## MANA 7338: Organizational power, politics, and culture

Goals for MANA 7338:

1. Understand the impact of organizational culture on the behavior of members of the organization.

- learn how to assess an organization's culture
- understand the link between corporate culture and power
- understand the implications of cross cultural differences and similarities, including values and assumptions
- learn how to manage an organization's culture

2. Understand theoretical bases of power in organizations.

- identify power structures in an organizational context
- develop power resources
- accomplish goals when responsibility exceeds formal authority
- use power ethically
- empower others within your organization
- develop effective working relationships both inside and outside your organization
- enhance personal and organizational effectiveness by exercising power ethically

3. Understand political behavior and its outcomes

- recognize political behavior
- use political behavior effectively
- defend yourself against others who use power unethically
- know the ethical implications of political behavior