

**MBA/MSF Interview Questions**  
**Management Information Systems/Business Analysis/IT Consulting**

- Why this organization? Why this industry? Why this position? What do you think this job is about?
- What are your main areas of interest in this position?
- Why should we hire you?
- If after six months you are not satisfied with your employment here, how would you handle your exit strategy?
- Tell me about a time you had to work on a project with a difficult team member.
- What is your biggest failure?
- How much do you know? How I can use you on my team?
- What makes you billable?
- Give me an example of a time when you were tasked with something that you had no idea how to do?
- List three aspects, skills, or experiences of yours to tell me about.
- Walk me through an implementation of a project from beginning to end.
- What makes you think you are qualified for this position?
- When given a problem, what is your thought process? How would you solve it, in general?
- What are the new trends you see in MIS/IT?
- How will you deal with a hybrid team and maintain high integrity?
- Tell us something unique about yourself?
- How do you define a "difficult" customer?
- Name the top 5 organizations in the Fortune 100 and tell me the reasons each company is successful.
- I spend a little time each day doing things to make my job a little easier or more organized, but most of my day is spent managing projects or fire-fighting. If you had to choose between managing a project or planning the processes that make your job easier, on which would you spend most of your time?
- From a leadership perspective, how would you handle two employees who had to work together on a project, but who each had very different ideas about how to go about it?
- Your boss is out of town you will have to make an out of policy decision for a customer. What do you do?
- When is risk identified in a project/product life cycle?
- What are three strengths that you feel you could bring to this company?

- How do you deal with time management?
- Tell me about a time that you had to handle multiple tasks / projects at once.
- If you could be any animal, what would it be and why?
- Describe a time you had to communicate with someone from another part of the world.
- Who are some of our main competitors?
- When was the last time you failed?
- What steps have you taken to acquaint yourself with your chosen profession?
- What specific technologies do you have a working knowledge of and through what experience(s) were you able to gain this knowledge?
- What is the process of managing risks? Are there any tools you use?
- What is your methodology for managing projects? Do you follow any specific processes?
- Tell me about a time when it was necessary for you to clearly communicate technical information to an audience.