



GRADUATION & AWARDS

— SELLEBRATION —

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The Program for Excellence in Selling
Alumni Association Presents

PESAA After Party

*Sponsored by the C. T. Bauer College of
Business MBA Program*

*May 7, 2015
Directly following ceremony*

Hughes Hangar
2811 Washington Avenue
Houston, TX 77007

We invite all PES Alumni to attend, including tonight's graduating class. There will be free appetizers provided for our guests. Also, a free drink ticket for the first 100 guests!

We look forward to seeing you there,
The PESAA Event Committee

SALES EXCELLENCE INSTITUTE

Chartered this 15th day of May, 2000
in Houston, Texas

Does with the concurrence of the undersigned charter members, hereby establish said organization for the purpose of creating and maintaining a sales and sales management education curriculum and support system for the University of Houston undergraduate students and business professionals.

Be it known that charter members of the program do voluntarily assume a responsibility to offer moral support and encouragement to the students of the program as they pursue their certificates in professional selling.

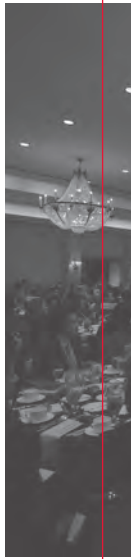
And further, to help secure financial support to fund program improvements.

As agreed and signed this 15th day of May, 2000



CONGRATS

to the **Spring 2015 Graduating Class**
from the Program for Excellence in
Selling Faculty and Staff.



Congratulations
GRADUATES!

CITGO Lubricants
wishes you a
bright future with
every success.





Dear Friends and Colleagues:

Welcome to the Spring 2015 Graduation and Awards Celebration. This evening we are here to celebrate the accomplishments of our students, alumni and corporate partners throughout this past semester, in the presence of our special friends and family members.

We have the distinct honor in welcoming **Steve Stagner**, Mattress Firm's CEO and a strong believer that the fundamentals of excellence create success. We will also hear from Bauer College Dean Latha Ramchand—a staunch supporter of our endeavors—and many students who have succeeded within the program and beyond.

We hope you enjoy networking amongst each other and enjoy the *celebration!*

Michael Ahearne, Ph.D.

Executive Director

Sales Excellence Institute



GRADUATION & AWARDS

SELEBRATION

May 7, 2015

WELCOME & INTRODUCTION

Randy Webb

DEAN'S REMARKS

Latha Ramchand

SPECIAL RECOGNITION

Michael Tran

NATIONAL COLLEGIATE SALES COMPETITION

Amy Vandaveer

DINNER

KEYNOTE

Steve Stagner, CEO, Mattress Firm

GRADUATION

Saskya Gagneux & Saira Neuspickle

AWARDS CEREMONY

SEI Faculty, Staff and Students

CLOSING

Randy Webb

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PROGRAM



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Keynote Speaker, Steve Stagner

CEO, Mattress Firm



Steve Stagner became the company's chief operating officer in January 2005 as a result of the merger between Mattress Firm and his former Mattress Firm franchise, Elite Management Team, or Elite. From February 2006 until his promotion in February 2010, Stagner served as the company's executive vice president and chief operating officer.

Stagner has 20 years of experience in the bedding industry, including employment with mattress manufacturers Sealy Corporation and Simmons Bedding Company, and owning and operating the largest franchise in the Mattress Firm network while with Elite. Stagner has also served in various capacities with the Mattress Firm Foundation, including as its president since January 2011 and director from January 2007 until December 2010. Since October 2009, Stagner has served as director of Rousche College of Business Advisory Council at Stephen F. Austin State University.

Stagner's experience as the company's president and chief executive officer, and formerly his experience as chief operating officer, coupled with his in-depth knowledge of the company's industry, led to the conclusion that he should serve as a director of the company.



CONGRATS

to the **National Collegiate Sales
Competition Team: Spring 2015**



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for a professional sales education in 2015 by the
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2015 Graduates

BMC would like to congratulate
the 2015 graduates of the Program
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GRADUATES

Certificate of Professional Selling

Michael Acosta	Miranda Maness	Michael Scott
Stephen Aguilar	Joshua Means	Michelle Solomon
Lindsey Arnold	Rachel Milstein	David Stautberg
Macy Baig	Ja'Terrell Moffett	Tung Tran
Loralie Barber	Rabia Momin	Sergio Veldanez
Gerardo Cuevas	Arjun Murjani	Joselyn Vides
Ali Durvesh	Nitzia Naravaez	Cale Winans
Paloma Gonzalez	Timothy Nguyen	Elvan Young
Arianne Gonzato	Caitlin O'Brien	
Brian Howell	Theresa Pham	
Matthew Jewell	Edwin Pineda	
Edgar Jimenez	Kaitlyn Plaster	
Kassandra Jost	Evgeny Podsezertsev	
Maaz Khan	Taylor Printz	
Jack Ladenheim	Connor Rehmet	
Abdurrehman Lakdawla	Marissa Rodriguez	
Paul Lopez	Leslie Ruiz	
Rabin Lopez	Hassan Saeed	
Bruce Lujan	Maria Sanchez	



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Lauren Cuevo

Mohamed Elmadni

Stephanie Grandy

Adrian Huichapa

Maegan Kelly

An Le

Jazmin Mondragon

Marcus Moody

Chelsea Nguyen

Jasmine Paterson

Ashton Ruzicka

Olga Saburov

Candace Saunders

Dilnaz Sumo

Mary Tamulevich

Bao Tran

Frances Wheeland

Misban Yasin

Anna Yates



 LiquidFrameworks is a proud supporter of the Program for Excellence in Selling and employer of former Program graduates.

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congratulates the
graduating class of the
Program for Excellence in
Selling!*

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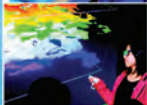
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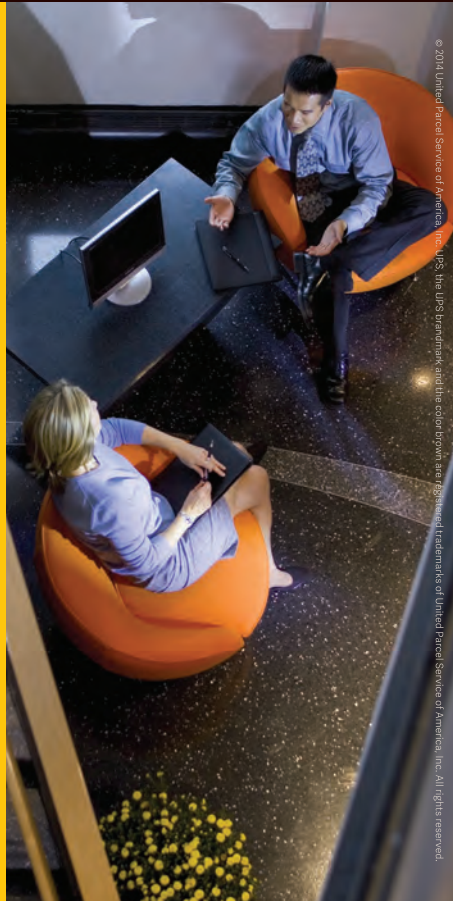


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Inductees

Fall 2015

Sahil Ali	Victoria Farr	Orlando Martinez	Damon Selman
Joel Arauza	Bianca Victoria Galindo	Khoula Mehmood	Erik Serrano
Cameron Balkom	Felix Garcia	Natasha Naik	Dave Shah
Ana Ballesteros	Fabiola Garza	Nghia Nguyen	Valerie Shearer
Laura Barker	Merline Gonzalez	Thomas Nguyen	Kamaria Simpson
Sullivan Barnes	Angela Ho	Andy Nguyen	Kendall Stephenson
Bianca Baymon	Alan Huynh	Titi Ogunlana	George Tajian
Razan Beidas	Brittane King	Ayomide Osinulu	Thidarhod Tep
Mark Bulan	Aaron Kirk	Malik Otuemhobe	Danh Tran
Alejandro Cedillo	Christin Knight	Manon Pierjejerome	Dawn Tran
Sam Chem	Kyle Kreuzer	Diana Pineda	SanJuana Trevino
Johnathan Chen	Breanna Kyrte	Lauren Remo	Katherine Turcios
Christian Cisneros	Mabel Daniella Leon Ulloa	Erica Renaud	Deisy Vasquez
Jason Cruz	Juana Yissel Lerma	Dominique Reyes	Merly Vasquez-Mendez
Jeremy Dao	Jasmine Lewis	Glenda Reyes	(Kyle) T. Vu Hiep
Annie Day	Yule-John Lin	Cassandra Richard	Anne Yu
Alejandro Diaz	Marlee Lizcano	Rebecca Rodriguez	
Vidha Dixit	Alejandra Lopez	Bryan Salas	
Elizabeth Ewing	Christopher Lopez	Giselle Sanchez	

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Gori and Associates

Hargrave Electric

Jim Wise

John Thursby

University of Houston - Bauer College of Business

Wealth Design Group

Golf Tournament Sponsors

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Services	Bradley Tilton Attorney at Law	Dow Chemical	Houston Police Dept	Marek Family
ABC Doors	Brightstar	Dynamic Health Strategies	Houston Rockets	Margaret Walker
Access Sciences Corporation	Burns and McDonnell Construction	Dynasty Financial Group	Houston Sign Company	Mark J Hamlin PC
Ace Parking Management	C&J Cladding	Ecolab	Howco Group	Mattress Firm, Inc.
Adame Garza, LLP	Caddie Association of America	Eduardo Alba	Humana	MB Financial
Advocare	Calhoun's Rooftop Bar and Grill	EGMN	Humble Oil Patch Golf Center	MCA Communications
AEGIS SENIOR CARE GROUP, LLC	California Pizza Kitchen	EL Jarrito	Illuminating Sales of Texas	McGaskets
AGAP Technology in Flow	Captain Ryan	El Tiempo Cantina	Interperity	Merrill Corporation
AIG-Valic	Cardtronics, Inc.	Emerson Process Management	Intercontinental Machine	Mitchell Ward
Akzo Nobel Global	Carrabba's Italian Grill	ENGlobal	International Science & Technology- Diamatrix LTD	Moody Gardens Golf Course
Allan Pfeiffer	Casual Dining, Inc.	Enterprise GP Holdings L.P.	Italianos	Mossy Nissan
Allstate Insurance - Houston	Cengage Learning	First Investors Corporation	Jaguar Exploration	NAM: Noodles and More
Alvarez and Marsal Amchem	Cengage Learning	Flagstar Bank	Jet Waste Services	NASA Johnson Space Center
AmeriMex Motor & Controls Inc.	Charles Mueller CPA PC	Forever Jewelry	Jim Wise	National Autobody Parts
Amstill Corporation	Charlie Oliver	Gaffney Kroese Oilfield Supply	John Sanchez	National Oilwell Varco
Andrea Dang LLC	Cheniére Energy, Inc.	Garnell Construction	John Thurstby	National Specialty Alloys
Ann Longo Lowry Apple	Chindefu Kapita	Generation Records, LLC	Jos.I.Pearson	National Terrazzo
Arrow Services	Christina's Tax Service, Inc.	Gilstrap Law Firm	JP Morgan Chase	Nationwide Financial
Artius Innovations	Ciro's Italian Grill	Glad Properties	Juan Cerda	Nazir Pandor
Athlon Solutions	Citgo	GM Gold and Diamonds	Kappa Alpha Order	Nick Lopez Tailoring
Audi Central Houston	Cleburne Cafeteria	Green Bank	Keller Williams Realty - Corporate	No Label Brewery
Avante	Cockrell Subsea Solutions LLC	Guard 1 Services	Kingwood Service Center	Oil Capitol Real Estate
Awty International School	Comcast	Gulshan. INC	Lamik Make Up	On Center Software, Inc
AXA Advisors	Continental Alloys & Services	Halliburton Energy Services	Larry Carolla	Ophthalmic Plastic Surgeons
Baker Concrete Construction	Creative Consumer Research	Hampton & Rawlings Law Firm	Law Office of Nancy Lusk	Orange First Church of God
Barry Agency Insurance	Crowley Golf Training	Hargrave Electric	Lesco Architectural Lighting	Palmer Logistics
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Benjy's	Danny Sanders	Heil of Texas	Liberty Mutual Group	Park Avenue Cleaners
Best Western	David McDavid Nissan	Highland Homes	Lodge Lumber Co.	Parrish Shaw
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BigTex Bingo	Denise Slaughter	Hoar Construction	Lucky Strike Lanes & Lounge	PCPC Direct, LTD.
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Sherwin-Williams	Marketing	
Silver Eagle Distributors	Touchstone Investments	
SilverLake Church	Tradco	
Silverlight Photography	Tradequip Services & Marine	
Silver Moon	True Foods Kitchen	
Sodexo	TSG Reporting	
Sol Day Chemicals	T-Shirt Depot	
Southwest Oilfield Products	TV Johnny Jewelry	
Southwest Pool & Spa	TXE Capitol	
Spanish Flower	UH Alumni Association	
Speedy Printing	Unify Energy Solutions	
St. Regis Hotel	United Neurology	
Stampede Houston	University Career Services	
State Farm	University of Houston	
Stewart Cadillac	University of Houston - Athletic Department	
Sung Law Firm	University of Houston - Bauer College of Business	
	University of Houston Department of	

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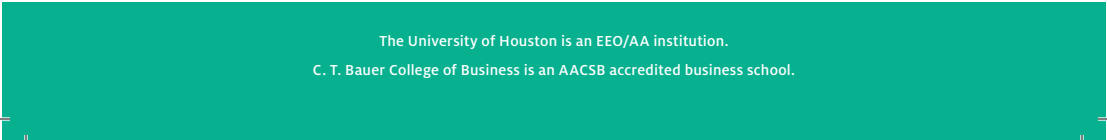
Spring 2015

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Aflac	Documation	John Thursby	Primary Services	Bauer MBA
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Air Products	Ecolab	KHOU 11	Protection One	Verizon Wireless
alliantgroup	Edward Jones	LA Fitness	Republic National	VMware Inc.
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Houston	Enterprise	Liberty Mutual Group	Reynolds & Reynolds	Weddings in Houston
AMP Security	Eye Masters	Main Street Hub	Riverway Business	Magazine
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