INTERVIEW QUESTIONS FOR FINANCE

How do you value a business?

Tell me about a deal that interests you, and why? Why should we hire you?

Sell me on a stock idea.

How would you structure a particular transaction? Tell me about a time when a deal went against you. What did you do?

If I gave you $1 million to invest, what would you do with it, and why?

Can you explain the difference between a straddle and a strangle?

How do you handle stressful situations?

How would you streamline the financial structure of a particular business?

How does free cash flow differ from other measures of cash flow?

What do you think the Fed will do at the next meeting, and why?

What are your strengths and weaknesses? What are the different valuation methods? What is 13/16?

What is Libor? What is Libor’s current level?

FOR MORE INFORMATION ABOUT FINANCE AT THE C. T. BAUER COLLEGE OF BUSINESS

For questions related to graduate business degrees, visit: http://www.bauer.uh.edu/graduate-studies/index.php

For questions related to Bauer Business Student Activities, visit: www.bauer.uh.edu/bsa

For research and reference services with your M.D. Anderson librarian, contact Loretta Wallace at lwallace3@uh.edu or call 713-743-9775.

For additional information on Finance, contact Leanne Atwater: leatwater@uh.edu
Finance encompasses any business activity that includes the origination, marketing or management of cash and money surrogates through a variety of capital accounts, instruments and markets created for transacting and trading assets, liabilities and risks.

**FUNCTIONAL AREAS OF FINANCE**

**COMMERCIAL BANKING**
Career options include: Credit Analyst, Loan Officer, Trust Officer, Branch Manager and Mortgage Banker.

**CORPORATE FINANCE**
Career options include Treasurer, Financial Analyst, Credit Manager, Cash Manager, Investor Relations, Internal Audit, Controller and Tax.

**FINANCIAL PLANNING**
Careers helping people with savings, investments, retirement planning, insurance, college funding and estate planning.

**HEDGE FUND**
Career options include: trader, portfolio manager, stock analyst, risk manager and research analyst.

**INSURANCE**
Careers include Agents and Brokers, Claims Adjusters, Risk Managers, Underwriters.

**INVESTMENT BANKING**

**MONEY MANAGEMENT**
Careers include Portfolio Management, Marketing, Risk Management, Investment Advisory, Mutual Fund Analyst, and Hedge Fund Principal/Trader.

**PRIVATE EQUITY**
Career options include Venture Capital, Real Estate, Leveraged Buyouts and Mezzanine Funds and Secondary/Fund of Funds.

**REAL ESTATE FINANCE**
Career options include Residential Broker, Commercial Sales, Real Estate Appraisal, Property Management, Investment Banking, Development and Construction.

**SKILLS & ABILITIES:**
- Quantitative Skills
- Analytical Skills
- Attention to Details
- Ability to Influence/Persuade
- Communication Skills
- Writing Skills
- Modeling Skills
- Adaptability/Flexibility
- Decision Making Skills
- Valuation Skills
- Ability to Synthesize
- Initiative
- Problem Solving Skills
- Understand Accounting Principles
- Understand Business Drivers

**FINANCE RECRUITING TIMELINE**
*(timing may differ according to firm and position)*

**CORPORATE PRESENTATIONS**
September–November

**COMPANY VISITS**
October–November

**INFORMATIONAL INTERVIEWS**
November–December

**RÉSUMÉ DROPS**
December

**CLOSED LIST**
December–January

**INTERVIEWS (ON AND OFF CAMPUS)**
January

**SECOND AND THIRD ROUND INTERVIEWS**
February

**OFFERS EXTENDED**
February–March

**RESOURCES FOR FINANCE ORGANIZATIONS**
- American Academy of Financial Management
- American Real Estate 
  & Urban Economics Association
- CFA Institute
- Risk and Insurance Management Society
- Financial Planning Association
- Investment Management Consultants Association

**RESEARCH/JOURNALS**
- Wall Street Journal
- Bloomberg News
- The Economist
- Institutional Investor
- The Daily Deal
- Commercial Property News
- Corporate Finance Journal

For more information on Finance careers, check out Career Beam via Bauer Gateway at www.hirebauer.com.