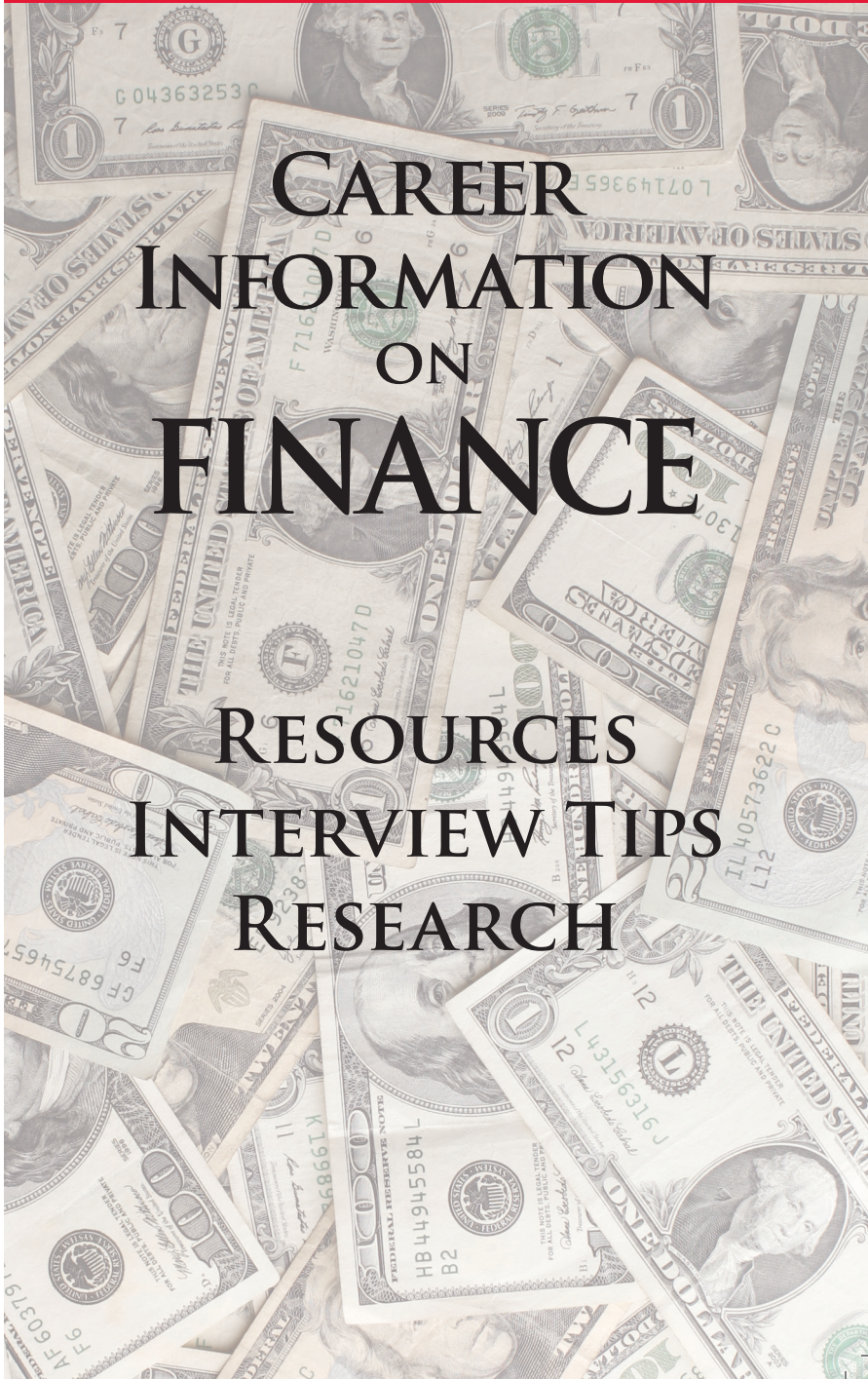


UNIVERSITY of HOUSTON

ROCKWELL CAREER CENTER



CAREER  
INFORMATION  
ON  
FINANCE

RESOURCES  
INTERVIEW TIPS  
RESEARCH

**INTERVIEW QUESTIONS FOR FINANCE**

How do you value a business?

Tell me about a deal that interests you, and why? Why should we hire you?

Sell me on a stock idea.

How would you structure a particular transaction? Tell me about a time when a deal went against you. What did you do?

If I gave you \$1 million to invest, what would you do with it, and why?

Can you explain the difference between a straddle and a strangle?

How do you handle stressful situations?

How would you streamline the financial structure of a particular business?

How does free cash flow differ from other measures of cash flow?

What do you think the Fed will do at the next meeting, and why?

What are your strengths and weaknesses? What are the different valuation methods? What is 13/16?

What is Libor? What is Libor's current level?

**FOR MORE INFORMATION ABOUT FINANCE AT THE  
C. T. BAUER COLLEGE OF BUSINESS**

For questions related to graduate business degrees, visit:  
<http://www.bauer.uh.edu/graduate-studies/index.php>

For questions related to Bauer Business Student Activities, visit:  
[www.bauer.uh.edu/bsa](http://www.bauer.uh.edu/bsa)

For research and reference services with your M.D. Anderson librarian, contact  
Loretta Wallace at [lw Wallace3@uh.edu](mailto:lw Wallace3@uh.edu) or call 713-743-9775.

For additional information on Finance, contact Leanne Atwater:  
[leatwater@uh.edu](mailto:leatwater@uh.edu)

UNIVERSITY of HOUSTON

ROCKWELL CAREER CENTER

MBA/MSF Career Development Team  
2nd Floor, Cemo Hall

Phone: 832-842-6120

Fax: 713-743-4591

E-mail: [hirebauer@bauer.uh.edu](mailto:hirebauer@bauer.uh.edu)

Finance encompasses any business activity that includes the origination, marketing or management of cash and money surrogates through a variety of capital accounts, instruments and markets created for transacting and trading assets, liabilities and risks.

## FUNCTIONAL AREAS OF FINANCE

### COMMERCIAL BANKING

Career options include: Credit Analyst, Loan Officer, Trust Officer, Branch Manager and Mortgage Banker

### CORPORATE FINANCE

Career options include Treasurer, Financial Analyst, Credit Manager, Cash Manager, Investor Relations, Internal Audit, Controller and Tax.

### FINANCIAL PLANNING

Careers helping people with savings, investments, retirement planning, insurance, college funding and estate planning.

### HEDGE FUND

Career options include: trader, portfolio manager, stock analyst, risk manager and research analyst.

### INSURANCE

Careers include Agents and Brokers, Claims Adjusters, Risk Managers, Underwriters

### INVESTMENT BANKING

Career options include: Industry Research Analyst, Capital Markets, Mergers and Acquisitions, Project Finance, Institutional Sales, Trading, Derivatives, Advisory, Public Finance, Structured Finance and Project Finance.

### MONEY MANAGEMENT

Careers include Portfolio Management, Marketing, Risk Management, Investment Advisory, Mutual Fund Analyst, and Hedge Fund Principal/Trader.

### PRIVATE EQUITY

Career options include Venture Capital, Real Estate, Leveraged Buyouts and Mezzanine Funds and Secondary/Fund of Funds.

### REAL ESTATE FINANCE

Career options include Residential Broker, Commercial Sales, Real Estate Appraisal, Property Management, Investment Banking, Development and Construction.

## SKILLS & ABILITIES:

Quantitative Skills	Writing Skills	Initiative
Analytical Skills	Modeling Skills	Problem Solving Skills
Attention to Details	Adaptability/Flexibility	Understand Accounting Principles
Ability to Influence/Persuade	Decision Making Skills	Understand Business Drivers
Communication Skills	Valuation Skills	
	Ability to Synthesize	

## FINANCE RECRUITING TIMELINE

*(timing may differ according to firm and position)*

### CORPORATE PRESENTATIONS

September–November

### COMPANY VISITS

October–November

### INFORMATIONAL INTERVIEWS

November–December

### RÉSUMÉ DROPS

December

### CLOSED LIST

December–January

### INTERVIEWS (ON AND OFF CAMPUS)

January

### SECOND AND THIRD ROUND INTERVIEWS

February

### OFFERS EXTENDED

February–March

## RESOURCES FOR FINANCE

### ORGANIZATIONS

American Academy of  
Financial Management  
American Real Estate  
& Urban Economics Association  
CFA Institute  
Risk and Insurance  
Management Society  
Financial Planning Association  
Investment Management  
Consultants Association

### RESEARCH/JOURNALS

Wall Street Journal  
Bloomberg News  
The Economist  
Institutional Investor  
The Daily Deal  
Commercial Property News  
Corporate Finance Journal

For more information on Finance careers, check out  
Career Beam via Bauer Gateway at [www.hirebauer.com](http://www.hirebauer.com).