

RECENT PRICE	79.34	P/E RATIO	19.7 (Trailing: 32.4 Median: 15.0)	RELATIVE P/E RATIO	1.25	DIV'D YLD	2.2%	VALUE LINE
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1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	© VALUE LINE PUB., INC.	13-15
17.87	20.71	21.70	25.71	29.36	27.72	29.38	29.78	29.27	33.11	44.11	54.17	64.29	73.22	85.32	51.86	63.80	73.45	Sales per sh	101.55
2.04	2.34	2.70	3.26	3.33	2.66	3.02	2.87	2.93	3.62	5.00	6.46	8.03	8.64	9.25	5.17	7.30	9.75	"Cash Flow" per sh	15.35
1.18	1.43	1.77	2.19	2.06	1.32	1.51	1.16	1.15	1.62	2.88	4.04	5.25	5.32	5.71	1.43	3.50	5.75	Earnings per sh ^A	10.50
.16	.30	.39	.48	.58	.64	.67	.70	.70	.71	.80	.96	1.15	1.38	1.62	1.68	1.72	1.76	Div'ds Decl'd per sh ^B	1.96
.87	.88	1.01	1.50	1.78	1.28	1.35	1.60	2.58	2.57	3.08	3.60	4.14	4.95	6.67	3.71	3.55	3.65	Cap'l Spending per sh ^C	4.70
3.63	4.37	5.41	6.36	7.18	7.69	8.15	8.17	7.95	8.84	10.89	12.57	10.62	14.47	10.12	14.12	15.75	18.75	Book Value per sh ^D	37.10
801.77	776.06	761.40	736.02	714.40	710.78	686.79	686.75	688.51	687.52	685.87	670.87	645.81	613.99	601.53	624.72	635.00	640.00	Common Shs Outs't'g ^E	640.00
11.5	10.3	9.8	11.2	12.3	20.6	12.8	21.0	20.9	18.8	13.9	12.6	13.1	13.7	11.4	29.4	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	10.0
.75	.69	.61	.65	.64	1.17	.83	1.08	1.14	1.07	.73	.67	.71	.73	.69	1.96			Relative P/E Ratio	.65
1.2%	2.0%	2.2%	1.9%	2.3%	2.4%	3.5%	2.9%	2.9%	2.3%	2.0%	1.9%	1.7%	1.9%	2.5%	4.0%			Avg Ann'l Div'd Yield	1.9%

(SMILL.)			BUSINESS: Caterpillar Incorporated is the world's largest producer of earthmoving equipment. Major global markets include road building, mining, logging, agriculture, petroleum, and general construction. Products include tractors, scrapers, graders, compactors, loaders, off-highway truck engines, and pipelayers. Also makes diesel & turbine engines and lift trucks. Foreign sales 67% of total; research & development: 4.4% of sales. 2009 depreciation rate: 9.6%. Has about 95,290 employees. Officers & directors own 1.1% of common stock; State Street, 13.9%; BlackRock, 5.24% (1/10 proxy). Chairman: James W. Owens; Chief Executive Officer: Doug Oberhelman. Inc.: DE. Addr.: 100 Northeast Adams St., Peoria, Illinois 61629. Tel.: 309-675-1000. Web: www.caterpillar.com .		
Cash Assets	2736	4867		3597	
Receivables	18128	13912		14434	
Inventory (LIFO)	8781	6360		7339	
Other	1988	1650		2006	
Current Assets	31633	26789		27376	
Accts Payable	4827	2993		3975	
Debt Due	12701	9784		8927	
Other	8541	6515	6882	Caterpillar's operations are on a firm	
Current Liab.	26069	19292	19784		vantage of the developing cyclical up-

Calendar	QUARTERLY SALES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2007	10016	11356	11442	12144	44958
2008	11796	13624	12981	12923	51324
2009	9225	7975	7298	7898	32396
2010	8238	10409	10500	11353	40500
2011	9850	12000	12150	13000	47000

Calendar	EARNINGS PER SHARE ^A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2007	1.18	1.24	1.40	1.50	5.32
2008	1.45	1.74	1.39	1.13	5.71
2009	d.17	.60	.64	.36	1.43
2010	.37	1.09	1.00	1.04	3.50
2011	.90	1.65	1.60	1.60	5.75

Calendar	QUARTERLY DIVIDENDS PAID \$				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2006	.25	.25	.30	.30	1.10
2007	.30	.30	.36	.36	1.32
2008	.36	.36	.42	.42	1.56
2009	.42	.42	.42	.42	1.68
2010	.42	.42	.44		

Company's Financial Strength	A
Stock's Price Stability	55
Price Growth Persistence	95
Earnings Predictability	50

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