# FINA 7341/SECTION 18188

# COMMERCIAL BANK MANAGEMENT

**FALL 2013, W 6-9 PM, 110 CBB**

**Instructor: CHARLES GUEZ, Ph.D.**

**Office: 302 G, UCBB**

**Office Hours: By Appointment**

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1. **REQUIRED READING**:

**Book: 1. Bank Management**

**Timothy W. Koch and S. Scott MacDonald,**

**South-Western Cengage Learning, 7th Ed.**

**2. Wall Street Journal, MUST read everyday**

**REQUIRED TOOL: BRING FINANCIAL CALCULATOR TO EVERY CLASS, INCLUDING EXAMS. BRING RED SCANTRON FOR ALL EXAMS.**

**IMPORTANT ITEM:**

**GUEST LECTURERS ARE INVITED FOR THE BENEFIT OF THE STUDENTS. THESE ARE VERY IMPORTANT AND SUCCESSFUL BUSINESS EXECUTIVES WHO VOLUNTEER THEIR TIME AND EXPERTISE. CLASSES ON THOSE DAYS ARE MANDATORY AND THE SUBJECT MATTERS DISCUSSED IN THOSE PRESENTATIONS MAY BE INCLUDED IN THE EXAMS.**

1. **COURSE OBJECTIVES : Primary objective is to present to the students the role Financial Markets play in the Economy. And, to describe and study all Financial Markets domestically and internationally.**
2. **Academic Honesty**:

The University of Houston Academic Honesty Policy is strictly enforced by the C. T. Bauer College of Business.  No violations of this policy will be tolerated in this course.  A discussion of the policy is included in the University of Houston Student Handbook, <http://www.uh.edu/dos/hdbk/acad/achonpol.html>. Students are expected to be familiar with this policy.

1. **Accommodations for Students with Disabilities**:

The C. T. Bauer College of Business would like to help students who have disabilities achieve their highest potential. To this end, in order to receive academic accommodations, students must register with the Center for Students with Disabilities (CSD) (telephone 713-743-5400), and present approved accommodation documentation to their instructors in a timely manner.

1. **STUDENT EVALUATION**
2. **Exams**: (3 mid-term exams @ 100 points each(300 points).

Exams will be multiple choice questions including theory as well as problems**.** Will cover most recent material covered from book and class.

1. **Project: ( 1** project- 80 points): Major Power Point Presentation by Groups.
2. **Contribution and Professional Conduct:** (20 points)

In accordance with the University’s Student Handbook, students in this class are expected to conduct themselves in a manner that is conducive to a learning environment (<http://www.uh.edu/dos/hdbk/slpolicies/expectations.html>). The contribution and professional conduct grade in this class is based upon the following tenets of the Handbook:

* **Be respectful:** Respect the learning/classroom environment and the dignity and rights of all persons. Be tolerant of differing opinions.
* **Be Courteous/Considerate:** Extend courtesy in discourse. Please do not interrupt speakers. Avoid distractions such as cell phones, beepers, and irrelevant discussions.
* **Be informed:** Familiarize yourself with the course and instructor expectations. Read the course Syllabus and other information posted on Blackboard.
* **Be punctual:** Attend classes regularly and on time. Instead of closing your notebook early, listen carefully to information given near the end of class; summary statements and instructions may be important. Moreover, leaving class early distracts from a lecture.
* **Be Participative/Curious:** Contribute and participate in class discussions; display interest during class by raising thoughtful and relevant questions that enrich discussions.
* **Be communicative:** Interact with the instructor and discuss assignments, grading and subject matter. Express complaints and concerns in a calm and respectful manner.

1. **Assignment of Grades**

Your grade in this course will be based upon the total number of points you earn during the semester. The following distribution for the assignment of grades will be strictly adhered to.

A 400-370 C+ 319-307

A- 369-360 C 306-290

B+ 359-347 C- 289-280

B 346-330 D 279-240

B- 329-320 F 230-0

**SCHEDULE**

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8/28/13 ORIENTATION

CHAP 1: BANKING & THE FIN’L SERVICES INDUSTRY

CHAP 2: GOV’T POLICIES & REGULATION

9/4/12 NO CLASS

9/11/13 CHAP 3: ANALYZING BANK PERFORMANCE

CHAP 4: MANAGING NONINTEREST INCOME & NONINTEREST EXPENSES

9/18/13 EXAM 1,

CHAP 6: PRICING FIXED INCOME SECURITIES

9/25/13 CHAP 8: MANAGING INTEREST RATE RISK: DURATION

CHAP 7: ASSET-LIABILITY MANAGING INTEREST RATE RISK: GAP

10/2/13 CHAP 13: OVERVIEW OF CREDIT POLICY

CHAP 14: EVALUATING COMM’L LOANS & MANAGING CREDIT RISK

CHAP 15: EVALUATING CONSUMER LOANS.

10/9/13 GUEST LECTURER: JIM RECER, SENIOR EVP, BBVA/COMPASS BANK

ERIC ENSMANN, EVP, BBVA/COMPASS

CREDIT DECISION & STRATEGY OF BBVA/COMPASS BANK

10/16/13 EXAM 2,

CHAP 12: THE EFFECTIVE USE OF CAPITAL

10/23/13 BANKING ROUND TABLE: CHALLENGES FACING THE BANKING INDUSTRY

HOSTED BY LATHA RAMCHAND, Ph.D., DEAN BAUER COLLEGE

PARTICIPANTS:

BBVA/COMPASS BANK: JIM RECER

CITI: CLINTON GERST

COMERICA BANK: DOWNEY BRIDGWATER

FROST BANK: DAVID LePORI

JPMORGAN-CHASE: TERRY HILL

INTEGRITY BANK: CHARLES M (MACK) NEFF, JR.

PROSPERITY BANK: CHRIS BAGLEY

10/30/13 WMCC

11/6/13 INTERNATIONAL TRADE AND FINANCE

11/13/13 The Honorable Eduardo Aguirre

U.S. Ambassador to Spain and Andorra (Ret.)

Chairman & CEO, Atlantic Partners Group, L.L.C.

11/20/13 WSJ PRESENTATIONS, UNDERGRADUATES

MBA PRESENTATION

11/27/13 THANKSGIVING, NO CLASS

12/4/13 EXAM 3

**This Syllabus may be modified as needed during the semester. Any changes will be posted on Blackboard.**