

## Real Estate Certificate Pathway

UH Bauer MBA, MS Finance, MBA/JD Joint Degree  
Academic Year 2015-2016 Curriculum

### Degrees and Real Estate Certificate

The Real Estate Certificate represents a specialty within the UH Bauer MBA, MBA/JD and MS Finance graduate degree programs.

#### **MBA Real Estate Certificate**

The MBA is a 48-credit degree composed of 21 credits of core courses in business administration and 27 credits of electives, of which 18 credits are real estate courses.

#### **MS Finance Real Estate Certificate**

The Masters of Science in Finance is a 36-credit degree composed of 22.5 credits of core business and required finance courses, and 13.5 credits of electives, which are devoted to real estate and related courses.

#### **MBA/JD Joint Degree Real Estate Certificate**

The Joint MBA/JD degree plan is a 111-credit degree composed of 75 credits of Law Center courses and 36 credits of Bauer College business courses, (*21 credits of core courses and 15 credits of elective courses*). The Real Estate Certificate will be awarded with the Joint Degree based on taking a total of 13 or more credit hours of real estate courses offered as electives in the Bauer College.

### Goals and Objectives

The overall goal of the “practice based” Graduate Real Estate Program is to provide students with an education such that upon graduation they have the skills, knowledge and practical experience to be effective in their careers from their initial employment.

In support of this goal, the real estate academic program offers a curriculum of courses structured pursuant to the following objectives:

- A. Comprehensive education in the fundamentals of real estate  
(Real estate essentials, law, finance, market analysis, and development of a real estate project)
- B. Opportunities for intensive learning in the major real estate industry sectors, (commercial, industrial, residential and institutional/corporate, multifamily residential, residential community development and homebuilding, project management and construction management).
- C. Extensive exposure to the practice of professional real estate, and opportunities to become a member of the real estate community.  
(Professional development through an Internship course, Real Estate Center research seminar, opportunity to participate in case study competitions and a professional capstone course).

<p><b><u>MBA</u></b></p> <p><b>48-Credit Degree</b></p> <p><b>18-Credit Real Estate Certificate</b></p>	<p><b><u>MS Finance</u></b></p> <p><b>36-Credit Degree</b></p> <p><b>12-Credit Real Estate Certificate</b></p>	<p><b><u>MBA/JD</u></b></p> <p><b>111-Credit Degree</b></p> <p><b>13-Credit Real Estate Certificate</b></p>
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## MBA, MS Finance, and MBA/JD Degree Curriculum with Real Estate Certificate 2015-2016

MBA – 48 Credit Hours	MS Finance – 36 Credit Hours	MBA/JD – 111 Credit Hours (36 MBA Credit Hours)	
<b><u>MBA Required Core Courses - 21 Credits</u></b> <ol style="list-style-type: none"> <li>Financial Accounting (ACCT 6331)</li> <li>Managerial Analysis (FINA 6387)</li> <li>Managerial Finance (FINA 6A35)</li> <li>Quantitative Analysis for Business Decisions (BZAN 6310)</li> <li>Business Communications (GENB 7A97)</li> <li>Ethical Leadership &amp; Critical Reasoning (MANA 6A25)</li> <li>Information Systems (MIS 6A41)</li> <li>Organizational Behavior &amp; Mgmt (MANA 6A32)</li> <li>Marketing Administration (MARK 6A61)</li> <li>Production &amp; Operations Management (SCM 6A01)</li> <li>Strategic Analysis (MANA 6A83)</li> </ol>	<b><u>MS Finance Required Courses – 22.5 Credits</u></b> <b><u>Foundation Courses-10.5 Credits</u></b> <ol style="list-style-type: none"> <li>Financial Accounting (ACCT 6331)</li> <li>Quantitative Analysis for Business Decisions (BZAN 6310)</li> <li>Managerial Analysis (FINA 6387)</li> <li>Managerial Finance (FINA 6A35)</li> </ol> <b><u>Required Advanced Courses 12 Credits</u></b> <ol style="list-style-type: none"> <li>Intermediate Corporate Finance: Valuation (FINA 7A10)</li> <li>Advanced Corporate Finance (FINA 7A30)</li> <li>Capital Markets (FINA 7A20)</li> <li>Portfolio Theory &amp; Practice (FINA 7A23)</li> <li>Derivatives 1: Options (FINA 7350)</li> <li>Financial Securities &amp; Innovation (FINA 7354)</li> </ol>	<b><u>MBA Total Courses- 36 Credit Hours</u></b> <b><u>MBA Required Core Courses – 21 Credits</u></b> <ol style="list-style-type: none"> <li>Financial Accounting (ACCT 6331)</li> <li>Managerial Finance (FINA 6A35)</li> <li>Marketing Administration (MARK 6A61)</li> <li>Business Communication (GENB 7A97)</li> <li>Strategic Analysis (MANA 6A83)</li> <li>Managerial Analysis (FINA 6387)</li> <li>Quantitative Analysis for Business Decisions (BZAN 6310)</li> <li>Production &amp; Operations Management (SCM 6A01)</li> <li>Organizational Behavior &amp; Management (MANA 6A32)</li> <li>Ethical Leadership &amp; Critical Reasoning (MANA 6A25)</li> <li>Information Systems (MIS 6A41)</li> </ol>	<b><u>JD Courses – 75 Credits</u></b> See the UH Law Center Curriculum at: <a href="http://www.law.uh.edu/academic/jd.asp">http://www.law.uh.edu/academic/jd.asp</a> .
<b><u>MBA Elective Business Courses – 27 Credits</u></b> <ul style="list-style-type: none"> <li>Choose from MBA curriculum – 9 Credits</li> <li>Choose from Real Estate Courses-18+ Credits</li> </ul>	<b><u>MS FIN Elective Courses –12 Credits (13 ½ including FINA 7A97 Advanced Valuation)</u></b> <ul style="list-style-type: none"> <li>Choose from Real Estate courses – 12+ Credits</li> </ul>	<b><u>MBA/JD Business Electives: 15 Credits</u></b> <ul style="list-style-type: none"> <li>Prerequisite courses - 3 Credits (FINA 7A10 and 7A97)</li> <li>Choose from Real Estate courses – minimum 13 Credits</li> </ul>	
<b><u>Real Estate: 18+ Credits</u></b> <b><u>Required Real Estate Courses - 10 Credits</u></b> <ol style="list-style-type: none"> <li>FINA 7497 - Essentials of Real Estate Prin.</li> <li>FINA 7380 - RE Finance &amp; Investment (Note 1)</li> <li>FINA 7397 - Developing a RE Project (Note 1)</li> </ol> <b><u>Elective Real Estate Courses - 8+ Credits</u></b> Choose Three From <ol style="list-style-type: none"> <li>FINA 7397 - Real Estate Law</li> <li>FINA 7397 - RE Market Analysis (Note 1)</li> <li>FINA 7397 – Multifamily Residential RE</li> <li>FINA 7297 – RE Practicum - Prof Internship</li> <li>FINA 7397 – Innovation in Real Estate</li> <li>FINA 7397 – RE Professional Capstone</li> <li>CNST 6305 - Construction Management</li> <li>FINA 7397 – Res. Comm. Dev. and HmBld.</li> <li>FINA 7397 – Adv. RE Finance &amp; Investment</li> </ol> <b>Note (1):</b> <b>Required prerequisite finance courses (count as electives):</b> <ul style="list-style-type: none"> <li>FINA 7A10 - Intermediate Corporate Finance: Valuation</li> <li>FINA 7A97 - Advanced Valuation - Principles and Practices</li> </ul>	<b><u>Real Estate: 12+ Credits</u></b> <b><u>Required Real Estate Courses – 7 Credits</u></b> <ol style="list-style-type: none"> <li>FINA 7497 - Essentials of Real Estate Principles</li> <li>FINA 7380 - RE Finance &amp; Investment</li> </ol> <b><u>Elective Real Estate Courses - 5+ Credits</u></b> Choose Two From <ol style="list-style-type: none"> <li>FINA 7397 - Developing a RE Project</li> <li>FINA 7397 - Real Estate Law</li> <li>FINA 7397 - RE Market Analysis</li> <li>FINA 7397 - Multifamily Residential RE</li> <li>FINA 7297 – RE Practicum - Prof Internship</li> <li>FINA 7397 - Innovation in Real Estate</li> <li>FINA 7397 – RE Professional Capstone</li> <li>CNST 6305 - Construction Management</li> <li>FINA 7397 – Res. Comm. Dev. and Homebldg.</li> <li>FINA 7397 – Advanced RE Finance &amp; Investment</li> </ol>	<b><u>Real Estate: 13 Credits (16 Counting Prerequisites)</u></b> (Course Series will total 13 Credits, due to FINA 7497 which is 4 Credits) <b><u>Required Real Estate Courses – 10 Credits</u></b> (12 Counting Prerequisites) <ol style="list-style-type: none"> <li>FINA 7497 Essentials of Real Estate Principles</li> <li>FINA 7380 RE Finance and Investment (Note 1)</li> <li>FINA 7397 Developing a Real Estate Project (Note 1)</li> </ol> <b><u>Elective Real Estate Courses – 3 Credits, choose one from</u></b> <ol style="list-style-type: none"> <li>FINA 7397 - Real Estate Law</li> <li>FINA 7397 - RE Market Analysis (Note 1)</li> <li>FINA 7397 – Multifamily Residential RE</li> <li>FINA 7297 – RE Practicum - Prof Internship</li> <li>FINA 7397 – Innovation in Real Estate</li> <li>FINA 7397 – RE Professional Capstone</li> <li>CNST 6305 - Construction Management</li> <li>FINA 7397 – Res. Comm. Dev. and Homebldg.</li> <li>FINA 7397 – Adv. RE Finance &amp; Investment</li> </ol> <b>Note (1)-Required prerequisite finance courses (count as electives):</b> <ul style="list-style-type: none"> <li>FINA 7A10 - Intermediate Corporate Finance: Valuation</li> <li>FINA 7A97 - Advanced Valuation – Principles and Practices (Total 3 Credits)</li> </ul> <b>Note (2):</b> Real Estate Law Course: Law Center course LAW 5397 <i>Real Estate Transactions</i> will be accepted by Bauer College as a substitute for FINA 7397 <i>Real Estate Law</i> . If MBA/JD students take LAW 5397 Real Estate Transactions course, this will satisfy three (3) credit hours toward the Real Estate Certificate.	



