



## Chapter 9

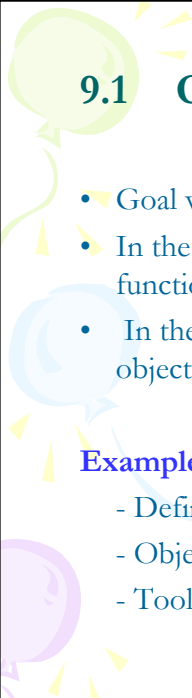
### Optimization: One Choice Variable



Léon Walras (1834-1910)

Vilfredo Federico D. Pareto (1848-1923)

1



### 9.1 Optimum Values and Extreme Values

- Goal vs. non-goal equilibrium
- In the optimization process, we need to identify the objective function to optimize.
- In the objective function the dependent variable represents the object of maximization or minimization

**Example:**

- Define profit function:  $\pi = PQ - C(Q)$
- Objective: Maximize  $\pi$
- Tool:  $Q$

2

## 9.2 Relative Maximum and Minimum: First-Derivative Test

### Critical Value

The critical value of  $x$  is the value  $x_0$  if  $f'(x_0) = 0$ .

- A stationary value of  $y$  is  $f(x_0)$ .
- A stationary point is the point with coordinates  $x_0$  and  $f(x_0)$ .
- A stationary point is coordinate of the extremum.



### Theorem (Weierstrass)

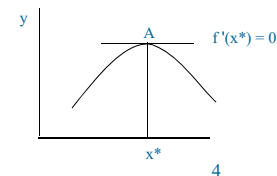
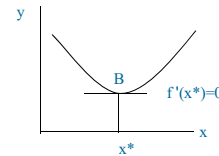
Let  $f : S \rightarrow \mathbb{R}$  be a real-valued function defined on a compact (bounded and closed) set  $S \subseteq \mathbb{R}^n$ . If  $f$  is continuous on  $S$ , then  $f$  attains its maximum and minimum values on  $S$ . That is, there exists a point  $c_1$  and  $c_2$  such that

$$f(c_1) \leq f(x) \leq f(c_2) \quad \forall x \in S.$$

3

## 9.2 First-derivative test ☺ ☹

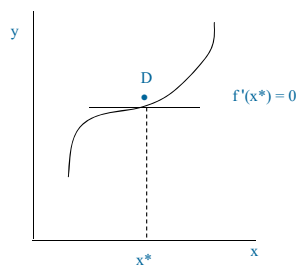
- The *first-order condition* (f.o.c.) or necessary condition for extrema is that  $f'(x^*) = 0$  and the value of  $f(x^*)$  is:
- A relative minimum if  $f'(x^*)$  changes its sign from negative to positive from the immediate left of  $x_0$  to its immediate right. (first derivative test of min.) ☺
- A relative maximum if the derivative  $f'(x)$  changes its sign from positive to negative from the immediate left of the point  $x^*$  to its immediate right. (first derivative test for a max.) ☹



4

## 9.2 First-derivative test ☺

- The first-order condition or necessary condition for extrema is that  $f'(x^*) = 0$  and the value of  $f(x^*)$  is:
- Neither a relative maxima nor a relative minima if  $f'(x)$  has the same sign on both the immediate left and right of point  $x_0$  (first derivative test for *point of inflection*).



5

## 9.2 Example: Average Cost Function

$$AC = Q^2 - 5Q + 8$$

Objective function

$$f'(Q) = 2Q - 5$$

1st derivative function

$$f'(Q) = 2Q - 5 = 0$$

f.o.c.

$$Q^* = 5/2 = 2.5$$

extrema

left

$$AC = f(Q^*)$$

right

$$f(2.4) = 1.76$$

$$f(2.5) = 1.75$$

$$f(2.6) = 1.76$$

relative min

$$f'(2.4) = -0.2$$

$$f'(2.5) = 0$$

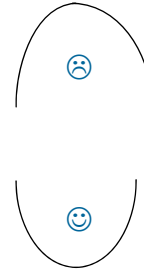
$$f'(2.6) = 0.2 \quad (-, +)$$

6

### 9.3 The smile test



- Convexity and Concavity: The smile test for aximum/minimum
- If  $f''(x) < 0$  for all  $x$ , then strictly concave.  
 $\Rightarrow$  critical points are global maxima
- If  $f''(x) > 0$  for all  $x$ , then strictly convex.  
 $\Rightarrow$  critical points are global minima
- If a concave utility function (typical for risk aversion) is assumed for a utility maximizing representative agent, there is no need to check for s.o.c. Similar situation for a concave production function



7

### 9.3 The smile test: Examples:



#### Example 1: Revenue Function

- 1)  $TR = 1200Q - 2Q^2$  Revenue function
- 2)  $MR = 1200 - 4Q^* = 0$  f.o.c.
- 3)  $Q^* = 300$  extrema
- 4)  $MR' = -4$  2nd derivative
- 5)  $MR' < 0$   $\Rightarrow Q^* = 300$  is a maximum

#### Example 2: Average Cost Function

- $$AC = Q^2 - 5Q + 8 \quad \text{Objective function}$$
- $$f'(Q) = 2Q - 5 = 0 \quad \text{f.o.c.}$$
- $$Q^* = 5/2 = 2.5 \text{ extrema}$$
- $$f''(Q) = 2 > 0 \quad \Rightarrow Q^* = 5/2 = 2.5 \text{ is a minimum}$$

8

### 9.3 Inflection Point

- Definition

A twice differentiable function  $f(x)$  has an *inflection point* at  $x$  iff the second derivative of  $f(\cdot)$  changes from negative (positive) in some interval  $(m, \tilde{x})$  to positive (negative) in some interval  $(\tilde{x}, n)$ , where  $\tilde{x} \in (m, n)$ .

- Alternative Definition

An inflection point is a point  $(x, y)$  on a function,  $f(x)$ , at which the first derivative,  $f'(x)$ , is at an extremum, -i.e. a minimum or maximum. (Note:  $f''(x)=0$  is necessary, but not sufficient condition.)

**Example:**  $U(w) = w - 2w^2 + w^3$

$$U'(w) = 4w + 3w^2$$

$$U''(w) = 4 + 6w \quad \Rightarrow 4 + 6\tilde{w} = 0$$

$$\tilde{w} = 2/3 \text{ is an inflection point}$$

9

### 9.4 Formal Second-Derivative Test: Necessary and Sufficient Conditions

- The zero slope condition is a necessary condition and since it is found with the first derivative, we refer to it as a 1<sup>st</sup> order condition.
- The sign of the second derivative is *sufficient* to establish the stationary value in question as a relative minimum if  $f''(x_0) > 0$ , the 2<sup>nd</sup> order condition or relative maximum if  $f''(x_0) < 0$ .

10

### 9.4 Example 1: Optimal Seignorage

$$\frac{M}{P} = e^{-\lambda(\pi^e + r) + \alpha Y} \quad \text{Demand for money}$$

$$S = \pi \frac{M}{P} = \pi e^{-\lambda(\pi^e + r) + \alpha Y} \quad \text{Seignorage}$$

F.o.c. (assume  $\pi = \pi^e$ ):

$$\begin{aligned} \frac{dS}{d\pi} &= e^{-\lambda(\pi+r)+\alpha Y} + \pi(-\lambda)e^{-\lambda(\pi+r)+\alpha Y} \\ &= e^{-\lambda(\pi+r)+\alpha Y} + \pi(-\lambda)e^{-\lambda(\pi+r)+\alpha Y} = e^{-\lambda(\pi+r)+\alpha Y} (1 - \pi\lambda) \end{aligned}$$

$$(1 - \pi^* \lambda) = 0 \Rightarrow \pi^* = \frac{1}{\lambda} \quad (\text{Critical point})$$

S.o.c. :

$$\frac{d^2 S}{d\pi^2} = -\lambda e^{-\lambda(\pi+r)+\alpha Y} (1 - \pi\lambda) + (-\lambda) e^{-\lambda(\pi+r)+\alpha Y} = -\lambda e^{-\lambda(\pi+r)+\alpha Y} (2 - \pi\lambda)$$

$$\frac{d^2 S}{d\pi^2} (\pi^* = \frac{1}{\lambda}) = -\lambda e^{-\lambda(\pi^*+r)+\alpha Y} < 0 \Rightarrow \pi^* = \frac{1}{\lambda} \text{ is a maximum}$$

### 9.4 Example 2: Profit function (Two solutions)

Revenue and Cost functions

$$1) \quad TR = 1200Q - 2Q^2$$

$$2) \quad TC = Q^3 - 61.25Q^2 + 1528.5Q + 2000$$

Profit function

$$3) \quad \pi = TR - TC = -Q^3 + 59.25Q^2 - 328.5Q - 2000$$

1st derivative of profit function

$$4) \quad \pi' = -3Q^2 + 118.5Q - 328.5 = 0$$

$$5) \quad Q_1^* = 3 \quad Q_2^* = 36.5$$

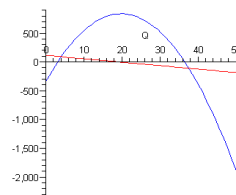
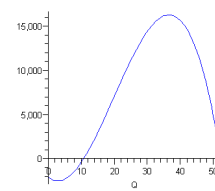
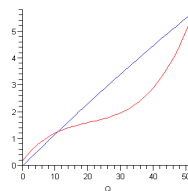
2nd derivative of profit function

$$6) \quad \pi'' = -6Q + 118.5$$

$$7) \quad \pi''(3) = 100.5 \quad \pi''(36.5) = -100.5$$

applying the smile test

$$8) \quad \pi''(Q_1^*) > 0 \rightarrow \min \quad \pi''(Q_2^*) < 0 \rightarrow \max$$



### 9.4 Example 3: Optimal Timing - wine storage

$$A(t) = Ve^{-rt}$$

Present value

$$V = ke^{\sqrt{t}}$$

Growth in value

$$A(t) = ke^{t^{1/2}} e^{-rt} = ke^{t^{1/2} - rt}$$

$$\begin{aligned}\ln A(t) &= \ln k + \ln e^{t^{1/2} - rt} \\ &= \ln k + (t^{1/2} - rt) \ln e \\ &= \ln k + (t^{1/2} - rt)\end{aligned}$$

*Monotonic* transformation of objective function

$$\frac{dA}{dt} \frac{1}{A} = \frac{1}{2} t^{-1/2} - r$$

$$\text{F.o.c.: } \frac{dA}{dt} = A \left( \frac{1}{2} t^{*-1/2} - r \right) = 0 \quad \Rightarrow \quad \frac{1}{2} t^{*-1/2} - r = 0$$

$$\Rightarrow \frac{1}{2\sqrt{t^*}} = r \quad \Rightarrow \quad t^* = \frac{1}{4r^2}$$

### 9.4 Example 3: Optimal Timing - wine storage

$$\text{Optimal time : } t^* = \frac{1}{4r^2}$$

Let  $(r) = 10\%$

$$t^* = \frac{1}{4(0.10)^2} = 25 \text{ years}$$

Determine optimal values for  $A(t)$  and  $V$  :

$$A(t) = ke^{t^{1/2} - rt}$$

let  $(k) = \$1 / \text{bottle}$

$$A(t) = e^{5 - (1)(25)} = e^{-20} = \$12.18 / \text{bottle}$$

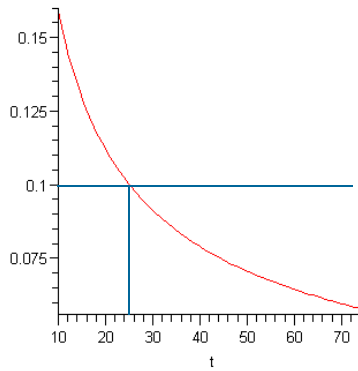
$$V = Ae^{rt}$$

$$V = (\$12.18 / \text{bottle}) e^{(1)(25)} = \$148.38 / \text{bottle}$$

$$V = \$148.38 / \text{bottle}$$

### 9.4 Example 3: Optimal Timing - wine storage

Plot of Optimal Time with  $r = 0.10 \Rightarrow t = 25$



15

### 9.4 Example 4: Least Squares

- In the CLM, we assume a linear model, relating  $y$  and  $\mathbf{X}$ , which we call the DGP:  $\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \boldsymbol{\varepsilon}$
- The relation is not exact, there is an error term,  $\boldsymbol{\varepsilon}$ . We want to find the  $\boldsymbol{\beta}$  that minimizes the sum of square errors,  $\boldsymbol{\varepsilon}'\boldsymbol{\varepsilon}$ .
- Assume there is only one explanatory variable,  $\mathbf{x}$ . Then,

$$\text{Min}_{\boldsymbol{\beta}} S(\boldsymbol{\beta} | y, x) = \sum_{t=1}^T (y_t - x_t \boldsymbol{\beta})^2$$

Then, we write the first order condition as:

$$\frac{\partial S}{\partial \boldsymbol{\beta}} = \sum_{t=1}^T 2(y_t - x_t \boldsymbol{\beta})(-x_t) = -\sum_{t=1}^T (y_t x_t - x_t^2 \boldsymbol{\beta}) = 0$$

In the general, multivariate case, these f.o.c. are called *normal equations*.

### 9.4 Example 4: Least Squares

- The LS solution,  $\mathbf{b}$ , is

$$b = \frac{\sum_{t=1}^T y_t x_t}{\sum_{t=1}^T x_t^2} = (x'x)^{-1} x'y$$

- Second order condition ☺

$$\frac{\partial^2 S}{\partial \beta^2} = -\sum_{t=1}^T (-x_t^2) > 0 \quad \Rightarrow b \text{ a minimum}$$

(It's a globally convex function.)

### 9.4 Example 5: Maximum Likelihood

- Now, in the CLM, we assume  $\boldsymbol{\varepsilon}$  follow a normal distribution:  
 $\boldsymbol{\varepsilon} | \mathbf{X} \sim N(\mathbf{0}, \sigma^2 \mathbf{I}_T)$

Then, we write the likelihood function,  $L$ , as:

$$L = f(y_1, y_2, \dots, y_T | \beta, \sigma^2) = \prod_{t=1}^T \left( \frac{1}{2\pi\sigma^2} \right)^{1/2} \exp\left[ -\frac{1}{2\sigma^2} (y_t - x_t' \beta)^2 \right]$$

- We want to find the  $\beta$  that maximizes the likelihood of the occurrence of the data. It is easier to do the maximization after taking logs –i.e, a monotonic increasing transformation. That is, we maximize the log likelihood function w.r.t.  $\beta$ :

$$\begin{aligned} \ln L &= \sum_{t=1}^T -\frac{\ln(2\pi\sigma^2)}{2} + \sum_{t=1}^T -\frac{1}{2\sigma^2} (y_t - x_t' \beta)^2 \\ &= -\frac{T}{2} \ln 2\pi - \frac{T}{2} \ln \sigma^2 - \frac{1}{2\sigma^2} \boldsymbol{\varepsilon}' \boldsymbol{\varepsilon} \end{aligned}$$

### 9.4 Example 5: Maximum Likelihood

- Assume  $\sigma$  known and only one explanatory variable,  $\mathbf{x}$ . Then,

$$\text{Max}_{\beta} \ln L(\beta | y, x) = -\frac{T}{2} \ln 2\pi - \frac{T}{2} \sigma^2 - \frac{1}{2\sigma^2} \sum_{t=1}^T (y_t - x_t \beta)^2$$

- Then, the f.o.c.:

$$\frac{\partial \ln L}{\partial \beta} = -\frac{1}{2\sigma^2} \sum_{t=1}^T 2(y_t - x_t \hat{\beta}_{MLE})(-x_t) = \frac{1}{\sigma^2} \sum_{t=1}^T (y_t x_t - x_t^2 \hat{\beta}_{MLE}) = 0$$

Note: The f.o.c. delivers the normal equations for  $\beta$  (same condition as in Least Squares)  $\Rightarrow$  *MLE* solution = LS estimator, **b**. That is,

$$\hat{\beta}_{MLE} = b = \frac{\sum_{t=1}^T y_t x_t}{\sum_{t=1}^T x_t^2} = (x'x)^{-1} x'y$$

- Nice result for OLS **b**: ML estimators have very good properties!

### 9.4 Example 5: Maximum Likelihood ☹

- Second order condition

$$\frac{\partial^2 \ln L}{\partial \beta^2} = \sum_{t=1}^T -x_t^2 < 0 \quad \Rightarrow \hat{\beta}_{MLE} \text{ a maximum}$$

(It's a globally concave function.) ...

## 9.5 Taylor Series of a polynomial function: Revisited

Taylor series for an arbitrary function : Any function can be approximated by the weighted sum of its derivatives. Then the change is given by

$$f(x) - f(x_0) = \frac{f'(x_0)}{1!}(x-x_0)^1 + \frac{f''(x_0)}{2!}(x-x_0)^2 + \dots + \frac{f^{(n)}(x_0)}{n!}(x-x_0)^n + R_{n+1}$$

Where  $R_{n+1} = \frac{f^{(n+1)}(p)}{(n+1)!}(x-x_0)^{n+1}$

If  $n = 2$ , then

$$f(x) - f(x_0) = \frac{f'(x_0)}{1!}(x-x_0)^1 + \frac{f''(x_0)}{2!}(x-x_0)^2 + R_3$$

At  $x_0$ ,  $f'(x_0) = 0$  - i.e.,  $x_0$  is a max., min., or inflection.

Then,

$$f(x) - f(x_0) \approx \frac{f''(x_0)}{2!}(x-x_0)^2 \Rightarrow \text{the sign of } f''(x_0) \text{ determines what } x_0 \text{ is.}$$

21

## 9.5 Taylor expansion and relative extremum

A function  $f(x)$  attains a relative max (min) value at  $x_0$  if  $f(x) - f(x_0)$  is neg. (pos.) for values of  $x$  in the immediate neighborhood of  $x_0$  (the critical value) both to its left and right Taylor series approximation for a small change in  $x$  :

$$f(x) - f(x_0) = \frac{f'(x_0)}{1!}(x-x_0)^1 + \frac{f''(x_0)}{2!}(x-x_0)^2 + \dots + R_{n+1}$$

At the max., min., or inflection,  $f'(x_0) = 0$

and if  $f''(x_0) = 0$ , and if  $f^{(3)}(x_0) = 0$ , ...

then  $f(x) - f(x_0) = R_{n+1}$

What is the sign of  $R$  for the first nonzero derivative?

22

### 9.5 N<sup>th</sup>-derivative test

If the first derivative of a function  $f(x)$  at  $x_0$  is  $f'(x_0) = 0$  and if the first nonzero derivative value at  $x_0$  encountered in successive derivation is that of the  $N^{\text{th}}$  derivative,  $f^{(n)}(x_0) \neq 0$ , then the stationary value  $f(x_0)$  will be :

a relative max if  $N$  is even and  $f^{(n)}(x_0) < 0$

a relative min if  $N$  is even and  $f^{(n)}(x_0) > 0$

an inflection point if  $N$  is odd

23

### 9.5 N<sup>th</sup>-derivative test

**Example:**

$$Y = (7-x)^4$$

primitive function

$$Y' = -4(7-x)^3$$

1<sup>st</sup> derivative

$$Y' = 0 \text{ at } x^* = 7$$

the critical value

$$Y''(7) = 12(7-x)^2 = 0$$

2<sup>nd</sup> derivative

$$Y^{(3)}(7) = -24(7-x) = 0$$

3<sup>rd</sup> derivative

$$Y^{(4)}(7) = 24$$

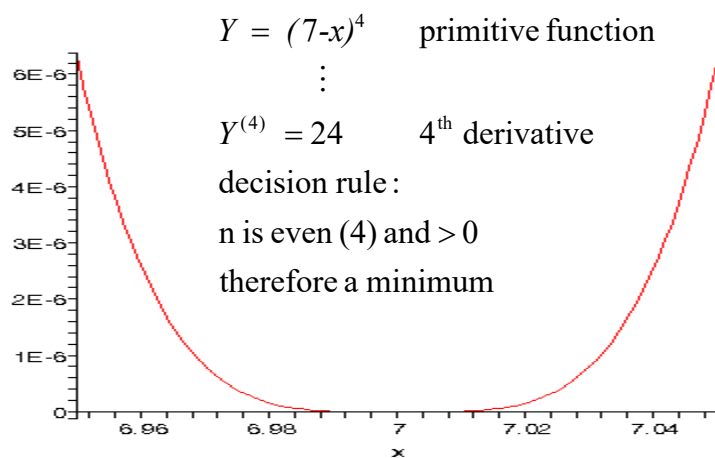
4<sup>th</sup> derivative

Because first nonzero derivative  $Y^{(n)}$  is even (4) and  $Y^{(4)} > 0$  (24), critical value is a min.

24

## 9.5 N<sup>th</sup>-derivative test

Example (continuation):



$Y = (7-x)^4$  primitive function

$\vdots$

$Y^{(4)} = 24$  4<sup>th</sup> derivative

decision rule:

n is even (4) and  $> 0$

therefore a minimum

25