

UNIVERSITY of **HOUSTON** | BAUER

Rockwell Career Center

MBA/MSF Interview Questions Consulting

- Tell me about yourself.
- What makes you billable?
- Name one reason you would be hesitant to accept our job offer.
- What do you know about our practice?
- What have you seen so far at our company that you feel should change?
- Where do you see yourself in five years?
- What are you most proud of on your resume?
- GPA – what does it say about you?
- Why did you choose Bauer?
- What are your goals that you feel will be reached through employment with us?
- Why should I hire you in a down economy? What is the basis for my investment of \$200K in you, when, it is likely that the return will not come in this economic cycle?
- Name a time when you introduced a new idea to the team and the result.
- What would you like to change about yourself?
- Name a time you had to convince or persuade someone.
- Name a time where you asked for feedback to improve your work.
- How do you manage ambiguity?
- How do you work through multiple deadlines?
- How would you describe yourself as a professional?
- Where do you think you can improve?
- How would people describe you?
- What shortcomings do you identify in yourself?
- How do you make yourself feel better on a lousy day?
- Tell me a time in your life you had taken on a leadership role and failed. What were the lessons you learned from it?
- Tell me about your view on fluctuation on Euro.
- Through the conversation with your clients, how can you find out their problems?

Cases/Brain Teasers:

- Estimate the cost-effectiveness of a mobile healthcare platform in rural Africa and recommend an investment decision.
- How would you convey information to the CEO versus someone lower down in the company?
- How many ridges are on the outside of a quarter?
- How many gas stations are there in Mexico?
- There's a utility company seeking to increase their market share by 300,000 consumers over the next

3-5 years. They're looking to buy a Customer Relationship Management System and have come to you to choose which one to purchase. Share your thought process as you consider this decision.

- A mobile phone company with coverage over three states wants to upgrade its Customer Relationship Management system. How should it go about this?
- How should we restructure a telecommunications company with rising costs and falling customer service reviews?