

000048 - Hartford Insurance Group

| Rating and Commentary 1 | Financial ² | General Information ³ |
|----------------------------------|---------------------------------|----------------------------------|
| Best's Credit Rating: N/A | Time Period: 2nd Quarter - 2013 | Corporate Structure: N/A |
| Rating Rationale: N/A | Last Updated: 08/24/2013 | States Licensed: N/A |
| Report Commentary: N/A | Status: Quality Cross Checked | Officers and Directors: N/A |
| Best's Credit Rating Methodology | <u>Disclaimer</u> | Best's Rating Guide |

Additional Online Resources

 Related News
 Archived AMB Credit Reports

 Rating Activity and Announcements
 Corporate Changes & Retirements

Company Overview AMB Country Risk Reports - United States

³The General Information date covers key areas that may have changed such as corporate structure, states licensed or officers and directors.

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¹The Rating and Commentary date outlines the most recent updates to the Company's Rating, Rationale, and Report Commentary for key rating and business changes. Report commentary may include significant changes to Business Review, Financial Performance/Earnings, Capitalization, Investment/Liquidity, or Reinsurance sections of the report.

²The Financial date reflects the current status of the financial tables found within the body of the Report, including whether the data was loaded as received or had been run through our quality control cross-check process.



Associated Parent: The Hartford Financial Services Group, Inc.

Hartford Insurance Group

One Hartford Plaza, Hartford, Connecticut, United States 06155-0001

Tel.: 860-547-5000 **Web**: <u>www.thehartford.com</u> **Fax**: 860-723-4289

Key Financial Indicators

| | | Statutory Data (\$000) | | | | | | | | | | |
|------------------|--------------------|-----------------------------|-----------|-----------|------------|------------|--------------------------|---------------------------|--|--|--|--|
| Period Ending | Premiums Direct | Premiums Written Direct Net | | Operati | | Net Income | Total Admitted Assets | Policyholder's Surplus | | | | |
| 2012 | 10,685,021 | 9,845,017 | 1,086,313 | 890,206 | 40,377,773 | 14,224,673 | | | | | | |
| 2011 | 10,633,966 | 9,848,153 | 443,311 | 534,077 | 39,829,984 | 13,788,915 | | | | | | |
| 2010 | 10,370,367 | 9,688,760 | 1,650,186 | 1,462,440 | 40,405,056 | 15,168,718 | | | | | | |
| 2009 | 10,473,026 | 9,761,429 | 2,093,046 | 895,572 | 40,056,199 | 14,309,659 | | | | | | |
| 2008 | 11,049,581 | 10,209,684 | 2,479,179 | 492,137 | 40,468,100 | 13,494,649 | | | | | | |
| 06/2013 | 5,475,272 | 5,023,798 | 713,337 | 627,118 | 42,369,489 | 15,729,276 | | | | | | |
| 06/2012 | 5,401,300 | 5,019,435 | 635,619 | 536,738 | 40,327,222 | 14,240,420 | | | | | | |

| | | Profitability | | | Leverage | | Liqui | Liquidity | | |
|------------------|-------------------|-------------------------|--------------------|--|---------------|-----------------|-----------------------------|-------------------------------|--|--|
| Period Ending | Combined Ratio | Investment Yield (%) | Pre-Tax ROR (%) | Non- Affiliated Investment Leverage | NPW to PHS | Net Leverage | Overall Liquidity (%) | Operating Cash-flow (%) | | |
| 2012 | 102.2 | 4.2 | 11.0 | 23.2 | 0.7 | 2.5 | 154.6 | 111.1 | | |
| 2011 | 107.6 | 4.3 | 4.5 | 16.0 | 0.7 | 2.6 | 153.1 | 108.0 | | |
| 2010 | 97.3 | 4.7 | 17.0 | 9.8 | 0.6 | 2.3 | 160.4 | 111.1 | | |
| 2009 | 94.2 | 4.6 | 21.1 | 13.6 | 0.7 | 2.5 | 155.9 | 117.0 | | |
| 2008 | 92.9 | 5.3 | 24.0 | 18.4 | 0.8 | 2.7 | 150.5 | 120.5 | | |
| | | | | | | | | | | |
| 5-Yr Avg | 98.8 | 4.6 | 15.6 | | | | | | | |
| | | | | | | | | | | |
| 06/2013 | 98.8 | 4.1 | 14.6 | 78.1 | 0.6 | 2.3 | 159.2 | 109.4 | | |
| 06/2012 | 99.8 | 4.2 | 12.9 | 23.5 | 0.7 | 2.5 | 154.7 | 111.9 | | |

^(*) Within several financial tables of this report, this company is compared against the Commercial Casualty Composite.

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^(*) Data reflected within all tables of this report has been compiled through the A.M. Best Consolidation of statutory filings.



Scope of Operations

Total Premium Composition & Growth Analysis

| Period | Direct Premiums Written | | Reinsurance Premiums Assumed | | Reinsurance Premiums Ceded | | Net Premiums Written | |
|-----------|----------------------------|--------|---------------------------------|--------|-------------------------------|--------|----------------------|--------|
| Ending | (\$000) | (%Chg) | (\$000) | (%Chg) | (\$000) | (%Chg) | (\$000) | (%Chg) |
| 2012 | 10,685,021 | 0.5 | 229,091 | 2.2 | 1,069,094 | 5.8 | 9,845,017 | |
| 2011 | 10,633,966 | 2.5 | 224,259 | -3.6 | 1,010,071 | 10.5 | 9,848,153 | 1.6 |
| 2010 | 10,370,367 | -1.0 | 232,652 | -1.6 | 914,259 | -3.6 | 9,688,760 | -0.7 |
| 2009 | 10,473,026 | -5.2 | 236,423 | 9.7 | 948,020 | -10.2 | 9,761,429 | -4.4 |
| 2008 | 11,049,581 | -4.0 | 215,447 | 4.9 | 1,055,344 | -17.3 | 10,209,684 | -2.2 |
| | | | | | | | | |
| 5-Yr CAGR | | -1.5 | | 2.2 | | -3.5 | | -1.2 |
| | | | | | | | | |
| 06/2013 | 5,475,272 | 1.4 | 7,681,876 | 0.1 | 8,133,351 | 1.0 | 5,023,798 | 0.1 |
| 06/2012 | 5,401,300 | 0.7 | 7,672,939 | 0.8 | 8,054,803 | 0.9 | 5,019,435 | 0.5 |

Business Trends

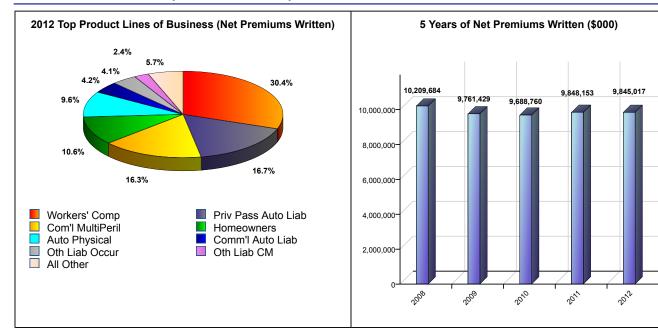
2012 By-Line Business (\$000)

| | Direct Premi Written | | Reinsuran Premium Assume | S | Reinsurance Premiums Ceded | | Net Premiums Written | | Business Retention |
|---------------------|-------------------------|-------|--------------------------------|-------|-------------------------------|-------|-------------------------|-------|-----------------------|
| Product Line | (\$000) | (%) | (\$000) | (%) | (\$000) | (%) | (\$000) | (%) | % |
| Workers' Comp | 3,286,686 | 30.8 | 27,501 | 12.0 | 319,690 | 29.9 | 2,994,497 | 30.4 | 90.4 |
| Priv Pass Auto Liab | 1,526,645 | 14.3 | 125,948 | 55.0 | 10,299 | 1.0 | 1,642,294 | 16.7 | 99.4 |
| Com'l MultiPeril | 1,716,365 | 16.1 | 3 | 0.0 | 106,830 | 10.0 | 1,609,538 | 16.3 | 93.8 |
| Homeowners | 1,108,182 | 10.4 | 854 | 0.4 | 64,582 | 6.0 | 1,044,454 | 10.6 | 94.2 |
| Auto Physical | 885,583 | 8.3 | 68,496 | 29.9 | 13,201 | 1.2 | 940,877 | 9.6 | 98.6 |
| Comm'l Auto Liab | 449,914 | 4.2 | 3,493 | 1.5 | 35,796 | 3.3 | 417,610 | 4.2 | 92.1 |
| Oth Liab Occur | 466,730 | 4.4 | -41 | 0.0 | 66,725 | 6.2 | 399,964 | 4.1 | 85.7 |
| Oth Liab CM | 333,756 | 3.1 | 553 | 0.2 | 100,622 | 9.4 | 233,687 | 2.4 | 69.9 |
| All Other | 911,161 | 8.5 | 2,285 | 1.0 | 351,349 | 32.9 | 562,096 | 5.7 | 61.5 |
| Total | 10,685,021 | 100.0 | 229,091 | 100.0 | 1,069,094 | 100.0 | 9,845,017 | 100.0 | 90.2 |

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Business Trends (Continued ...)



By-Line Reserve (\$000)

| Product Line | 2012 | 2011 | 2010 | 2009 | 2008 |
|---------------------|------------|------------|------------|------------|------------|
| Workers' Comp | 8,237,230 | 7,636,009 | 6,847,931 | 6,591,167 | 6,400,482 |
| Priv Pass Auto Liab | 1,405,615 | 1,520,667 | 1,668,147 | 1,665,026 | 1,610,602 |
| Com'l MultiPeril | 2,535,643 | 2,616,150 | 2,589,492 | 2,601,786 | 2,672,304 |
| Homeowners | 406,421 | 447,322 | 419,915 | 324,142 | 304,398 |
| Auto Physical | 65,394 | 50,032 | 35,135 | 43,203 | 50,799 |
| Comm'l Auto Liab | 618,696 | 569,046 | 594,258 | 653,415 | 678,021 |
| Oth Liab Occur | 2,455,962 | 2,562,181 | 2,757,108 | 3,046,080 | 3,488,617 |
| Oth Liab CM | 819,303 | 855,134 | 791,174 | 897,887 | 880,063 |
| All Other | 1,672,048 | 1,802,324 | 1,771,732 | 1,860,401 | 1,686,704 |
| Total | 18,216,311 | 18,058,865 | 17,474,892 | 17,683,108 | 17,771,990 |

Market Share / Market Presence

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Market Share / Market Presence (Continued ...)

Geographical Breakdown By Direct Premium Writings (\$000)

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|----------------|------------|------------|------------|------------|------------|
| California | 1,466,468 | 1,449,790 | 1,310,655 | 1,268,083 | 1,325,725 |
| New York | 1,047,322 | 1,032,369 | 951,402 | 909,244 | 927,099 |
| Florida | 704,240 | 686,290 | 686,475 | 708,251 | 809,964 |
| Texas | 641,105 | 658,310 | 660,514 | 671,360 | 706,116 |
| New Jersey | 494,424 | 470,626 | 448,920 | 460,801 | 492,527 |
| Illinois | 488,008 | 494,705 | 487,287 | 489,348 | 496,165 |
| Connecticut | 418,465 | 410,532 | 410,649 | 427,478 | 481,924 |
| Pennsylvania | 372,876 | 384,536 | 382,547 | 406,699 | 450,807 |
| Maryland | 301,544 | 288,170 | 274,823 | 273,404 | 296,491 |
| North Carolina | 298,314 | 289,608 | 277,516 | 297,060 | 275,757 |
| All Other | 4,452,253 | 4,469,031 | 4,479,580 | 4,561,299 | 4,787,005 |
| Total | 10,685,021 | 10,633,966 | 10,370,367 | 10,473,026 | 11,049,581 |

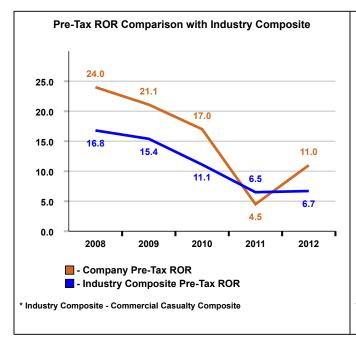
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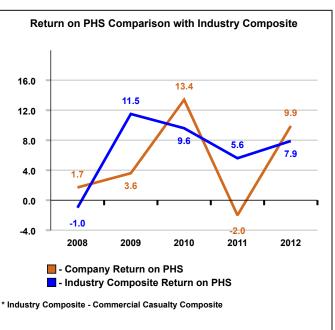


Operating Performance

Profitability Analysis

| | | | | Indu | stry Con | nposite | | | | |
|------------------|--------------------------------|----------------------------------|------------|-----------------|--------------------|------------------|--------------------|------|------------------|--------------------|
| Period Ending | Pre-tax Operating Income | After-tax Operating Income | Net Income | Total Return | Pre- Tax ROR | Return on PHS | Operating Ratio | | Return on PHS | Operating Ratio |
| 2012 | 1,086,313 | 821,064 | 890,206 | 1,380,146 | 11.0 | 9.9 | 87.7 | 6.7 | 7.9 | 92.4 |
| 2011 | 443,311 | 439,806 | 534,077 | -295,762 | 4.5 | -2.0 | 92.9 | 6.5 | 5.6 | 93.1 |
| 2010 | 1,650,186 | 1,325,765 | 1,462,440 | 1,974,755 | 17.0 | 13.4 | 81.0 | 11.1 | 9.6 | 88.2 |
| 2009 | 2,093,046 | 1,572,507 | 895,572 | 500,009 | 21.1 | 3.6 | 78.3 | 15.4 | 11.5 | 84.6 |
| 2008 | 2,479,179 | 1,729,023 | 492,137 | 247,574 | 24.0 | 1.7 | 74.6 | 16.8 | -1.0 | 83.6 |
| 5-Yr Avg/Tot | 7,752,034 | 5,888,165 | 4,274,430 | 3,806,721 | 15.6 | 5.3 | 82.9 | 11.3 | 6.8 | 88.4 |
| 06/2013 | 713,337 | 571,605 | 627,118 | 1,964,916 | 14.6 | 16.7 | 84.0 | XX | XX | XX |
| 06/2012 | 635,619 | 510,514 | 536,738 | 836,576 | 12.9 | -0.1 | 85.4 | XX | XX | XX |





Underwriting Results

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Underwriting Results (Continued ...)

Underwriting Experience

| | | L | Loss Ratios | | | pense Ratio | os | | |
|----------|-----------------------------|--------------|-------------|---------------|-------------|---------------|---------------|-----------|----------------|
| Year | Net Undrw Income (\$000) | Pure Loss | LAE | Loss & LAE | Net Comm | Other Exp. | Total Exp. | Div. Pol. | Comb. Ratio |
| 2012 | -199,762 | 60.6 | 12.3 | 72.9 | 8.9 | 20.2 | 29.1 | 0.2 | 102.2 |
| 2011 | -744,562 | 64.6 | 13.9 | 78.6 | 9.2 | 19.6 | 28.8 | 0.2 | 107.6 |
| 2010 | 265,309 | 55.0 | 12.7 | 67.7 | 9.5 | 20.0 | 29.5 | 0.2 | 97.3 |
| 2009 | 622,150 | 51.5 | 13.2 | 64.7 | 9.5 | 20.0 | 29.5 | | 94.2 |
| 2008 | 761,542 | 53.8 | 10.8 | 64.5 | 9.6 | 18.3 | 27.9 | 0.5 | 92.9 |
| | | | | | | | | | |
| 5-Yr Avg | 704,676 | 57.1 | 12.6 | 69.6 | 9.4 | 19.6 | 28.9 | 0.2 | 98.8 |
| | | | | | | | | | |
| 06/2013 | 15,889 | 58.3 | 12.1 | 70.4 | XX | XX | 28.3 | 0.1 | 98.8 |
| 06/2012 | -19,547 | 59.3 | 12.1 | 71.4 | XX | XX | 28.3 | 0.1 | 99.8 |

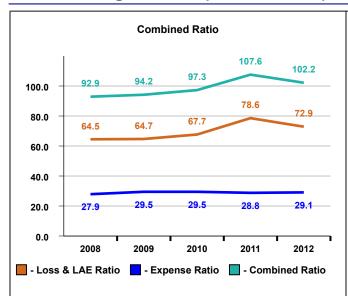
Loss Ratio By Line

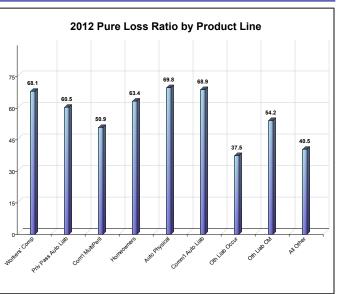
| Product Line | 2012 | 2011 | 2010 | 2009 | 2008 | 5-Yr. Avg. |
|---------------------|------|------|------|-------|-------|------------|
| Workers' Comp | 68.1 | 71.0 | 58.1 | 53.9 | 48.4 | 60.7 |
| Priv Pass Auto Liab | 60.5 | 60.8 | 66.0 | 69.5 | 64.0 | 64.3 |
| Com'l MultiPeril | 50.9 | 60.2 | 50.7 | 40.9 | 73.1 | 55.5 |
| Homeowners | 63.4 | 85.2 | 79.1 | 70.1 | 70.5 | 73.7 |
| Auto Physical | 69.8 | 65.8 | 59.3 | 54.6 | 54.4 | 60.3 |
| Comm'l Auto Liab | 68.9 | 52.5 | 45.4 | 50.4 | 47.1 | 52.6 |
| Oth Liab Occur | 37.5 | 25.8 | 4.3 | -10.5 | -11.2 | 8.6 |
| Oth Liab CM | 54.2 | 51.2 | 10.9 | 30.4 | 25.2 | 32.9 |
| All Other | 40.5 | 59.1 | 31.4 | 38.2 | 33.0 | 39.8 |
| Total | 60.6 | 64.6 | 55.0 | 51.5 | 53.8 | 57.1 |

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Underwriting Results (Continued ...)





Direct Loss Ratios By State

| | 2012 | 2011 | 2010 | 2009 | 2008 | 5-Yr. Avg. |
|----------------|------|------|------|------|------|------------|
| California | 54.0 | 54.1 | 42.7 | 30.3 | 44.3 | 45.5 |
| New York | 75.4 | 65.6 | 54.9 | 58.6 | 69.0 | 65.0 |
| Florida | 58.0 | 50.5 | 58.9 | 52.9 | 47.1 | 53.3 |
| Texas | 52.6 | 73.0 | 47.6 | 48.3 | 72.3 | 58.9 |
| New Jersey | 87.6 | 76.6 | 64.6 | 49.5 | 53.5 | 66.4 |
| Illinois | 55.5 | 67.9 | 43.2 | 66.2 | 66.7 | 60.0 |
| Connecticut | 57.3 | 61.2 | 43.5 | 43.9 | 49.8 | 51.0 |
| Pennsylvania | 57.4 | 58.0 | 66.6 | 51.9 | 74.9 | 62.1 |
| Maryland | 54.2 | 60.9 | 50.8 | 75.3 | 46.4 | 57.4 |
| North Carolina | 58.2 | 83.6 | 38.4 | 50.7 | 52.4 | 56.7 |
| All Other | 57.9 | 61.5 | 57.5 | 51.2 | 49.4 | 55.4 |
| Total | 59.9 | 62.3 | 53.6 | 50.2 | 53.7 | 55.9 |

Investment Results

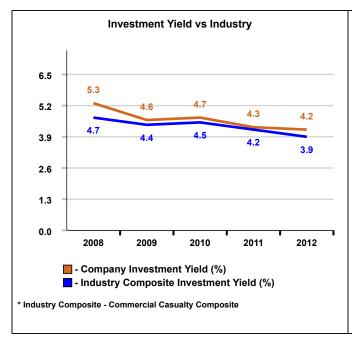
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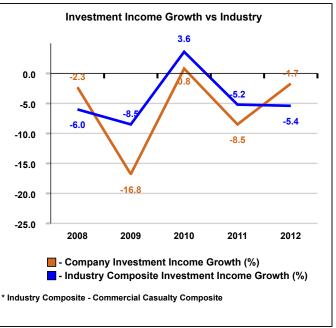


Investment Results (Continued ...)

Investment Gains (\$000)

| | | | Co | mpany | | | | Industry C | omposite |
|--------------|--|---|---|------------------------------------|-------------------------|---|------------------------|------------------------------------|-------------------------|
| Year | Net Investment Income (\$000) | Realized Capital Gains (\$000) | Unrealized Capital Gains (\$000) | Investment Income Growth (%) | Investment Yield (%) | Return on Invested Assets (%) | Total Return (%) | Investment Income Growth (%) | Investment Yield (%) |
| 2012 | 1,424,472 | 69,141 | 489,940 | -1.7 | 4.2 | 4.4 | 5.9 | -5.4 | 3.9 |
| 2011 | 1,448,673 | 94,270 | -829,838 | -8.5 | 4.3 | 4.6 | 2.1 | -5.2 | 4.2 |
| 2010 | 1,583,076 | 136,675 | 512,315 | 0.8 | 4.7 | 5.1 | 6.6 | 3.6 | 4.5 |
| 2009 | 1,570,449 | -676,935 | -395,563 | -16.8 | 4.6 | 2.6 | 1.4 | -8.5 | 4.4 |
| 2008 | 1,887,224 | -1,236,886 | -244,563 | -2.3 | 5.3 | 1.8 | 1.1 | -6.0 | 4.7 |
| 5-Yr Avg/Tot | 7,913,894 | -1,613,735 | -467,709 | -6.0 | 4.6 | 3.7 | 3.4 | -4.4 | 4.4 |
| 06/2013 | 721,343 | 55,512 | 1,337,798 | 1.6 | 4.1 | 4.4 | 9.0 | XX | XX |
| 06/2012 | 710,042 | 26,224 | 299,838 | -2.8 | 4.2 | 4.3 | 1.7 | XX | XX |





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Balance Sheet Strength

Capitalization

Capital Generation Analysis (\$000)

| | | | S | Source of Surp | olus Growth | | | |
|------------|--------------------------------|------------------------------|-----------------|--------------------------------|-------------------------------|------------------|---------------|-----------------------|
| Year | Pre-tax Operating Income | Realized Capital Gains | Income Taxes | Unrealized Capital Gains | Net Contributed Capital | Other Changes | Change in PHS | % Change in PHS |
| 2012 | 1,086,313 | 69,141 | 265,249 | 489,940 | -982,686 | 38,299 | 435,758 | 3.2 |
| 2011 | 443,311 | 94,270 | 3,504 | -829,838 | -1,101,629 | 17,587 | -1,379,803 | -9.1 |
| 2010 | 1,650,186 | 136,675 | 324,421 | 512,315 | -964,769 | -150,927 | 859,059 | 6.0 |
| 2009 | 2,093,046 | -676,935 | 520,539 | -395,563 | -237,359 | 552,359 | 815,009 | 6.0 |
| 2008 | 2,479,179 | -1,236,886 | 750,156 | -244,563 | -2,353,548 | -329,014 | -2,434,989 | -15.3 |
| 5-Yr Total | 7,752,034 | -1,613,735 | 1,863,869 | -467,709 | -5,639,991 | 128,304 | -1,704,965 | -2.2 |
| 06/2013 | 713,337 | 55,512 | 141,731 | 1,337,798 | -409,461 | -50,852 | 1,504,603 | 10.6 |
| 06/2012 | 635,619 | 26,224 | 125,105 | 299,838 | -476,542 | 91,472 | 451,505 | 3.3 |

Quality of Surplus (\$000)

| Year | Surplus Notes | Other Debt | Contributed Capital | Unassigned Surplus | Year End Policyholders Surplus | Conditional Reserves | Adjusted Policyholders Surplus |
|---------|------------------|------------|------------------------|-----------------------|--------------------------------------|-------------------------|--------------------------------------|
| 2012 | | | 5,672,146 | 8,552,527 | 14,224,673 | 28,040 | 14,252,713 |
| 2011 | | | 5,859,440 | 7,929,475 | 13,788,915 | 22,698 | 13,811,613 |
| 2010 | | | 5,873,256 | 9,295,462 | 15,168,718 | 39,876 | 15,208,594 |
| 2009 | | | 5,843,304 | 8,466,355 | 14,309,659 | 50,408 | 14,360,067 |
| 2008 | | | 5,602,587 | 7,892,062 | 13,494,649 | 84,545 | 13,579,195 |
| | | | | | | | |
| 06/2013 | | | 5,736,685 | 9,992,591 | 15,729,276 | 28,040 | 15,757,316 |
| 06/2012 | | | 5,663,290 | 8,577,130 | 14,240,420 | 22,698 | 14,263,118 |

Underwriting Leverage

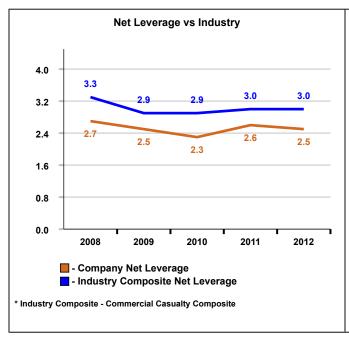
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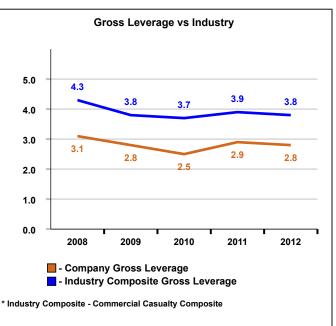


Underwriting Leverage (Continued ...)

Leverage Analysis

| | | Comp | oany | | Industry Composite | | | |
|---------|---------------|--------------------|-----------------|-------------------|--------------------|--------------------|-----------------|-------------------|
| Year | NPW to PHS | Reserves to PHS | Net Leverage | Gross Leverage | NPW to PHS | Reserves to PHS | Net Leverage | Gross Leverage |
| 2012 | 0.7 | 1.3 | 2.5 | 2.8 | 0.8 | 1.5 | 3.0 | 3.8 |
| 2011 | 0.7 | 1.3 | 2.6 | 2.9 | 0.8 | 1.5 | 3.0 | 3.9 |
| 2010 | 0.6 | 1.2 | 2.3 | 2.5 | 0.7 | 1.5 | 2.9 | 3.7 |
| 2009 | 0.7 | 1.2 | 2.5 | 2.8 | 0.7 | 1.5 | 2.9 | 3.8 |
| 2008 | 0.8 | 1.3 | 2.7 | 3.1 | 0.9 | 1.6 | 3.3 | 4.3 |
| 06/2013 | 0.6 | 1.2 | 2.3 | XX | XX | XX | XX | XX |
| 06/2012 | 0.7 | 1.3 | 2.5 | XX | XX | XX | XX | XX |





Ceded Reinsurance Analysis (\$000)

| | | Com | pany | Industry Composite | | | |
|------|-------------------------------|------------------------------|---|------------------------------------|------------------------------|---|------------------------------------|
| Year | Ceded Reinsurance Total | Business Retention (%) | Reinsurance Recoverables to PHS (%) | Ceded Reinsurance to PHS (%) | Business Retention (%) | Reinsurance Recoverables to PHS (%) | Ceded Reinsurance to PHS (%) |
| 2012 | 3,826,512 | 90.2 | 19.4 | 26.9 | 82.6 | 59.1 | 84.5 |
| 2011 | 3,739,420 | 90.7 | 19.8 | 27.1 | 81.6 | 59.4 | 84.5 |
| 2010 | 3,691,655 | 91.4 | 18.3 | 24.3 | 81.2 | 57.6 | 80.4 |
| 2009 | 4,052,667 | 91.1 | 21.7 | 28.3 | 82.6 | 61.2 | 84.8 |
| 2008 | 4,527,185 | 90.6 | 25.7 | 33.5 | 84.6 | 70.6 | 97.6 |

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Underwriting Leverage (Continued ...)

2012 Reinsurance Recoverables (\$000)

| | Paid & Unpaid Losses | Incurred But Not Reported (IBNR) Losses | Unearned Premiums | Other Recoverables * | Total Reinsurance Recoverables |
|---------------------|-------------------------|---|----------------------|-------------------------|--------------------------------------|
| US Affiliates | 9,573,982 | 14,889,443 | 7,057,905 | | 31,521,327 |
| Foreign Affiliates | | 458 | | -25 | 433 |
| US Insurers | 673,582 | 768,477 | 162,531 | -5,112 | 1,599,478 |
| Pools/Associations | 236,900 | 180,108 | 156,221 | | 573,229 |
| Other Non-Us | 177,627 | 310,630 | 112,814 | -8,935 | 592,136 |
| Total(ex Us Affils) | 1,088,109 | 1,259,673 | 431,566 | -14,072 | 2,765,276 |
| Grand Total | 10,662,091 | 16,149,116 | 7,489,471 | -14,072 | 34,286,603 |

^{*} Includes Commissions less Funds Withheld

Loss Reserves

Loss and ALAE Reserve Development: Calendar Year (\$000)

| Calendar Year | Original Loss Reserves | Developed Reserves Thru 2012 | Development to Original (%) | Development to PHS (%) | Development to NPE (%) | Unpaid Reserves @ 12/2012 | Unpaid Reserves to Development (%) |
|------------------|------------------------------|------------------------------------|--------------------------------|---------------------------|---------------------------|---------------------------------|---|
| 2012 | 17,813,289 | 17,813,289 | | | 180.1 | 17,813,289 | 100.0 |
| 2011 | 17,618,689 | 17,545,978 | -0.4 | -0.5 | 177.8 | 13,661,253 | 77.9 |
| 2010 | 17,020,455 | 17,176,723 | 0.9 | 1.0 | 177.1 | 11,078,276 | 64.5 |
| 2009 | 17,189,812 | 16,844,504 | -2.0 | -2.4 | 169.9 | 9,384,363 | 55.7 |
| 2008 | 17,212,109 | 16,730,934 | -2.8 | -3.6 | 162.1 | 8,265,347 | 49.4 |
| 2007 | 17,087,179 | 16,306,071 | -4.6 | -4.9 | 155.4 | 7,373,554 | 45.2 |

Loss and ALAE Reserve Development: Accident Year (\$000)

| Accident Year | Original Loss Reserves | Developed Reserves Thru 2012 | Development to Original (%) | Unpaid Reserves @ 12/2012 | Accident Year Loss Ratio | Accident Year Comb. Ratio |
|------------------|---------------------------|------------------------------------|--------------------------------|---------------------------------|-----------------------------|------------------------------|
| 2012 | 4,152,036 | 4,152,036 | | 4,152,036 | 73.4 | 102.6 |
| 2011 | 4,012,752 | 4,063,839 | 1.3 | 2,582,977 | 75.6 | 104.6 |
| 2010 | 3,605,311 | 3,845,532 | 6.7 | 1,693,913 | 72.4 | 102.0 |
| 2009 | 3,620,746 | 3,536,978 | -2.3 | 1,119,016 | 66.0 | 95.4 |
| 2008 | 3,825,966 | 3,754,225 | -1.9 | 891,793 | 66.2 | 94.6 |
| 2007 | 4,043,715 | 3,640,921 | -10.0 | 689,126 | 61.9 | 90.4 |

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Loss Reserves (Continued ...)

Asbestos And Environmental Reserves Analysis

| | | | Industry Composite | | | | | | |
|------|--------------------------------|-----------------------------|---|--------------------------|------------------------------------|------------------------------------|--------------------------|------------------------------------|------------------------------------|
| Year | Net A&E Reserves (\$000) | Reserve Retention (%) | Net Incurred But Not Reported (IBNR) Mix (%) | Survival Ratio (3 Yr) | Comb. Ratio Impact (1 Yr) | Comb. Ratio Impact (3 Yr) | Survival Ratio (3 Yr) | Comb. Ratio Impact (1 Yr) | Comb. Ratio Impact (3 Yr) |
| 2012 | 1,828,434 | 66.6 | 54.5 | 7.8 | 0.5 | 2.2 | 9.1 | 0.6 | 0.6 |
| 2011 | 1,971,033 | 67.4 | 56.0 | 8.2 | 3.3 | 2.8 | 9.1 | 0.5 | 0.6 |
| 2010 | 1,869,412 | 69.8 | 55.6 | 7.9 | 2.9 | 2.1 | 7.2 | 0.7 | 0.5 |
| 2009 | 1,874,261 | 68.5 | 56.2 | | 2.3 | | | 0.6 | |
| 2008 | 1,857,396 | 70.6 | 53.6 | | 1.2 | | | 0.3 | |

Liquidity

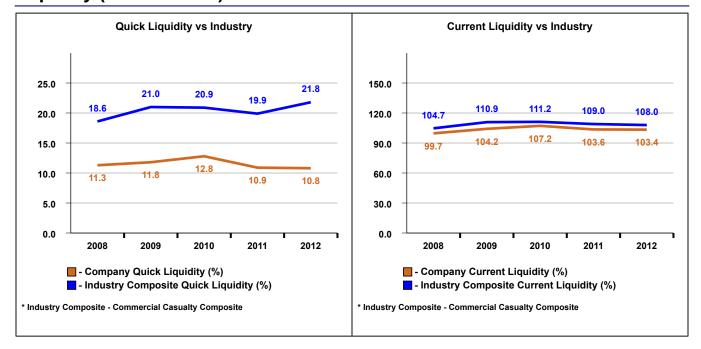
Liquidity Analysis

| | | Comp | oany | | Industry Composite | | | | |
|---------|---------------------------|-----------------------------|-----------------------------|--|---------------------------|-----------------------------|-----------------------------|---|--|
| Year | Quick Liquidity (%) | Current Liquidity (%) | Overall Liquidity (%) | Gross Agents Balances to PHS(%) | Quick Liquidity (%) | Current Liquidity (%) | Overall Liquidity (%) | Gross Agents Balances to PHS (%) | |
| 2012 | 10.8 | 103.4 | 154.6 | 5.7 | 21.8 | 108.0 | 144.9 | 10.9 | |
| 2011 | 10.9 | 103.6 | 153.1 | 6.1 | 19.9 | 109.0 | 144.5 | 10.3 | |
| 2010 | 12.8 | 107.2 | 160.4 | 5.0 | 20.9 | 111.2 | 146.2 | 9.0 | |
| 2009 | 11.8 | 104.2 | 155.9 | 5.7 | 21.0 | 110.9 | 146.0 | 9.1 | |
| 2008 | 11.3 | 99.7 | 150.5 | 6.7 | 18.6 | 104.7 | 140.8 | 11.9 | |
| 06/2013 | XX | 101.2 | 159.2 | 5.8 | XX | XX | XX | XX | |
| 06/2012 | XX | 101.8 | 154.7 | 6.1 | XX | XX | XX | XX | |

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Liquidity (Continued ...)



Cash Flow Analysis (\$000)

| | | Industry Co | Industry Composite | | | | |
|------------|---------------------------|------------------------|--------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|
| Year | Underwriting Cash Flow | Operating Cash Flow | Net Cash Flow | Underwriting Cash Flow (%) | Operating Cash Flow (%) | Underwriting Cash Flow (%) | Operating Cash Flow (%) |
| 2012 | -189,502 | 1,133,363 | 80,965 | 98.1 | 111.1 | 98.2 | 110.7 |
| 2011 | -260,768 | 839,605 | -229,765 | 97.4 | 108.0 | 96.5 | 107.6 |
| 2010 | 46,765 | 1,141,647 | -230,734 | 100.5 | 111.1 | 96.6 | 108.6 |
| 2009 | 489,615 | 1,697,520 | -293,334 | 105.2 | 117.0 | 98.4 | 109.5 |
| 2008 | 843,558 | 2,082,043 | 859,142 | 109.0 | 120.5 | 101.2 | 112.6 |
| 5-Yr Total | 929,667 | 6,894,178 | 186,274 | | ••• | | |
| 06/2013 | -18,910 | 489,365 | 468,812 | 99.6 | 109.4 | XX | XX |
| 06/2012 | -117,234 | 598,816 | -244,239 | 97.7 | 111.9 | XX | XX |

Investments

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Investments (Continued ...)

Investment Leverage Analysis (% of PHS)

| | | Industry C | Industry Composite | | | | | |
|------|--------------------|----------------------------|-----------------------------|-----------------|---|---------------------------|--------------------|-----------------|
| Year | Class 3-6 Bonds | Real Estate / Mortgages | Other Invested Assets | Common Stock | Non - Affiliated Investment Leverage | Affiliated Investments | Class 3-6 Bonds | Common Stock |
| 2012 | 6.3 | 7.4 | 9.4 | 0.2 | 23.2 | 50.0 | 7.1 | 10.3 |
| 2011 | 3.1 | 5.4 | 7.2 | 0.2 | 16.0 | 49.7 | 7.4 | 9.5 |
| 2010 | 3.0 | 2.4 | 4.1 | 0.2 | 9.8 | 52.6 | 7.2 | 9.0 |
| 2009 | 4.0 | 4.7 | 4.8 | 0.1 | 13.6 | 51.8 | 6.0 | 8.2 |
| 2008 | 3.1 | 5.8 | 8.0 | 1.5 | 18.4 | 58.1 | 5.4 | 9.1 |

Investments - Bond Portfolio

2012 Distribution By Maturity

| | | Years | | | | | | | | |
|-----------------------------|------|-------|------|-------|------|------------------------------|--|--|--|--|
| | 0-1 | 1-5 | 5-10 | 10-20 | 20+ | Years Average Maturity | | | | |
| Government | 0.7 | 2.9 | 1.8 | 0.6 | 0.9 | 7.9 | | | | |
| Government Agencies & Muni. | 1.0 | 3.6 | 5.0 | 13.1 | 11.1 | 15.5 | | | | |
| Industrial & Misc. | 4.5 | 15.5 | 10.6 | 2.0 | 4.5 | 7.0 | | | | |
| Hybrid Securities | | | | 0.1 | 0.4 | 23.0 | | | | |
| Affiliated | 21.4 | | | | | 0.5 | | | | |
| Total | 27.7 | 22.1 | 17.3 | 15.9 | 17.0 | 8.7 | | | | |

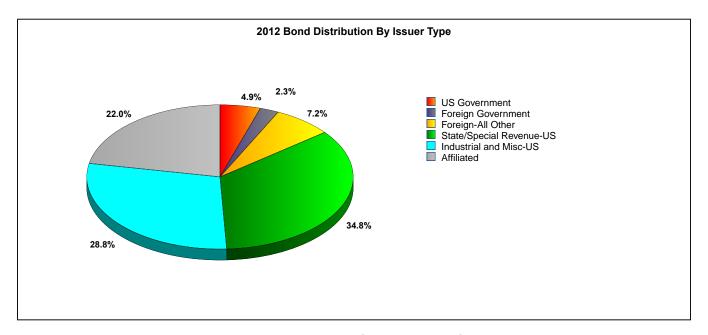
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Investments - Bond Portfolio (Continued ...)

Bond Distribution By Issuer Type

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|--------------------------|------------|------------|------------|------------|------------|
| Bonds (000) | 30,557,035 | 30,649,353 | 31,867,711 | 30,784,053 | 29,018,087 |
| US Government | 4.9 | 4.5 | 6.2 | 2.5 | 2.5 |
| Foreign Government | 2.3 | 1.3 | 0.8 | 0.6 | 1.7 |
| Foreign-All Other | 7.2 | 8.3 | 8.7 | 9.7 | 6.5 |
| State/Special Revenue-US | 34.8 | 31.9 | 30.1 | 31.6 | 31.1 |
| Industrial and Misc-US | 28.8 | 32.7 | 30.4 | 32.5 | 32.0 |
| Credit Tenant Lns-US | | | 0.1 | 0.1 | 0.1 |
| Affiliated | 22.0 | 21.3 | 23.8 | 22.9 | 26.2 |



Bond Percent Private vs Public

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|----------------|------|------|------|------|------|
| Private Issues | 16.2 | 16.4 | 15.5 | 15.6 | 13.0 |
| Public Issues | 83.8 | 83.6 | 84.5 | 84.4 | 87.0 |

Bond Quality Percent

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|---------|------|------|------|------|------|
| Class 1 | 59.2 | 61.5 | 84.0 | 83.2 | 85.9 |
| Class 2 | 16.5 | 37.1 | 14.6 | 15.1 | 12.8 |
| Class 3 | 1.5 | 0.8 | 0.9 | 1.3 | 0.9 |
| Class 4 | 1.1 | 0.4 | 0.3 | 0.3 | 0.2 |
| Class 5 | 21.6 | 0.2 | 0.1 | 0.2 | 0.2 |
| Class 6 | 0.1 | | | | |

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Investments - Equity Portfolio

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|------------------------|---------|---------|---------|---------|-----------|
| Total Stocks(000) | 402,642 | 411,756 | 491,713 | 509,527 | 1,932,317 |
| Unaffiliated Common | 5.6 | 5.9 | 5.7 | 3.6 | 10.2 |
| Affiliated Common | 30.0 | 19.8 | 21.4 | 15.1 | 3.0 |
| Unaffiliated Preferred | 64.4 | 74.3 | 72.9 | 81.3 | 86.8 |

Investments - Mortgage Loans And Real Estate

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|--------------------------------------|-----------|---------|---------|---------|---------|
| Mortgage Loans and Real Estate (000) | 1,250,615 | 909,308 | 521,332 | 806,455 | 897,095 |
| Mortgage Loans | 83.9 | 82.4 | 71.2 | 83.3 | 87.5 |
| Property Occupied by Company | 16.1 | 17.6 | 28.8 | 16.7 | 12.5 |

Investments - Other Invested Assets

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|----------------------------|-----------|-----------|-----------|-----------|-----------|
| Other Invested Assets(000) | 2,319,268 | 1,924,479 | 1,830,578 | 2,121,081 | 2,843,060 |
| Cash | 4.1 | 6.3 | 7.9 | 6.6 | 6.0 |
| Short-Term | 34.3 | 35.9 | 49.0 | 53.4 | 49.0 |
| Schedule BA Assets | 56.5 | 50.8 | 41.5 | 36.4 | 34.3 |
| All Other | 5.0 | 7.0 | 1.7 | 3.6 | 10.7 |

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History

The lead member of The Hartford Insurance Group, Hartford Fire Insurance Company, was founded in Connecticut in 1810. In June 1970, control of the company was acquired by ITT Corporation, an international communications utility with highly diversified interests. Other domestic members of the group include: Hartford Accident and Indemnity Company (incorporated in 1913); Twin City Fire Insurance Company (controlled since 1921); Hartford Casualty Insurance Company (incorporated in 1929); Hartford Life Insurance Company (acquired in 1959); Sentinel Insurance Company, Ltd. and Pacific Insurance Company, Ltd. (both acquired in 1963); Hartford Life and Accident Insurance Company (formed in 1967); Hartford Life and Annuity Insurance Company (organized in 1978); Hartford Insurance Company of Illinois, Hartford Lloyd's Insurance Company, Hartford Insurance Company of the Southeast (all four organized in 1979); Nutmeg Insurance Company (chartered in 1980); Trumbull Insurance Company (organized in 1986 as Hartford Insurance Company of Connecticut to serve as the vehicle to change the state of domicile of Hartford Insurance Company of Alabama to Connecticut) and Hartford Underwriters Insurance Company to Connecticut). New York Underwriters Insurance Company merged into Hartford Underwriters Insurance Company on July 1, 1988. Property and Casualty Insurance Company of Hartford was formed in 1989.

On December 19, 1995, ITT Corporation distributed all of the outstanding shares of The Hartford Financial Services Group, Inc. ("The Hartford"), which at the time was named ITT Hartford Group, Inc., to ITT Corporation shareholders. As a result of this spinoff, The Hartford became an independent, publicly owned company. In connection with this transaction, ITT Corporation transferred its 100% ownership of First State Insurance Company and its two subsidiaries, New England Insurance Company and New England Reinsurance Corporation, as well as its 100% ownership of Fencourt Reinsurance Company, Ltd., a Bermuda headquartered company, to The Hartford. The Hartford was named ITT Hartford Group, Inc. until May 2, 1997, at which time its current name, The Hartford Financial Services Group, Inc., was adopted. On May 27, 1997, The Hartford completed an 18.6% initial public offering of Hartford Life, Inc. (HLI), the intermediate holding company for The Hartford's life operations. On June 27, 2000, The Hartford re-acquired all of the approximately 26 million outstanding shares of HLI not already owned for approximately \$1.4 billion.

On February 12, 1998, The Hartford acquired Omni Insurance Group, Inc. and its two insurance subsidiaries, Omni Insurance Company and Omni Indemnity Company. On November 30, 2006, The Hartford completed its divestiture of Omni Insurance Group, Inc., the company's non-standard property and casualty subsidiary, to Independent Insurance Investments, Inc.

On December 7, 2005, Hartford Insurance Company of the Southeast was re-domiciled from Florida to Connecticut.

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100.0

39,829,984

100.0



Total Liabilities & Surplus

Consolidated Balance Sheet (\$000)

| Admitted Assets | 12/31/2012 | 12/31/2011 | 2012 % | 2011 % |
|----------------------------|------------|------------|--------|--------|
| Bonds | 23,840,165 | 24,121,953 | 59.0 | 60.6 |
| Preferred Stock | 259,394 | 305,917 | 0.6 | 0.8 |
| Common Stock | 22,594 | 24,139 | 0.1 | 0.1 |
| Cash & Short-Term Invest | 892,234 | 811,269 | 2.2 | 2.0 |
| Real estate, investment | | | | |
| Derivatives | 71,989 | 82,458 | | |
| Other Non-Affil Inv Asset | 2,330,868 | 1,699,443 | 5.8 | 4.3 |
| Investments in Affiliates | 6,911,202 | 6,689,764 | 17.1 | 16.8 |
| Real Estate, Offices | 201,114 | 159,953 | 0.5 | 0.4 |
| Total Invested Assets | 34,529,559 | 33,894,896 | 85.5 | 85.1 |
| Premium Balances | 3,153,203 | 3,093,324 | 7.8 | 7.8 |
| Accrued Interest | 266,824 | 272,582 | 0.7 | 0.7 |
| Life department | | | | |
| All Other Assets | 2,428,186 | 2,569,181 | 6.0 | 6.5 |
| Total Assets | 40,377,773 | 39,829,984 | 100.0 | 100.0 |
| Liabilities & Surplus | 12/31/2012 | 12/31/2011 | 2012 % | 2011 % |
| Loss & LAE Reserves | 18,216,311 | 18,058,865 | 45.1 | 45.3 |
| Unearned Premiums | 4,694,135 | 4,757,083 | 11.6 | 11.9 |
| Conditional Reserve Funds | 28,040 | 22,698 | 0.1 | 0.1 |
| Derivatives | 167,487 | 218,160 | | |
| Life department | | | | |
| All Other Liabilities | 3,047,126 | 2,984,263 | 7.5 | 7.5 |
| Total Liabilities | 26,153,100 | 26,041,069 | 64.8 | 65.4 |
| Surplus notes | | | | |
| Capital & Assigned Surplus | 5,672,146 | 5,859,440 | 14.0 | 14.7 |
| Unassigned Surplus | 8,552,527 | 7,929,475 | 21.2 | 19.9 |
| | | | | |

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40,377,773



Interim Balance Sheet (\$000)

| Admitted Assets | 03/31/2013 | 06/30/2013 |
|------------------------------|------------|------------|
| Bonds | 33,175,325 | 31,291,548 |
| Preferred Stock | 225,537 | 209,880 |
| Common Stock | 147,042 | 184,214 |
| Cash & Short-Term Invest | 1,121,262 | 1,361,046 |
| Derivatives | 115,975 | 115,093 |
| Other Investments | 2,664,573 | 3,019,679 |
| Total Invested Assets | 37,449,714 | 36,181,461 |
| Premium Balances | 3,309,876 | 3,324,417 |
| Accrued Interest | 283,258 | 272,442 |
| Reinsurance Funds | 462,820 | 425,765 |
| All Other Assets | 2,019,261 | 2,165,404 |
| Total Assets | 43,524,928 | 42,369,489 |
| Liabilities & Surplus | 03/31/2013 | 06/30/2013 |
| Loss & LAE Reserves | 18,085,983 | 18,206,392 |
| Unearned Premiums | 4,791,985 | 4,839,150 |
| Conditional Reserve Funds | 28,040 | 28,040 |
| Derivatives | 199,143 | 171,833 |
| All Other Liabilities | 3,732,119 | 3,394,798 |
| Total Liabilities | 26,837,269 | 26,640,213 |
| Capital & Assigned Surp | 5,726,619 | 5,736,685 |
| Unassigned Surplus | 10,961,040 | 9,992,591 |
| Total Policyholders' Surplus | 16,687,659 | 15,729,276 |
| Total Liabilities & Surplus | 43,524,928 | 42,369,489 |

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Consolidated Summary Of 2012 Operations (\$000)

| Statement of Income | 12/31/2012 | Funds Provided from Operations | 12/31/2012 |
|----------------------------|------------|--------------------------------|------------|
| Premiums earned | 9,890,044 | Premiums collected | 9,761,781 |
| Losses incurred | 5,991,942 | Benefit & loss-related pmts | 5,821,291 |
| LAE incurred | 1,218,239 | | |
| Undwr expenses incurred | 2,862,869 | LAE & undwr expenses paid | 4,108,202 |
| Other expenses incurred | | Other income / expense | |
| Dividends to policyholders | 16,757 | Dividends to policyholders | 21,790 |
| Net underwriting income | -199,762 | Underwriting cash flow | -189,502 |
| | | Net transfer | |
| Net investment income | 1,424,472 | Investment income | 1,564,423 |
| Other income/expense | -138,396 | Other income/expense | -138,396 |
| Pre-tax operating income | 1,086,313 | Pre-tax cash operations | 1,236,525 |
| Realized capital gains | 69,141 | | |
| Income taxes incurred | 265,249 | Income taxes pd (recov) | 103,162 |
| Net income | 890,206 | Net oper cash flow | 1,133,363 |

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Interim Income Statement (\$000)

| | Period Ended 06/30/2013 | Period Ended 06/30/2012 | Increase / Decrease |
|----------------------------|----------------------------|----------------------------|------------------------|
| Premiums earned | 4,877,253 | 4,917,006 | -39,753 |
| Losses incurred | 2,842,461 | 2,914,129 | -71,668 |
| LAE incurred | 591,902 | 596,073 | -4,171 |
| Undwr expenses incurred | 1,420,699 | 1,420,928 | -229 |
| Other expenses incurred | | | |
| Dividends to policyholders | 6,302 | 5,422 | 879 |
| Net underwriting income | 15,889 | -19,547 | 35,435 |
| Net investment income | 721,343 | 710,042 | 11,302 |
| Other income/expense | -23,895 | -54,876 | 30,981 |
| Pre-tax operating income | 713,337 | 635,619 | 77,718 |
| Realized capital gains | 55,512 | 26,224 | 29,288 |
| Income taxes incurred | 141,731 | 125,105 | 16,626 |
| Net income | 627,118 | 536,738 | 90,379 |

Interim Cash Flow (\$000)

| | Period Ended 06/30/2013 | Period Ended 06/30/2012 | Increase / Decrease |
|-----------------------------|----------------------------|----------------------------|------------------------|
| Premiums collected | 4,913,257 | 4,903,942 | 9,315 |
| Benefit & loss-related pmts | 2,766,987 | 2,907,254 | -140,267 |
| LAE & undwr expenses paid | 2,155,951 | 2,102,118 | 53,833 |
| Dividends to policyholders | 9,229 | 11,804 | -2,576 |
| Underwriting cash flow | -18,910 | -117,234 | 98,324 |
| Net transfer | | | |
| Investment income | 791,118 | 768,486 | 22,633 |
| Other income/expense | -23,895 | -54,876 | 30,981 |
| Pre-tax cash operations | 748,313 | 596,376 | 151,938 |
| Income taxes pd (recov) | 258,948 | -2,441 | 261,389 |
| Net oper cash flow | 489,365 | 598,816 | -109,451 |

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