

**FINA 7A97-01 (17455)**  
**Personal Financial Planning**  
**Spring 2018, Session 5**  
**Wednesday, 6:00 to 9:00 p.m.**  
**Prerequisite: FINA 6A35**

*This 1.5-credit elective can count for the Bauer Investment Analysis Certificate.*

**Instructor: Rob Shoss, MBA/JD**  
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**Course objectives:**

To gain a broad understanding of personal financial planning with an emphasis on practical application in the students' lives. This course will also be useful to those who want to pursue careers in financial planning. Course will focus on integral personal financial planning topics with emphasis on investments. Specifically, topics to be addressed include the following: the value of financial planning, estate planning, understanding money, behavioral finance, risk management, retirement accounts, asset allocation, the panoply of investment choices, learning important factors for individual stock selection, and considerations when choosing an investment manager and financial advisor.

**Books to be used:**

*The Ultimate Financial Plan* by Jim Stovall and Tim Maurer (UFP)  
*The Elements of Investing* by Burton Malkiel and Charles Ellis (EOI)  
*Millionaire Teacher* by Andrew Hallam (MT)

**Supplemental reading and websites:**

www.morningstar.com, www.marketwatch.com, www.gurufocus.com, *The Wall Street Journal*, handouts, articles and videos

**Grades:**

25% of grade: Participation, based on deliberate, thoughtful participation. It's quality, not quantity. Participation involves attending, actively engaging in discussions and providing value-added input.

15% of grade: Individual assignment(s) throughout the session.

60% of grade: Developing your own personal financial plan addressing the topics covered during the course.

| <b>Class</b>  | <b>Materials Covered</b>                   | <b>Topics</b>   |
|---------------|--|---|
| <b>Week 1</b> | UFP: Chapters 1-4, 14<br>MT: 1-2, & EOI: 2 | Introduction and why financial planning<br>Value and importance of money<br>How to reach financial goals-debt vs. saving and power of compounding<br>Estate planning                            |
| <b>Week 2</b> | Handouts<br>EOI: Chapter 4                 | What is behavioral finance and why is it important<br>Key to success is avoiding mistakes<br>Guest lecturer on residential real estate  |
| <b>Week 3</b> | UFP: Chapters 5-8                          | Risk management decisions with focus on different types of insurance to control risk<br>Guest lecturer on personal insurance  |
| <b>Week 4</b> | UFP: Chapters 10-13                        | Retirement planning and maximizing retirement options<br>Education planning<br>Deciding between tax vs. tax-exempt investments<br>Guest lecturer on retirement plans and education saving plans |
| <b>Week 5</b> | Video, Handouts                            | Examining the spectrum of investment choices and the pros and cons of each selection<br>Understanding stocks, bonds, mutual funds,  |

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|---------------|--|---|
|               |  | ETFs, alternatives and commodities<br>Guest lecturer on private investments   |
| <b>Week 6</b> | EOI: Chapter 2, 3, 5, 6<br>MT: Chapter 5 | Making asset allocation decisions<br>Considering passive vs. active management, international vs. domestic choices, different investment styles and capitalization<br>Importance of diversification,<br>Rebalancing and dollar-cost averaging |
| <b>Week 7</b> | Handouts                                 | Learning about individual stock selection<br>analysis<br>Considerations when choosing active managers<br>Understanding the role of and selecting financial advisors   |
| <b>Week 8</b> |  | Project Presentations   |