# Lecture 8 Models for Censored and Truncated Data - Tobit Model

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#### Censored and Truncated Data

• In some data sets we do not observe values above or below a certain magnitude, due to a censoring or truncation mechanism.

#### **Examples**:

- A central bank intervenes to stop an exchange rate falling below or going above certain levels.
- Dividends paid by a company may remain zero until earnings reach some threshold value.
- A government imposes price controls on some goods.
- A survey of only working women, ignoring non-working women.

In these situations, the observed data consists of a combination of measurements of some underlying *latent variable* and observations that arise when the censoring/truncation mechanism is applied. <sup>2</sup>

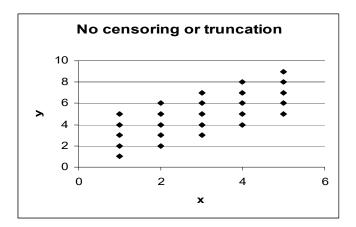
## Censored and Truncated Data: Definitions

- *Y* is **censored** when we observe *X* for all observations, but we only know the true value of *Y* for a restricted range of observations. Values of *Y* in a certain range are reported as a single value or there is significant clustering around a value, say 0.
- If Y = k or Y > k for all  $Y \Rightarrow Y$  is censored from below or left-censored.
- If Y = k or Y < k for all  $Y \Rightarrow Y$  is censored from above or right-censored.

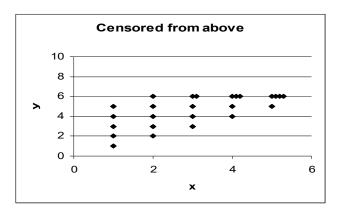
We usually think of an uncensored Y,  $Y^*$ , the true value of Y when the censoring mechanism is not applied. We typically have all the observations for  $\{Y,X\}$ , but not  $\{Y^*,X\}$ .

• Y is **truncated** when we only observe X for observations where Y would not be censored. We do not have a full sample for  $\{Y, X\}$ , we exclude observations based on characteristics of Y.

# Censored and Truncated Data: Example 1



• We observe the full range of Y and the full range of X.

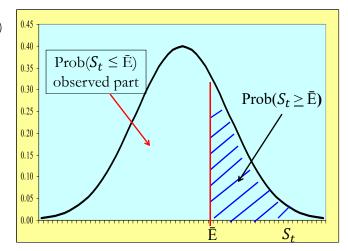


• If  $Y \ge 6$ , we do not know its exact value.

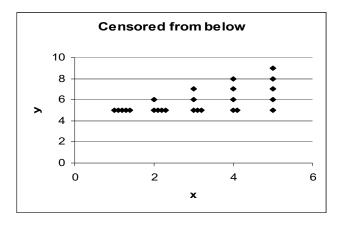
**Example**: A Central Bank intervenes if the exchange rate,  $S_t$ , hits the band's upper limit. Thus, if  $S_t \ge \bar{\mathbb{E}} \implies S_t = \bar{\mathbb{E}}$ 

# Censored and Truncated Data: Example 2

 $\mathrm{Pdf}(S_t)$ 



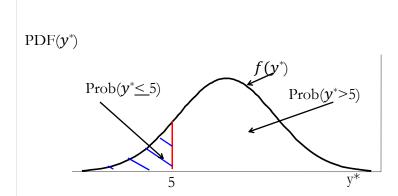
• The pdf of the exchange rate,  $S_t$ , is a mixture of discrete (mass at  $S_t$ = $\bar{\rm E}$ ) and continuous (Prob[ $S_t$  <  $\bar{\rm E}$ ]) distributions.



• If  $Y \le 5$ , we do not know its exact value.

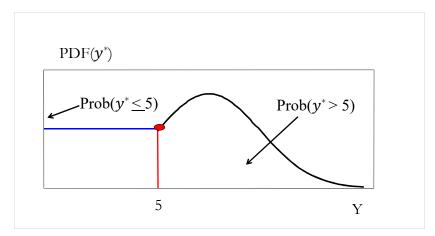
**Example**: A Central Bank intervenes if the exchange rate hits the band's lower limit. Thus, if  $S_t \leq \bar{E}$   $\Rightarrow S_t = \bar{E}$ 

# Censored and Truncated Data: Example 3



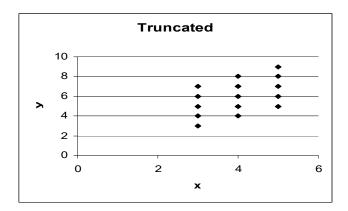
• The pdf of the observable variable, y, is a mixture of discrete (prob. mass at Y=5) and continuous ( $Prob[y^*>5]$ ) distributions.

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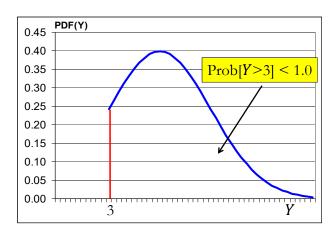


• Under censoring we assign the full probability in the censored region to the censoring point, 5.

Censored and Truncated Data: Example 4



• If Y < 3, the value of X (or Y) is unknown. *(Truncation from below.)* **Example**: If a family's income is below certain level, we have no information about the family's characteristics.



• Under data censoring, the censored distribution is a combination of a pmf plus a pdf. They add up to 1. We have a different situation under truncation. To create a pdf for Y we will use a conditional pdf.

## **Censored Normal**

• Moments:

Let 
$$y^* \sim N(\mu^*, \sigma^2)$$
 and  $\alpha = \frac{(c - \mu^*)}{\sigma}$ . Then

- Data:

$$y_i = y_i^*$$
 if  $y_i^* \ge c$   
=  $c$  if  $y_i^* \le c$ 

- Prob
$$(y = c \mid x)$$
 = Prob $(y^* \le c \mid x)$  = Prob $\left[\frac{(y^* - \mu^*)}{\sigma} \le \frac{(c - \mu^*)}{\sigma} \mid x\right]$   
= Prob $\left[z \le \frac{(c - \mu^*)}{\sigma} \mid x\right] = \Phi(\alpha)$ 

- 
$$Prob(y > c \mid x) = Prob(y^* > c \mid x) = 1 - \Phi(\alpha)$$

- First Moment

- Conditional:  $E[y | y^* > c] = \mu^* + \sigma \lambda(\alpha)$ 

- Unconditional:  $E[y] = \Phi(\alpha) c + (1 - \Phi(\alpha)) [\mu^* + \sigma \lambda(\alpha)]_{12}$ 

#### **Censored Normal**

• To get the first moment, we use a useful result –proven later- for a truncated normal distribution. If v is a standard normal variable and the truncation is from below at c, a constant, then

$$E[v \mid v > c) = F^{-1}f = \frac{\phi(c)}{1 - \Phi(c)} = \frac{\phi(-c)}{\Phi(-c)}$$

In our conditional model,  $c = -(x_i'\beta)$ . (Note that the expectation is also conditioned on x, thus x is treated as a constant.).

Note: The ratio  $F^{-1}f$  (a pdf divided by a CDF) is called *Inverse Mill's ratio*, usually denoted by  $\lambda(.)$  –the *hazard function*. If the truncation is from above:

$$\lambda(c) = \frac{\phi(c)}{1 - \Phi(c)}$$

## **Censored Normal**

- Moments (continuation):
- Unconditional first moment:

$$E[y] = \Phi(\alpha) c + (1 - \Phi(\alpha)) [\mu^* + \sigma \lambda(\alpha)]$$

If 
$$c = 0 \Rightarrow E[y] = (1 - \Phi(\alpha)) \left[\mu^* + \sigma \lambda(\alpha)\right] \qquad (\alpha = \frac{(c - \mu^*)}{\sigma})$$
$$= \Phi(\frac{\mu^*}{\sigma}) \left[\mu^* + \sigma \lambda(\alpha)\right]$$

- Second Moment

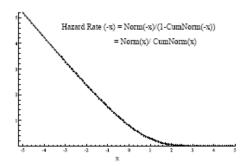
$$Var[y^* | y > c] = \sigma^2 * [1 - \Phi(\alpha)] * [(1 - \delta) + (\lambda - \alpha)^2 \Phi(\alpha)]$$
where  $\delta = \lambda * [\lambda - \alpha]$   $0 \le \delta \le 1$ 

## Censored Normal - Hazard Function

• The moments depend on  $\lambda(c)$ , the Inverse Mill's ratio or hazard rate evaluated at c:

$$\lambda(c) = \frac{\phi(c)}{1 - \Phi(c)} = \frac{\phi(-c)}{\Phi(-c)}$$

It is a monotonic function that begins at zero (when  $c = -\infty$ ) and asymptotes at infinity (when  $c = \infty$ ). See plot below for (-c).



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#### **Truncated Normal**

• Moments:

Let 
$$y^* \sim N(\mu^*, \sigma^2)$$
 and  $\alpha = \frac{(c - \mu^*)}{\sigma}$ .

- First moment:

$$E[y^*|y>c] = \mu^* + \sigma \lambda(\alpha) \le This$$
 is the truncated regression.

 $\Rightarrow$  If  $\mu > 0$  and the truncation is from below –i.e.,  $\lambda(\alpha) > 0$ –, the mean of the truncated variable is greater than the original mean

Note: For the standard normal distribution  $\lambda(\alpha)$  is the mean of the truncated distribution.

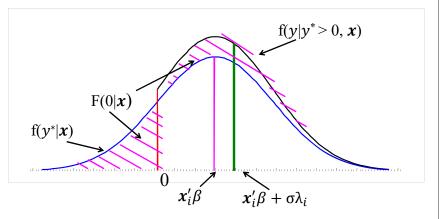
- Second moment:

- 
$$\operatorname{Var}[y^* | y > c] = \sigma^2[1 - \delta(\alpha)]$$
 where  $\delta(\alpha) = \lambda(\alpha) [\lambda(\alpha) - \alpha]$ 

 $\Rightarrow$  Truncation reduces variance! This result is general, it applies to upper or lower truncation given that  $0 \le \delta(\alpha) \le 1$ 

## **Truncated Normal**

Model:  $y_i^* = x_i'\beta + \varepsilon_i$ Observed Data:  $y_i = y_i^* | y_i^* > 0$ 



• Truncated regression model:

 $E[y_i|y_i^*>0,x_i]=x_i'\beta+\sigma\lambda_i$ 

# Censored and Truncated Data: Intuition

- To model the relation between the observed y and x, we consider a latent variable  $y^*$  that is subject to censoring/truncation. A change in x affects y only through the effect of x on  $y^*$ .
- Model the true, latent variable:  $y_i^* = f(x_i) = x_i'\beta + \varepsilon_i$
- Observed Variable:  $y_i = h(y_i^*)$
- Q: What is this latent variable?

Considered the variable "Dividends paid last quarter"?

- For all the respondents with y = 0 (*left censored from below*), we think of a latent variable for "excess cash" that underlies "dividends paid last quarter." Extremely cash poor would pay negative dividends if that were possible.

## Censored and Truncated Data: Problems

- In the presence of censoring/truncation, we have a dependent variable,  $y_i$ , with special attribute(s):
  - (1) constrained and
  - (2) clustered of observations at the constraint.

#### **Examples**:

- Consumption (1, not 2)
- Wage changes (2, not 1)
- Labor supply (1 & 2)
- These attributes create problems for the linear model.

## Censored and Truncated Data: Problems

• Censoring in a regression framework (from Ruud).

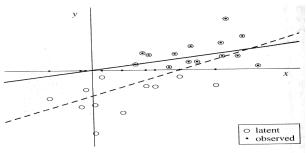


Figure 28.2 Censored regression.

- If y is constrained and if there is clustering
  - OLS on the complete sample biased and inconsistent.
  - OLS on the unclustered part biased and inconsistent.

## **Data Censoring and Corner Solutions**

• The dependent variable is partly continuous, but with positive mass at one or more points.

Two different cases:

- (1) **Data censoring** (from above or below)
  - Surveys for wealth (upper category \$250,000 or more)
  - Duration in unemployment
  - Demand for stadium tickets
- $\Rightarrow$   $y_i^*$  is not observed because of constraints, selection technique or measuring method (data problem)
- We are interested in the effect of  $x_k$  on  $y_i^*$ :  $E(y_i^*|x_i)$ .  $\Rightarrow y_i^* = x_i'\beta + \varepsilon_i$ ,  $\beta_k$  measures the effect of a change of  $x_k$  on  $y_i^*$ .

# **Data Censoring and Corner Solutions**

- (2) Corner solutions: A significant fraction the data has zero value.
- Hours worked by married women: Many married women do not work –i.e, zero worked hours are reported.
  - Luxury goods, charitable donations, alcohol consumption, etc.
- $\Rightarrow y_i^*$  cannot be observed because of the nature of topic.
- Contrast to data censoring: Observing the dependent variable is not a problem (For modeling, we will use a latent model,  $y_i^*$ .)
- We are interested in  $E(y_i|x_i)$ , we want to study the effect of a change in education on y, hours worked by married women.
  - $\Rightarrow$  If  $y_i^* = x_i'\beta + \varepsilon_i$ ,  $\beta_k$  is not what we are interested.

#### **Corner Solutions**

- These data sets are typical of microeconomics. We think of these data sets as a result of utility maximization problems with two decisions:
- (1) Do something or not (work or not, buy IBM or not, donate or not)  $\Rightarrow$  The **participation** decision: A binary choice problem ( $y_i = 0$  or  $y_i > 0$ ).
- (2) How much we do something (how many hours married women work, how much to invest on IBM, how much to donate to charity).
- $\Rightarrow$  The **amount** decision: This a truncated sample problem (how much  $y_i$  is, if  $y_i > 0$ ).

Note: Last class, we have gone over this type of data, when the decision amount was a "count." (a hurdle model).

# Tobit Model (Censored Normal Regression)

**Example:** We are interested on the effect of education,  $\boldsymbol{x}$ , on the married women's hours worked,  $y_i$ .

- A model for the latent variable y\*, which is only partially observed:

$$y_i^* = \beta_0 + \beta_1 x_i + \varepsilon_i = x_i' \beta + \varepsilon_i,$$
  $\varepsilon_i \sim N(0, \sigma^2)$ 

- Data (truncated sample)
  - If  $y_i^* > 0$   $\Rightarrow y_i = \text{Actual hours worked} = y_i^* = x_i'\beta + \varepsilon_i$ .
  - If  $y_i^* \le 0$   $\Rightarrow y_i = 0$  ( $y_i^*$  can be negative, but if it is,  $y_i = 0$ )
- Probability Model  $-\epsilon_i \sim N(0, \sigma^2)$
- Prob $(y=0 \mid \mathbf{x}) = P(y^* \le 0 \mid \mathbf{x}) = P[(y^* \mathbf{X}\boldsymbol{\beta})/\sigma \le (0 \mathbf{X}\boldsymbol{\beta})/\sigma \mid \mathbf{x}]$ =  $P(z \le -\mathbf{X}\boldsymbol{\beta}/\sigma \mid \mathbf{x}) = \Phi(-\mathbf{X}\boldsymbol{\beta}/\sigma) = 1 - \Phi(\mathbf{X}\boldsymbol{\beta}/\sigma)$
- Prob $(y>0 | x) = P(y^* > 0 | x) = 1 \Phi(-X\beta/\sigma) = \Phi(X\beta/\sigma)$

# Tobit Model (Censored Normal Regression)

- Expectations of interest:
  - Unconditional Expectation

$$E[y_i | \mathbf{x}_i] = P(y_i > 0 | \mathbf{x}_i) * E[y_i | y_i > 0, \mathbf{x}_i] + Prob(y_i = 0 | \mathbf{x}_i) * 0$$

$$= P(y_i > 0 | \mathbf{x}_i) * E[y_i | y_i > 0, \mathbf{x}_i]$$

$$= \Phi(\mathbf{x}_i' \boldsymbol{\beta}/\sigma) * E[y_i | y_i > 0, \mathbf{x}_i]$$

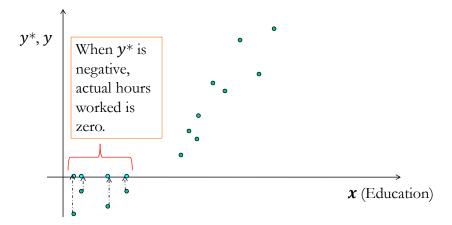
-Conditional Expectation (Recall: 
$$E[y_i | y_i^* > c, x_i] = \mu^* + \sigma \lambda(\alpha)$$
)  
 $E[y_i | y_i > 0, x_i] = x_i' \beta + \sigma \lambda(x_i' \beta)$ 

<u>Remark</u>: The presented Tobit model –also called *Type I Tobit Model*- can be written as a combination of two models:

- (1) A Probit model: It determines whether y = 0 (No) or y > 0 (Yes).
- (2) A truncated regression model for y > 0.

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# Tobit Model – Sample Data



- Expectations of interest:

$$E[y_i | x_i], E[y_i | y_i > 0, x_i].$$
  
 $E[y_i^* | x_i]$ 

## **Tobit Model - OLS**

• Suppose we do OLS, only for the part of the sample with  $y_i > 0$ . The estimated model:

$$y_i = \mathbf{x}_i' \mathbf{\beta} + v_i$$
 for  $y_i > 0$ 

- Let's look at the density of  $v_i$ ,  $f_v(.)$ , which must integrate to 1:

$$\int_{-x_i'\beta}^{\infty} f_{\upsilon}(\eta) d\eta = 1$$

- The  $\varepsilon_i$ 's density, normal by assumption in the Tobit Model:

$$\int_{-x_i'\beta}^{\infty} f_{\varepsilon}(\eta) d\eta = F_i = \int_{-\infty}^{x_i'\beta} f_{\varepsilon}(\eta) d\eta = \int_{-\infty}^{x_i'\beta} \frac{1}{\sqrt{2\pi\sigma^2}} e^{-\frac{1}{2}(\frac{\eta}{\sigma})^2}$$

- Then,  $f_v(.)$  can be written as:

$$f_{\nu} = F_{i}^{-1} f_{\varepsilon} = F_{i}^{-1} \frac{1}{\sqrt{2\pi\sigma^{2}}} e^{-\frac{1}{2}(\frac{\nu_{i}}{\sigma})^{2}}$$

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## **Tobit Model - OLS**

• The pdf of  $v_i$  and the pdf of  $\varepsilon_i$  are different. In particular, The  $\varepsilon_i$ 's density, normal by assumption in the Tobit Model:

$$\begin{split} E[\upsilon_{i}] &= \int_{-x_{i}'\beta}^{\infty} \eta f_{\upsilon}(\eta) d\eta = F_{i}^{-1} \int_{-x_{i}'\beta}^{\infty} \eta f_{\varepsilon}(\eta) d\eta \\ &= F_{i}^{-1} \int_{-x_{i}'\beta}^{\infty} \eta \frac{1}{\sqrt{2\pi\sigma^{2}}} e^{-\frac{1}{2}(\frac{\eta}{\sigma})^{2}} d\eta = F_{i}^{-1} \int_{-x_{i}'\beta}^{\infty} \frac{\eta}{\sigma} \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}(\frac{\eta}{\sigma})^{2}} d\eta \\ &= F_{i}^{-1} [-\sigma f_{\varepsilon}(\eta)]_{-x_{i}'\beta}^{\infty} & \text{integration by substitution} \\ &= \sigma F_{i}^{-1} f_{i} \neq 0 \qquad (f_{i} = f_{\varepsilon}(x_{i}'\beta)) \end{split}$$

- Then,  $E[v_i | \mathbf{x}_i] = \sigma F_i^{-1} f_i = \sigma \lambda(\mathbf{x}_i' \boldsymbol{\beta}) \neq 0$  (& it depends on  $\mathbf{x}_i' \boldsymbol{\beta}$ )  $\Rightarrow E[y_i | y_i > 0, \mathbf{x}_i' \boldsymbol{\beta}] = \mathbf{x}_i' \boldsymbol{\beta} + \sigma \lambda(\mathbf{x}_i' \boldsymbol{\beta})$ 

⇒ OLS in truncated part is *biased* (omitted variables problem).

#### **Tobit Model - OLS**

- OLS in truncated part only is *biased*. We have an omitted variables problem. With a bit more work, we can show OLS is inconsistent too (show it!)
- Also  $E[v_i^2 | \mathbf{x}] = \sigma^2 \sigma^2 x_i' \boldsymbol{\beta} * \lambda(x_i' \boldsymbol{\beta})$
- $\Rightarrow$  The error term, v, not only has non-zero mean but it is also heteroskedastic.

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#### **Tobit Model - NLLS**

• Now, we can write

$$y_i = E[y_i | y_i > 0, x_i] + \varepsilon_i = x_i' \boldsymbol{\beta} + \sigma \lambda(x_i' \boldsymbol{\beta}) + \varepsilon_i, \text{ for } y_i > 0.$$

- There is a non-linear relation between  $x_i$  on  $y_i$ . NLLS is a possibility here, though we need a consistent estimator of  $\boldsymbol{\beta}$  to evaluate  $\lambda(x_i'\boldsymbol{\beta})$  and it is not clear where to get it. Since we have heteroscedasticity, we need to allow for it. Weighted NLLS may work well.

Note: A non-linear relation appears even if all observations are used (positive and negative values of  $y_i$ ):

$$E[y_i | \mathbf{x}_i] = P(y_i^* > 0 | \mathbf{x}_i) * E(y_i^* | y_i > 0, \mathbf{x}_i) = F_i * (\mathbf{x}_i' \boldsymbol{\beta} + \sigma F_i^{-1} f_i)$$
$$= \Phi(\mathbf{x}_i' \boldsymbol{\beta}) * \{\mathbf{x}_i' \boldsymbol{\beta} + \sigma \phi(\mathbf{x}_i' \boldsymbol{\beta})\}$$

#### **Tobit Model: Estimation**

- Given our assumption for  $\varepsilon_i$ , we do ML estimation.
- For women who are working, we have  $y_i^* > 0 \implies y_i > 0$ . Then,  $\varepsilon_i = y_i (\beta_0 + \beta_1 x_i)$
- ⇒ Likelihood function for a working woman is given by:

$$L_{i} = \frac{1}{\sqrt{2\pi\sigma^{2}}} e^{-\frac{1}{2} \frac{(y_{i} - \beta_{0} - \beta_{1} x_{i})^{2}}{\sigma^{2}}} = \frac{1}{\sigma} \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2} \frac{(y_{i} - \beta_{0} - \beta_{1} x_{i})^{2}}{\sigma^{2}}}$$
$$= \frac{1}{\sigma} \phi (\frac{y_{i} - \beta_{0} - \beta_{1} x_{i}}{\sigma})$$

• For women who are not working, we have  $y_i^* \le 0 \implies y_i = 0$ .

$$\Rightarrow L_{i} = P(y_{i}^{*} \leq 0) = P(\beta_{0} + \beta_{1} x_{i} + \varepsilon_{i} \leq 0)$$

$$= P(\varepsilon_{i} \leq -(\beta_{0} + \beta_{1} x_{i})) = P(\frac{\varepsilon_{i}}{\sigma} \leq -\frac{\beta_{0} + \beta_{1} x_{i}}{\sigma})$$

$$= \Phi\left(-\frac{\beta_{0} + \beta_{1} x_{i}}{\sigma}\right) = 1 - \Phi\left(\frac{\beta_{0} + \beta_{1} x_{i}}{\sigma}\right)$$

**Tobit Model: Estimation** 

• Summary,

$$L_{i} = \frac{1}{\sigma} \phi(\frac{y_{i} - \beta_{0} - \beta_{1} x_{i}}{\sigma}) \qquad \text{if } y_{i}^{*} > 0.$$

$$= 1 - \Phi(\frac{\beta_{0} + \beta_{1} x_{i}}{\sigma}) \qquad \text{if } y_{i}^{*} \leq 0.$$

- We have a combination of a pdf (for the observed part of the distribution) and a CDF (for the truncated part of the distribution): a linear part and a Probit part.
- Let  $D_i$  be a dummy variable that takes 1 if  $y_i > 0$ . Then, the above likelihood for consumer i can be written as:

$$L_{i} = \left\{ \frac{1}{\sigma} \phi \left( \frac{y_{i} - \beta_{0} - \beta_{1} x_{i}}{\sigma} \right) \right\}^{D_{i}} * \left\{ 1 - \Phi \left( \frac{\beta_{0} + \beta_{1} x_{i}}{\sigma} \right) \right\}^{1 - D_{i}}$$

## **Tobit Model: Estimation**

• The likelihood function, L, for the whole sample is:

$$L(\beta_0, \beta_1, \sigma) = \prod_i \left\{ \frac{1}{\sigma} \phi \left( \frac{y_i - \beta_0 - \beta_1 x_i}{\sigma} \right) \right\}^{D_i} * \left\{ 1 - \Phi \left( \frac{\beta_0 + \beta_1 x_i}{\sigma} \right) \right\}^{1 - D_i}$$

- The values of  $\beta_0$ ,  $\beta_1$  and  $\sigma$  that maximize the likelihood function are the Tobit estimators of the parameters.
- As usual, we work with the Log(L):

$$\begin{split} L(\beta_0, \beta_1, \sigma) &= \sum_{i=1}^n D_i \log \left[ \frac{1}{\sigma} \phi (\frac{y_i - \beta_0 - \beta_1 x_i}{\sigma}) \right] + (1 - D_i) \log \left[ 1 - \Phi (\frac{\beta_0 + \beta_1 x_i}{\sigma}) \right] \\ &= \frac{N}{2} \left[ \log(\sigma^2) + \log(2\pi) \right] + \\ &+ \sum_{i=1}^n D_i \left[ -\frac{(y_i - \beta_0 - \beta_1 x_i)^2}{2\sigma^2} + (1 - D_i) \log \left[ 1 - \Phi (\frac{\beta_0 + \beta_1 x_i}{\sigma}) \right] \right] \end{split}$$

#### **Tobit Model: Estimation – Information Matrix**

• Amemiya (1973) presents the following representation for the information matrix:

$$\frac{I(\Theta)}{((K+1)^{x}(K+1))} = \begin{bmatrix}
\frac{T}{\sum_{t=1}^{T} a_{i} X_{i} X_{i}' & \sum_{t=1}^{T} b_{i} X_{i} \\
-\frac{K}{\sum_{t=1}^{T} a_{i} X_{i}' & \sum_{t=1}^{T} c_{i} \\
\frac{T}{\sum_{t=1}^{T} b_{i} X_{i}' & \sum_{t=1}^{T} c_{i} \\
\frac{T}{\sum_{t=1}^{T} a_{i} X_{i}' & \sum_{t=1}^{T} c_{i} \\
\frac{T}{\sum_{t=1}^{T} a_{i} X_{i}' & \sum_{t=1}^{T} c_{i} \\
\frac{T}{\sum_{t=1}^{T} a_{i} X_{i} X_{i}' & \sum_{t=1}^{T} a_{i} X_{i} X_{i}'
\end{bmatrix}$$

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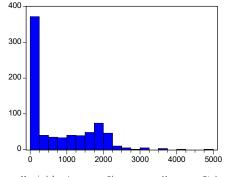
$$z_{i} = \frac{X_{i}'\beta}{\sigma} \quad a_{i} = \frac{-1}{\sigma^{2}} \left( z_{i} f(z_{i}) - \frac{f(z_{i})^{2}}{1 - F(z_{i})} - F(z_{i}) \right)$$

$$b_{i} = \frac{1}{2\sigma^{3}} \left( z_{i}^{2} f(z_{i}) + f(z_{i}) - \frac{z_{i} f(z_{i})^{2}}{1 - F(z_{i})} \right)$$

$$c_{i} = -\frac{1}{4\sigma^{4}} \left( z_{i}^{3} f(z_{i}) + z_{i} f(z_{i}) - \frac{z_{i}^{2} f(z_{i})^{2}}{1 - F(z_{i})} - 2F(z_{i}) \right)$$

# Tobit Model: Application I – Female Labor Supply

• Corner Solution Case – DATA: Female labor supply (mroz.wf1)



Series: HOURS Sample 1 753 Observations 753 740.5764 Mean Median 288.0000 Maximum Minimum 0.000000 Std. Dev. Skewness 871.3142 0.922531 Kurtosis 3.193949 107.9888 0.000000 Jarque-Bera Probability

Variable	Obs	Mean	Std. Dev.	Min	Max
hours nwifeinc educ	753   753	740.5764 20.12896 12.28685	871.3142 11.6348 2.280246	0 0290575	4950 96 17
exper age	753 753	10.63081 42.53785	8.06913 8.072574	0 30	45 60
kidsge6 kidslt6	753 753	1.353254 .2377158	1.319874 .523959	0	8

# Tobit Model: Application I – OLS (all y)

• OLS whole sample (N = 753)

Dependent Variable: HOURS Method: Least Squares Included observations: 753

White Heteroskedasticity-Consistent Standard Errors & Covariance

Variable	Coefficient	Std. Error	t-Statistic	Prob.
NWIFEINC	-3.446636	2.240662	-1.538222	0.1244
EDUC	28.76112	13.03905	2.205768	0.0277
EXPER EXPER^2	65.67251 -0.700494	10.79419 0.372013	6.084062	0.0000
AGE	-30.51163	4.244791	-7.188018	0.0000
KIDSLT6	-442.0899	57.46384	-7.693359	
KIDSGE6	-32.77923	22.80238	-1.437535	0.1510
C	1330.482	274.8776	4.840273	0.0000

# Tobit Model: Application I – OLS (y>0)

• OLS subsample –  $y_i$  (hours worked) > 0 (N = 428)

Dependent Variable: HOURS Method: Least Squares Sample: 1 753 IF HOURS>0 Included observations: 428

White Heteroskedasticity-Consistent Standard Errors & Covariance

Variable	Coefficient	Std. Error	t-Statistic	Prob.
NWIFEINC EDUC EXPER EXPER^2 AGE KIDSLT6 KIDSGE6 C	0.443851	3.108704	0.142777	0.8865
	-22.78841	16.09281	-1.416061	0.1575
	47.00509	15.38725	3.054808	0.0024
	-0.513644	0.417384	-1.230627	0.2192
	-19.66352	5.845279	-3.364001	0.0008
	-305.7209	125.4802	-2.436407	0.0152
	-72.36673	31.28480	-2.313159	0.0212
	2056.643	351.4502	5.851875	0.0000

# Tobit Model: Application I – Tobit

• Tobit whole sample (N = 753)

Left censoring (value) at zero

Uncensored obs

Dependent Variable: HOURS Method: ML - Censored Normal (TOBIT) (Quadratic hill climbing) Included observations: 753

Coefficient Std. Error z-Statistic Prob. **NWIFEINC** -8.814243 4.459100 -1.976687 0.0481 **EDUC** 80.64561 21.58324 3.736493 0.0002 **EXPER** 131.5643 17.27939 7.613943 0.0000 EXPER^2 -1.864158 0.537662 -3.467155 0.0005 -54.40501 7.418502 -7.333693 0.0000 AGE KIDSLT6 -894.0217 -7.991039 111.8780 0.0000 KIDSGE6 -16.21800 38.64139 -0.419705 0.6747 965.3053 446.4361 2.162247 0.0306 **Error Distribution** 1122.022 SCALE:C(9) 41.57910 26.98523 0.0000 Left censored obs 325 Right censored obs 0

Total obs

# Partial Effects (marginal effects)

- The estimated parameters  $\beta_k$  measures the effect of  $x_k$  on  $y^*$ . But in corner solutions, we are interested in the effect of  $x_k$  on actual  $y_i$ .
- We calculate partial effects based on two results already derived:
- For positive y's –i.e.,  $y_i > 0$ :

$$E[y_i | y_i > 0, x_i' \boldsymbol{\beta}] = x_i' \boldsymbol{\beta} + \sigma \lambda(x_i' \boldsymbol{\beta})$$

- For all y's –i.e.,  $y_i \ge 0$ :

$$E[y_i | \boldsymbol{x_i}' \boldsymbol{\beta}] = P(y_i^* > 0 | \boldsymbol{x_i}) * E(y_i^* | y_i > 0, \boldsymbol{x_i}) = F_i [\boldsymbol{x_i}' \boldsymbol{\beta} + \sigma \lambda (\boldsymbol{x_i}' \boldsymbol{\beta})]$$

• The partial effects are given by

$$(1) \qquad \frac{\partial E(y \mid y > 0, x)}{\partial x_k} = \beta_k \left\{ 1 - \lambda \left( \frac{x'\beta}{\sigma} \right) \left[ \frac{x'\beta}{\sigma} + \lambda \left( \frac{x'\beta}{\sigma} \right) \right] \right\} = \beta_k \left( 1 - \delta_k \right)$$

(1) measures the effect of an  $x_k$  change on y for working women.

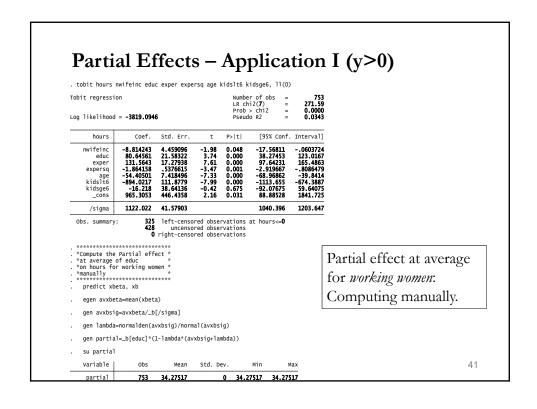
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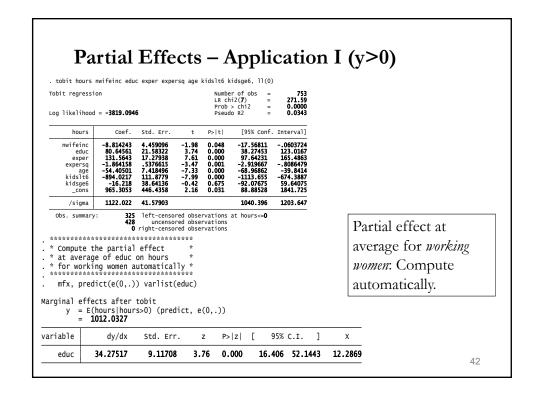
# Partial Effects (marginal effects)

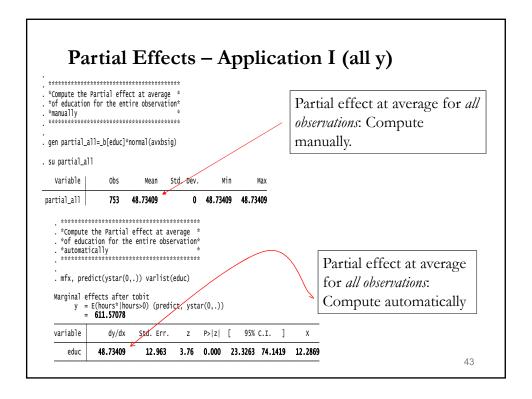
 $\Rightarrow \beta_k$  overstates the marginal impact of a change in  $x_k$ 

(2) 
$$\frac{\delta E[y_i | x_{i'} \boldsymbol{\beta}]}{\delta x} = \beta_k \, \phi(\frac{x_i' \boldsymbol{\beta}}{\sigma}) \qquad \text{(see derivation in Greene)}$$

- (2) measures the overall effect of an  $x_k$  change on hours worked.
- Both partial effects depend on  $\boldsymbol{x}$ . Thus, they vary by person.
- We are interested in the overall effect rather than the effect for a specific person in the data. Two ways to do this computation:
- At the sample average: Plug the mean of  $\boldsymbol{x}$  in the above formula.
- Average of partial effects: Compute the partial effect for each individual in the data. Then, compute the average.







# Partial Effects – Application I (all y)

- Now, we can compare the marginal effect of education on actual hours worked.
- We compare OLS (whole sample) and Tobit estimates, on the basis of the marginal effect of education actual  $y_i$ , for an average individual:

OLS TOBIT

$$\hat{\beta}_{k,OLS} \qquad \beta_k \Phi \left( \frac{\bar{x}'\beta}{\sigma} \right) \qquad \text{OLS underestimates}$$
the effect of education on the labor supply (in the average of the explanatory variables).

<u>Interpretation</u>: On average, an additional year of education increases the labor supply by 48.7 hours (for an average individual).

# Tobit Model: Heteroscedasticity

- In a regression model, we scale the observations by their standard deviation  $(x_i/\sigma_i)$  transforming the model back to CLM framework
- In the Tobit model, we naturally work with the likelihood. The Log L for the homoscedastic Tobit model is:

$$L(\beta_{0}, \beta_{1}, \sigma) = \frac{N}{2} [\log(\sigma^{2}) + \log(2\pi)] +$$

$$+ \sum_{i=1}^{n} \left[ -D_{i} \frac{(y_{i} - \beta_{0} - \beta_{1}x_{i})^{2}}{2\sigma^{2}} + (1 - D_{i}) \log \left[ 1 - \Phi(\frac{\beta_{0} + \beta_{1}x_{i}}{\sigma}) \right] \right]$$

• Introducing heteroscedasticity in the Log L:

$$L(\beta_{0}, \beta_{1}, \sigma_{1}, \sigma_{2}, ..., \sigma_{N}) = \frac{N}{2} \log(2\pi) +$$

$$+ \sum_{i=1}^{n} \left[ D_{i} [\log(\sigma_{i}) - \frac{(y_{i} - \beta_{0} - \beta_{1}x_{i})^{2}}{2\sigma_{i}^{2}}] + (1 - D_{i}) \log[1 - \Phi(\frac{\beta_{0} + \beta_{1}x_{i}}{\sigma_{i}})] \right]_{45}$$

# Tobit Model: Heteroscedasticity

- Now, we went from k+1 parameters to k+N parameters. Impossible to estimate with N observations.
- Usual solution: Model heteroscedasticity, dependent on a few parameters:  $\sigma_i^2 = \sigma_i(\alpha)$ .

**Example**: Exponential:  $\sigma_i^2 = \exp(\mathbf{z}_i'\alpha)$ . Then,

$$L(\beta_0, \beta_1, \alpha) = \frac{N}{2} \log(2\pi) + \frac{1}{2} \left[ D_i \left[ z_i \alpha - \frac{(y_i - \beta_0 - \beta_1 x_i)^2}{2 \exp(z_i \alpha)} \right] + (1 - D_i) \log[1 - \Phi(\frac{\beta_0 + \beta_1 x_i}{\sqrt{\exp(z_i \alpha)}})] \right]$$

• The marginal effects get more complicated under the heteroscedastic Tobit model: an exogenous variable, say income, could impact both numerator and denominator of the standardization ratio,  $X_i\beta/\sigma_i$ 

# Heteroscedasticity - Partial Effects

- Partial effects get more complicated under the heteroscedastic Tobit model: an exogenous variable, say income, could impact both numerator,  $x_i'\beta$ , and denominator  $\sigma_i$ . Ambiguous signs are possible.
- Suppose we have  $w_i$  affecting both  $x_i$  and  $z_i$ . Then,

$$r_{i} = \frac{x_{i}'\beta_{i}}{\sigma_{i}} = \frac{x_{i}'\beta_{i}}{\exp(z_{i}'\alpha/2)}$$

$$\frac{\partial r_{i}}{\partial w_{ji}} = \frac{\beta_{i}\sigma_{i} - (x_{i}'\beta_{i})(\alpha_{i}/2)\sigma_{i}}{\sigma_{i}^{2}} = \frac{\beta_{i} - (x_{i}'\beta_{i})(\alpha_{i}/2)}{\sigma_{i}}$$

$$\frac{\partial \Phi(r_{i})}{\partial w_{ji}} = \phi(r_{i})\frac{\partial r_{i}}{\partial w_{ji}} = \phi(r_{i})\frac{\beta_{i} - (x_{i}'\beta_{i})(\alpha_{i}/2)}{\sigma_{i}}$$

$$\frac{\partial E[y_{i} \mid y_{i} > 0]}{\partial w_{ji}} = \beta_{i} - \sigma_{i}\frac{\partial r_{i}}{\partial w_{ji}} \left(r_{i}\frac{\phi(r_{i})}{\Phi(r_{i})} + \frac{\phi(r_{i})^{2}}{\Phi(r_{i})^{2}}\right)$$

# Heteroscedasticity - Partial Effects - Application

- Canadian FAFH expenditures: 9,767 HH's, 21.2% with \$0 expenditures.
- Dependent variable is bi-weekly FAFH expenditures Exogenous Variables: HHInc, Kids Present?, Full'Time? Provincial Dummy Variables.
- $\sigma_i^2 = \exp(\gamma_0 + \gamma_1 \operatorname{Income}_i + \gamma_2 \operatorname{Fulltime}_i + \gamma_3 \operatorname{Quebec}_i)$

	Homo.		Hetero.	
Elasticity	Value	S.E.	Value	S.E
Ф(z)	0.259	0.008	0.210	0.011
E(y y>0)	0.284	0.009	0.395	0.010
E(y)	0.544	0.017	0.606	0.020

# Tobit Model – Type II

- Different ways of thinking about how the latent variable and the observed variable interact produce different Tobit Models.
- The Type I Tobit Model presents a simple relation:

$$-y_i = 0 \qquad \text{if } y_i^* = x_i' \beta + \varepsilon_i \le 0$$
$$= y_i^* = x_i' \beta + \varepsilon_i \qquad \text{if } y_i^* = x_i' \beta + \varepsilon_i > 0$$

The effect of the x's on the probability that an observation is censored and the effect on the conditional mean of the non-censored observations are the same:  $\beta$ .

• The Type II Tobit Model presents a more complex relation:

if 
$$y_i^* = \mathbf{x}_i' \mathbf{\alpha} + \varepsilon_{1,i} \le 0$$
,  $\varepsilon_{1,i} \sim N(0, 1)$   
 $= \mathbf{x}_i' \mathbf{\beta} + \varepsilon_{2,i}$  if  $y_i^* = \mathbf{x}_i' \mathbf{\alpha} + \varepsilon_{2,i} > 0$ ,  $\varepsilon_{2,i} \sim N(0, \sigma_2^2)$ 

Now, we have different effects of the  $\boldsymbol{x}$ 's.

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# Tobit Model - Type II

• The Type II Tobit Model:

$$-y_{i} = 0 \qquad \text{if } y_{i}^{*} = \mathbf{x}_{i}' \alpha + \varepsilon_{1,i} \leq 0, \quad \varepsilon_{1,i} \sim N(0, 1)$$

$$= \mathbf{x}_{i}' \boldsymbol{\beta} + \varepsilon_{2,i} \qquad \text{if } y_{i}^{*} = \mathbf{x}_{i}' \alpha + \varepsilon_{2,i} > 0, \quad \varepsilon_{2,i} \sim N(0, \sigma_{2}^{2})$$

- A more flexible model. **X** can have an effect on the decision to participate (Probit part) and a different effect on the amount decision (truncated regression).
- Type I is a special case:  $\varepsilon_{2,i} = \varepsilon_{1,i}$  and  $\alpha = \beta$ .

**Example:** Age affects the decision to donate to charity. But it can have a different effect on the amount donated. We may find that age has a positive effect on the decision to donate, but given a positive donation, younger individuals donate more than older individuals.

# Tobit Model - Type II

- The Tobit Model assumes a bivariate normal distribution for  $(\varepsilon_{1,i}; \varepsilon_{2,i})$ ; with covariance given by  $\sigma_{12} (= \rho \ \sigma_1 \sigma_2)$ .
- Conditional expectation:

$$\mathrm{E}[y_i \,|\, y_i > 0, \boldsymbol{x}_i] = \boldsymbol{x}_i' \boldsymbol{\beta} + \, \sigma_{12} \, \lambda(\boldsymbol{x}_i' \boldsymbol{\alpha})$$

- Unconditional Expectation

$$E[y_i | \boldsymbol{x}_i] = \operatorname{Prob}(y_i > 0 | \boldsymbol{x}_i) * E[y_i | y_i > 0, \boldsymbol{x}_i] + \operatorname{Prob}(y_i > 0 | \boldsymbol{x}_i) * 0$$

$$= \operatorname{Prob}(y_i > 0 | \boldsymbol{x}_i) * E[y_i | y_i > 0, \boldsymbol{x}_i]$$

$$= \Phi(\boldsymbol{x}_i' \boldsymbol{\alpha}) * [\boldsymbol{x}_i' \boldsymbol{\beta} + \sigma_{12} \lambda(\boldsymbol{x}_i' \boldsymbol{\alpha})]$$

Note: This model is known as the Heckman selection model, or the Type II Tobit model (Amemiya), or the probit selection model (Wooldridge).