.3	36.4	49.4
– of which: deferred cash	—	—	—	—
Share-based	7.1	—	—	7.1
– of which: deferred shares	—	—	—	—
Total variable[2]	16.8	—	44.7	61.5
Cash-based	2.5	—	21.1	23.6
– of which: deferred cash	—	—	12.8	12.8
Share-based[3]	14.3	—	23.6	37.9
– of which: deferred shares[3]	11.8	—	15.3	27.1
Other forms[3]	—	—	—	—
– of which: deferred[3]	—	—	—	—
Total remuneration	30.6	6.3	81.1	118.0

1   Cash-based fixed remuneration is paid immediately.
2   Variable pay awarded in respect of 2018. In accordance with shareholder approval received on 23 May 2014 (98% in favour), for each MRT the variable component of remuneration for any one year is limited to 200% of fixed component of the total remuneration.
3   Share-based awards are made in HSBC shares. Vested shares are subject to a retention period of up to one year.

Example 3: MRT Compensation Disclosure of BBVA in 2018

Table 90. Total remuneration of Identified Staff in 2018 (Thousand Euro or number of shares)

Remuneration for Identified Staff in 2018	Executive Directors [1]	Non-executive Directors	Senior Management [2]	Rest of Identified Staff	Total Identified Staff
Number of beneficiaries of fixed remuneration	3	12	15	548	578
Amount of total fixed remuneration for 2018 [3]	5,530	3,867	17,005	200,884	227,285
Number of beneficiaries of variable remuneration	3	-	15	505	523
Amount of total variable remuneration for 2018 [4]	5,431	-	7,074	75,663	88,167
In cash	2,389	-	3,112	37,831	43,333
Number of BBVA shares	638,098	-	833,880	8,028,391	9,500,369
Variable remuneration corresponding to 2018 payable in 2019	2,172	-	2,829	44,689	49,691
In cash	1,086	-	1,415	22,345	24,845
Number of BBVA shares	227,891	-	297,809	4,741,516	5,267,216
Outstanding deferred variable remuneration corresponding to 2018 [5]	3,258	-	4,244	30,974	38,476
In cash	1,303	-	1,698	15,487	18,488
Number of BBVA shares	410,207	-	536,071	3,286,875	4,233,153

(1) Includes the 2018 remuneration of Carlos Torres Vila, José Manuel González-Páramo Martínez-Murillo and Francisco González Rodríguez. The current CEO, Onur Genç, appointed by the Board of Directors on December 20th, 2018, has not received any remuneration for his tenure in 2018, being his remuneration included in "Other Identified Staff". Note 54 of the Annual Report of BBVA's Consolidated Financial Statements details individualized information for each one of them

(2) Includes information of the members of Senior Management, excluding executive directors, that had such condition until December 20th, 2018. Members of Senior Management appointed by the BBVD of Directors on December 20th, 2018, (5 members) have not received any remuneration for such condition and their remuneration is included under "Rest of Identified Staff". Note 54 of the Annual Report of BBVA's Consolidated Financial Statements details the aggregated information of each of these group's remuneration

(3) Fixed compensation received in 2018, including cash and in kind, except as regards benefit schemes.
In the case of executive directors and members of the Senior Management, contributions made by the Bank in 2018 in relation to agreed upon benefit schemes are detailed in Note 54 of the Annual Report of BBVA's Consolidated Financial Statements.
In the case of non-executive directors, their remuneration system includes, in addtion, a fixed remuneration with deferred delivery of shares after leave of directorship. Information regarding such system, including the number of "theoretical shares" allocated in 2018 (corresponding to 20% their fixed compensation received the previous year), is displayed in Note 54 of the Annual Report of BBVA's Consolidated Financial Statements

(4) According to applicable regulations, 15% of annual contributions agreed to cover retirement contingencies of executive directors and members of the Senior Management will be based on variable remuneration. Detailed information regarding the implementation of benefit-scheme entitlements in 2018 can be found in Note 54 of the Annual Report of BBVA's Consolidated Financial Statements

(5) The variable remuneration corresponding to 2018 that is deferred and outstanding is subject to multi-year performance indicators related to the Risk Appetite Framework and shareholder profitability that can reduce, even in its entirety (but never increase), the outstanding deferred amounts

Example 4: MRT Compensation Disclosure of ING Bank in 2018

Table 1 – Details of remuneration of Identified Staff in relation to performance year 2018

Fixed and variable remuneration awarded to Identified Staff in relation to performance year 2018, split by instrument					
	Supervisory Board	Executive Board	Management Board	Other Identified Staff	Other IDS – Control functions
Amounts in thousands of euros	ING Group	ING Group	ING Bank	ING Bank	ING Bank
Number of employees	9	3	4	471	290
Fixed remuneration[1]	1,032	5,426	4,765	142,461	62,676
Variable remuneration[2]	-	-	-	29,062	7,908
Of which upfront cash	-	-	-	8,197	2,211
Of which upfront shares	-	-	-	8,409	2,270
Of which deferred cash	-	-	-	6,015	1,616
Of which deferred shares	-	-	-	5,169	1,234
Of which equity-linked instruments	-	-	-	946	383
Of which other instruments[3]	-	-	-	326	194
Sign-on, buy out and retention awards in 2018					
- Number of beneficiaries	-	-	-	1	2
- Sign-on, buy-out, retention awards	-	-	-	126	158
Severance payments awarded in 2018[4]					
- Number of beneficiaries	-	1	-	3	1
- Severance awards	-	602	-	2,947	1,138

1 Fixed remuneration of Supervisory Board members includes the standard fees per role and committee (VAT included). Fixed remuneration of Executive Board, Management Board Banking and Other Identified Staff includes employer pension contribution and collective fixed allowances (which for Dutch employees consist of two savings allowances applicable to all employees in the Netherlands; a savings allowance of 3.5% and a savings allowance to compensate for loss of pension benefits with respect to remuneration in excess of €105,075). Excluding severance awards.
2 Excluding sign-on, buy-out, retention and severance awards.
3 Paid in 2018, including profit sharing and CLA-based variable remuneration.
4 The highest severance award to an employee is EUR 1,700,000.

To make the compensation data comparable across years, for the compensation data before 2021, we reclassify the MRTs into the four categories determined in the template EU REM1 following the definitions in Regulation (EU) 2021/637. Specifically, we reclassify the Non-executive Directors and the Supervisory Board as MB Supervisory Function; Executive Directors and Management Board as MB Management Function; Senior Managers who are not directors/not in the board as Other Senior Management; and the rest of MRTs as Other identified staff. For the disclosure only divide MRTs into senior MRTs and non-senior MRTs or only disclose the aggregate compensation of all MRTs, we directly extract these data without further detail classification.

A.5   Construction and Definition of Conditional Value at Risk Measure

In this section, we describe and define in detail the additional measure of systemic risk: conditional value at risk measure ($\Delta CoVaR$). We follow the methodology of Adrian and Brunnermeier (2016) and Kleymenova and Tuna (2021).

The conditional value at risk measure ($\Delta CoVaR$) is computed one period ahead and captures a firm's contribution to overall systemic risk ($\Delta CoVaR_{95\%,t}^{system|i}$) or a firm's sensitivity to systemic risk ($\Delta CoVaR_{95\%,t}^{i|system}$) using quantile regressions. Value at risk (VaR) measures the worst expected loss over a specific time horizon at a given confidence interval and is defined as the quantile:

$$Pr(X^i \leq VaR_q^i) = q,$$

where X^i is the return loss of institution i for which the VaR_q^i is defined. In this paper, we focus on the 5% quintile and weekly asset returns or losses X_i and the VaR of institution i is the probability $Pr(X^i \leq VaR_{5\%}^i) = 5\%$. As VaR captures losses, it is a negative number by definition. Following Adrian and Brunnermeier (2016), we change the sign of the returns (in other words, the returns are now return loss, and the more positive VaR is, the larger the potential loss).

We define $\Delta CoVaR_{95\%,t}^{system|i}$, as the value at risk of the entire system (portfolio) conditional upon institution i's level of distress. By reversing the order of conditioning, we also estimate the VaR of an individual bank conditional on the VaR of the system ($\Delta CoVaR_{95\%,t}^{i|system}$). We use quantile regressions to estimate these time-varying measures based on weekly data as follows:

$$X_{i,t} = \alpha_i + \beta_i M_{t-1} + \epsilon_{it}$$

$$X_t^{\text{system}|i} = \alpha_q^{\text{system}|i} + \beta_q^{\text{system}|i} M_{t-1} + \gamma_q^{\text{system}|i} \bar{X}_t^i + \epsilon_{q,t}^{\text{system}|i}$$

where M_{t-1} is a vector of macro-state variables capturing time variation in the conditional moments of asset returns. Following Kleymenova and Tuna (2021), M_{t-1} consists of: (1) estimated market volatility for the corresponding UK, U.S. or EU equity market; (2) change in the three-month treasury bill rate for the relevant market to capture the tails of market-valued asset returns; (3) the change in the slope of the yield curve measured as the spread between the composite long-term bond yield in the corresponding market and the three-month Treasury bill rate; (4) a short-term liquidity spread measured as the difference between the three-month LIBOR or EURIBOR rate and the three-month secondary market treasury bill rate in the corresponding market; (5) the change in the credit spread as a difference

between Moody's Baa-rated bonds and the 10-year treasury bond in the relevant market; and (6) the weekly market return computed in the relevant market. The data of macro-state variables is obtained from Bloomberg.

Using the predicted values from the regression model above, we can obtain the following unconditional (VaR) and conditional ($CoVaR$) measures of risk:

$$VaR_{q,t}^i = \hat{\alpha}_q^i + \hat{\beta}_q^i M_{t-1}$$

$$CoVaR_{q,t}^{system|i} = \hat{\alpha}_q^{system|i} + \hat{\beta}_q^{system|i} M_{t-1} + \hat{\gamma}_q^{system|i} VaR_{q,t}^i$$

This, in turn, allows us to compute $\Delta CoVaR_{q,t}^i$ for each institution i:

$$\Delta CoVaR_{q,t}^i = CoVaR_{q,t}^i - CoVaR_{50\%,t}^i = \gamma_q^{system|i} \left(VaR_{q,t}^i - VaR_{50\%,t}^i \right)$$

From these regressions, we obtain weekly $\Delta CoVaR$, which we convert to quarterly figures by averaging the weekly observations within each quarter and year.

References

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